November 9, 2012

The Honorable Mike Beebe<br>Governor of Arkansas<br>State Capitol<br>Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of October 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley Director

## Enclosures

cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

November 9, 2012

The Honorable Johnny Key, Co-Chair<br>The Honorable Mark Perry, Co-Chair<br>Arkansas Lottery Commission Legislative Oversight Committee<br>One Capitol Mall, Room R-501<br>Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of October 2012. The report contains the following information:

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Please call me if you have any questions or need additional information.
Respectfully submitted,


Director

## Enclosures

cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services October 1 through 31, 2012

1. On October 22, 2012, a Non-Exclusive Licensing Agreement was executed between the Arkansas Lottery Commission (ALC) and Scientific Games International (SGI). SGI grants the ALC the non-exclusive right in the state of Arkansas to reproduce, use and make copies of the Property in association with the sale, marketing, advertising and promotion of a scratch-off instant win lottery game to be conducted by the ALC and identified as AR-170 Pac-Man ${ }^{\text {TM }}$. A copy of the agreement was provided to the Arkansas Lottery Commission Legislative Oversight Committee.

## Arkansas Lottery Commission <br> Debt Set-Off / Retailer Losses

## October 2012

1. Debt Set-Off:

| a. | Department of Finance and Administration | $\begin{array}{l}\$, 161.27 \\ \text { b. } \\ \\ \end{array} \quad$ Office of Child Support Enforcement - Child Support |
| :--- | :--- | ---: |
| $\$ 10,233.68$ |  |  |
|  | Total Debt Set-Off: | $\$ 16,394.95$ |

2. Retailer losses for period October 1 through October 31, 2012: None.

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
October 1 through October 31, 2012

| COUNTY | ARKANSAS 50/50 | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$130.00 | \$6,251.00 | \$7,746.50 | \$2,582.00 | \$3,564.00 | \$466,689.00 | \$10,230.00 | \$8,459.00 | \$19,656.00 | \$525,307.50 |
| ASHLEY | \$75.00 | \$10,426.50 | \$10,837.00 | \$1,332.00 | \$1,540.00 | \$121,188.00 | \$5,458.00 | \$2,313.00 | \$13,321.00 | \$166,490.50 |
| BAXTER | \$300.00 | \$2,437.50 | \$2,584.50 | \$4,404.00 | \$3,493.00 | \$292,531.00 | \$16,346.00 | \$12,825.00 | \$31,284.00 | \$366,205.00 |
| BENTON | \$715.00 | \$4,097.50 | \$2,091.00 | \$8,980.00 | \$3,263.00 | \$677,765.00 | \$47,335.00 | \$14,689.00 | \$106,490.00 | \$865,425.50 |
| BOONE | \$245.00 | \$2,265.00 | \$1,193.50 | \$2,056.00 | \$1,573.00 | \$334,410.00 | \$10,126.00 | \$6,360.00 | \$24,501.00 | \$382,729.50 |
| BRADLEY | \$20.00 | \$907.00 | \$549.00 | \$716.00 | \$955.00 | \$105,900.00 | \$2,699.00 | \$2,622.00 | \$5,300.00 | \$119,668.00 |
| CALHOUN | \$0.00 | \$835.00 | \$405.00 | \$476.00 | \$23.00 | \$37,405.00 | \$1,053.00 | \$786.00 | \$2,034.00 | \$43,017.00 |
| CARROLL | \$60.00 | \$606.50 | \$563.00 | \$1,310.00 | \$644.00 | \$215,615.00 | \$6,272.00 | \$4,167.00 | \$15,787.00 | \$245,024.50 |
| CHICOT | \$140.00 | \$8,043.50 | \$3,569.00 | \$2,404.00 | \$722.00 | \$148,794.00 | \$16,296.00 | \$4,531.00 | \$36,408.00 | \$220,907.50 |
| CLARK | \$105.00 | \$2,151.50 | \$953.50 | \$1,716.00 | \$1,801.00 | \$299,841.00 | \$6,988.00 | \$5,100.00 | \$15,643.00 | \$334,299.00 |
| CLAY | \$55.00 | \$490.00 | \$51.00 | \$856.00 | \$404.00 | \$92,430.00 | \$1,695.00 | \$987.00 | \$4,103.00 | \$101,071.00 |
| CLEBURNE | \$125.00 | \$911.50 | \$233.00 | \$3,420.00 | \$1,898.00 | \$265,004.00 | \$13,075.00 | \$8,845.00 | \$23,872.00 | \$317,383.50 |
| CLEVELAND | \$30.00 | \$353.00 | \$274.00 | \$464.00 | \$482.00 | \$47,100.00 | \$1,726.00 | \$1,507.00 | \$4,104.00 | \$56,040.00 |
| COLUMBIA | \$90.00 | \$12,019.50 | \$6,629.00 | \$1,788.00 | \$2,012.00 | \$208,336.00 | \$4,742.00 | \$4,194.00 | \$11,272.00 | \$251,082.50 |
| CONWAY | \$230.00 | \$7,039.50 | \$2,196.00 | \$2,826.00 | \$2,158.00 | \$351,264.00 | \$11,438.00 | \$6,847.00 | \$23,751.00 | \$407,749.50 |
| CRAIGHEAD | \$505.00 | \$7,395.50 | \$4,145.50 | \$6,362.00 | \$6,005.00 | \$1,125,324.00 | \$26,379.00 | \$18,430.00 | \$65,490.00 | \$1,260,036.00 |
| CRAWFORD | \$225.00 | \$1,986.00 | \$998.50 | \$3,600.00 | \$1,471.00 | \$293,389.00 | \$18,466.00 | \$12,847.00 | \$44,179.00 | \$377,161.50 |
| CRITTENDEN | \$215.00 | \$12,385.00 | \$11,138.00 | \$4,348.00 | \$2,508.00 | \$483,199.00 | \$24,923.00 | \$8,768.00 | \$62,595.00 | \$610,079.00 |
| CROSS | \$255.00 | \$1,848.00 | \$1,576.50 | \$1,106.00 | \$1,271.00 | \$196,327.00 | \$5,123.00 | \$3,356.00 | \$11,321.00 | \$222,183.50 |
| DALLAS | \$25.00 | \$1,490.00 | \$981.50 | \$690.00 | \$1,447.00 | \$142,796.00 | \$3,564.00 | \$3,215.00 | \$7,382.00 | \$161,590.50 |
| DESHA | \$125.00 | \$1,547.50 | \$490.00 | \$1,110.00 | \$1,053.00 | \$158,401.00 | \$5,235.00 | \$3,834.00 | \$11,387.00 | \$183,182.50 |
| DREW | \$110.00 | \$773.50 | \$512.50 | \$1,862.00 | \$1,044.00 | \$151,969.00 | \$4,931.00 | \$3,230.00 | \$11,824.00 | \$176,256.00 |
| FAULKNER | \$1,115.00 | \$8,807.50 | \$5,059.00 | \$10,574.00 | \$4,292.00 | \$1,052,046.00 | \$41,043.00 | \$25,152.00 | \$85,102.00 | \$1,233,190.50 |
| FRANKLIN | \$145.00 | \$614.00 | \$234.50 | \$992.00 | \$2,136.00 | \$158,169.00 | \$6,259.00 | \$3,885.00 | \$15,577.00 | \$188,011.50 |
| FULTON | \$40.00 | \$339.00 | \$221.50 | \$484.00 | \$97.00 | \$45,059.00 | \$2,169.00 | \$1,249.00 | \$4,309.00 | \$53,967.50 |
| GARLAND | \$990.00 | \$7,031.00 | \$3,628.00 | \$14,916.00 | \$4,345.00 | \$815,808.00 | \$50,181.00 | \$31,949.00 | \$99,274.00 | \$1,028,122.00 |
| GRANT | \$75.00 | \$505.00 | \$114.00 | \$1,640.00 | \$522.00 | \$149,540.00 | \$6,883.00 | \$4,363.00 | \$12,473.00 | \$176,115.00 |
| GREENE | \$315.00 | \$2,193.00 | \$684.00 | \$1,974.00 | \$3,423.00 | \$516,900.00 | \$12,871.00 | \$7,661.00 | \$27,418.00 | \$573,439.00 |
| HEMPSTEAD | \$100.00 | \$26,361.50 | \$8,200.00 | \$728.00 | \$2,231.00 | \$335,826.00 | \$6,608.00 | \$4,253.00 | \$12,163.00 | \$396,470.50 |
| HOT SPRING | \$110.00 | \$1,977.50 | \$754.00 | \$2,516.00 | \$961.00 | \$284,963.00 | \$9,823.00 | \$8,321.00 | \$19,309.00 | \$328,734.50 |

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## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## October 1 through October 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | $\begin{aligned} & \text { DECADES OF } \\ & \text { DOLLARS } \end{aligned}$ | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$205.00 | \$15,088.00 | \$4,832.50 | \$966.00 | \$504.00 | \$147,760.00 | \$3,797.00 | \$1,914.00 | \$6,445.00 | \$181,511.50 |
| INDEPENDENCE | \$435.00 | \$4,004.50 | \$1,449.50 | \$4,034.00 | \$3,139.00 | \$557,370.00 | \$14,546.00 | \$10,580.00 | \$30,518.00 | \$626,076.00 |
| IZARD | \$5.00 | \$377.50 | \$93.00 | \$894.00 | \$711.00 | \$73,822.00 | \$3,467.00 | \$2,081.00 | \$5,850.00 | \$87,300.50 |
| JACKSON | \$115.00 | \$9,437.00 | \$6,426.50 | \$2,632.00 | \$2,290.00 | \$302,682.00 | \$8,209.00 | \$7,468.00 | \$17,754.00 | \$357,013.50 |
| JEFFERSON | \$515.00 | \$34,487.00 | \$28,841.50 | \$9,778.00 | \$5,164.00 | \$1,131,250.00 | \$37,759.00 | \$34,458.00 | \$71,267.00 | \$1,353,519.50 |
| JOHNSON | \$175.00 | \$458.50 | \$577.00 | \$1,070.00 | \$818.00 | \$196,200.00 | \$8,276.00 | \$4,581.00 | \$17,595.00 | \$229,750.50 |
| LAFAYETTE | \$0.00 | \$2,612.50 | \$1,109.00 | \$352.00 | \$380.00 | \$64,871.00 | \$1,000.00 | \$819.00 | \$2,658.00 | \$73,801.50 |
| LAWRENCE | \$105.00 | \$1,382.00 | \$224.00 | \$884.00 | \$1,073.00 | \$189,701.00 | \$3,592.00 | \$2,404.00 | \$8,392.00 | \$207,757.00 |
| LEE | \$5.00 | \$1,318.50 | \$1,640.00 | \$252.00 | \$684.00 | \$88,262.00 | \$1,435.00 | \$1,036.00 | \$3,927.00 | \$98,559.50 |
| LINCOLN | \$20.00 | \$482.50 | \$173.50 | \$366.00 | \$455.00 | \$81,571.00 | \$2,615.00 | \$1,882.00 | \$5,112.00 | \$92,677.00 |
| LITTLE RIVER | \$75.00 | \$3,093.00 | \$1,761.50 | \$658.00 | \$345.00 | \$77,630.00 | \$2,310.00 | \$1,468.00 | \$4,439.00 | \$91,779.50 |
| LOGAN | \$175.00 | \$668.50 | \$160.50 | \$1,492.00 | \$1,273.00 | \$206,015.00 | \$7,171.00 | \$4,825.00 | \$16,084.00 | \$237,864.00 |
| LONOKE | \$395.00 | \$4,810.50 | \$2,184.00 | \$7,936.00 | \$5,496.00 | \$888,594.00 | \$28,972.00 | \$19,826.00 | \$65,443.00 | \$1,023,656.50 |
| MADISON | \$20.00 | \$103.00 | \$31.00 | \$432.00 | \$1,056.00 | \$51,600.00 | \$2,866.00 | \$1,751.00 | \$6,391.00 | \$64,250.00 |
| MARION | \$45.00 | \$977.00 | \$572.50 | \$2,106.00 | \$932.00 | \$140,625.00 | \$5,443.00 | \$4,447.00 | \$13,082.00 | \$168,229.50 |
| MILLER | \$165.00 | \$24,632.00 | \$7,335.50 | \$1,914.00 | \$1,073.00 | \$363,290.00 | \$10,611.00 | \$5,009.00 | \$18,609.00 | \$432,638.50 |
| MISSISSIPPI | \$360.00 | \$39,252.00 | \$12,807.00 | \$1,926.00 | \$3,443.00 | \$490,415.00 | \$10,567.00 | \$6,577.00 | \$24,906.00 | \$590,253.00 |
| MONROE | \$30.00 | \$4,294.00 | \$1,628.00 | \$764.00 | \$989.00 | \$104,191.00 | \$4,099.00 | \$2,436.00 | \$9,587.00 | \$128,018.00 |
| MONTGOMERY | \$15.00 | \$11.50 | \$21.00 | \$318.00 | \$745.00 | \$22,357.00 | \$1,542.00 | \$1,375.00 | \$4,115.00 | \$30,499.50 |
| NEVADA | \$40.00 | \$3,339.00 | \$675.00 | \$838.00 | \$1,031.00 | \$201,300.00 | \$3,577.00 | \$1,772.00 | \$6,758.00 | \$219,330.00 |
| NEWTON | \$20.00 | \$62.00 | \$45.00 | \$178.00 | \$559.00 | \$58,800.00 | \$1,365.00 | \$1,003.00 | \$2,780.00 | \$64,812.00 |
| OUACHITA | \$135.00 | \$8,068.00 | \$3,558.00 | \$1,994.00 | \$4,718.00 | \$435,654.00 | \$8,650.00 | \$9,814.00 | \$18,520.00 | \$491,111.00 |
| PERRY | \$45.00 | \$635.00 | \$238.50 | \$700.00 | \$241.00 | \$71,080.00 | \$3,564.00 | \$1,933.00 | \$6,787.00 | \$85,223.50 |
| PHILLIPS | \$115.00 | \$7,177.00 | \$4,112.00 | \$1,344.00 | \$830.00 | \$193,686.00 | \$9,100.00 | \$3,241.00 | \$18,648.00 | \$238,253.00 |
| PIKE | \$35.00 | \$93.00 | \$74.00 | \$652.00 | \$218.00 | \$81,600.00 | \$3,538.00 | \$2,840.00 | \$6,785.00 | \$95,835.00 |
| POINSETT | \$240.00 | \$5,771.50 | \$2,383.50 | \$1,278.00 | \$2,222.00 | \$376,492.00 | \$6,989.00 | \$6,185.00 | \$17,039.00 | \$418,600.00 |
| POLK | \$90.00 | \$374.50 | \$33.00 | \$1,534.00 | \$1,032.00 | \$110,332.00 | \$5,853.00 | \$3,430.00 | \$12,912.00 | \$135,590.50 |
| POPE | \$505.00 | \$3,512.00 | \$2,095.50 | \$6,118.00 | \$4,327.00 | \$744,349.00 | \$23,797.00 | \$17,248.00 | \$52,645.00 | \$854,596.50 |
| PRAIRIE | \$45.00 | \$2,636.00 | \$900.50 | \$962.00 | \$350.00 | \$136,833.00 | \$3,320.00 | \$2,521.00 | \$7,512.00 | \$155,079.50 |
| PULASKI | \$3,390.00 | \$97,425.50 | \$61,376.00 | \$57,730.00 | \$24,222.00 | \$5,420,180.00 | \$207,320.00 | \$145,663.00 | \$421,201.00 | \$6,438,507.50 |
| RANDOLPH | \$230.00 | \$93.50 | \$125.00 | \$1,114.00 | \$535.00 | \$143,159.00 | \$3,086.00 | \$2,906.00 | \$8,021.00 | \$159,269.50 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
October 1 through October 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$80.00 | \$8,147.00 | \$5,585.00 | \$920.00 | \$582.00 | \$208,333.00 | \$8,089.00 | \$4,783.00 | \$18,356.00 | \$254,875.00 |
| SALINE | \$770.00 | \$10,371.00 | \$3,597.00 | \$12,756.00 | \$3,710.00 | \$1,065,044.00 | \$44,174.00 | \$28,171.00 | \$92,852.00 | \$1,261,445.00 |
| SCOTT | \$80.00 | \$315.00 | \$70.50 | \$372.00 | \$336.00 | \$105,057.00 | \$2,750.00 | \$1,938.00 | \$6,715.00 | \$117,633.50 |
| SEARCY | \$50.00 | \$1,834.00 | \$754.00 | \$836.00 | \$1,285.00 | \$105,745.00 | \$2,456.00 | \$1,774.00 | \$5,511.00 | \$120,245.00 |
| SEBASTIAN | \$1,000.00 | \$14,203.00 | \$3,264.50 | \$8,138.00 | \$3,938.00 | \$677,487.00 | \$46,146.00 | \$27,600.00 | \$105,403.00 | \$887,179.50 |
| SEVIER | \$75.00 | \$3,607.00 | \$696.00 | \$390.00 | \$676.00 | \$107,804.00 | \$2,721.00 | \$1,730.00 | \$5,690.00 | \$123,389.00 |
| SHARP | \$130.00 | \$768.50 | \$388.50 | \$1,000.00 | \$767.00 | \$186,210.00 | \$5,195.00 | \$3,779.00 | \$10,450.00 | \$208,688.00 |
| STONE | \$100.00 | \$1,118.00 | \$155.00 | \$944.00 | \$774.00 | \$73,486.00 | \$3,443.00 | \$2,498.00 | \$9,828.00 | \$92,346.00 |
| UNION | \$285.00 | \$35,835.00 | \$19,208.00 | \$2,692.00 | \$3,508.00 | \$597,084.00 | \$13,993.00 | \$8,344.00 | \$32,721.00 | \$713,670.00 |
| VAN BUREN | \$40.00 | \$1,214.50 | \$421.50 | \$1,354.00 | \$1,257.00 | \$144,000.00 | \$5,622.00 | \$4,411.00 | \$11,234.00 | \$169,554.00 |
| WASHINGTON | \$1,005.00 | \$8,067.00 | \$4,525.50 | \$11,526.00 | \$5,305.00 | \$1,264,178.00 | \$62,489.00 | \$25,225.00 | \$141,231.00 | \$1,523,551.50 |
| WHITE | \$420.00 | \$3,357.00 | \$1,849.00 | \$5,476.00 | \$3,552.00 | \$998,834.00 | \$23,936.00 | \$18,525.00 | \$48,313.00 | \$1,104,262.00 |
| WOODRUFF | \$30.00 | \$2,364.50 | \$404.50 | \$500.00 | \$242.00 | \$109,683.00 | \$2,742.00 | \$2,260.00 | \$6,558.00 | \$124,784.00 |
| YELL | \$90.00 | \$538.00 | \$146.00 | \$1,560.00 | \$1,193.00 | \$161,686.00 | \$6,180.00 | \$3,739.00 | \$12,441.00 | \$187,573.00 |
| GRAND TOTALS | $\begin{aligned} & \text { *Arkansas } \\ & \text { 50/50 } \end{aligned}$ | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
| *Est | $\begin{aligned} & \text { \$18,575.00 } \\ & \text { iates } \end{aligned}$ | \$502,504.50 | \$267,161.00 | \$249,912.00 | \$155,318.00 | \$28,530,290.00 | \$1,048,309.00 | \$673,015.00 | \$2,246,414.00 | \$33,691,498.50 |

## Arkansas Lottery Commission

Total Number of Active Retailers October 2012

There were 1,901 active retailers as of October 31, 2012.

# Arkansas Lottery Commission <br> Statement of Net Position 

October 31, 2012

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $2,263,110.45$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $36,471,995.86$ |
| Cash and cash equivalents | $12,653,889.38$ |  |
| Accounts receivable | $11,745.78$ |  |
| Prepaid items |  |  |

Total current assets
51,400,741.47

## Noncurrent assets:

Restricted assets:

| Cash and cash equivalents | $20,062,040.08$ |
| :--- | ---: |
| Deposits with Multi-State Lottery Asso. | $1,776,235.57$ |
| Capital assets: | $526,664.88$ |
| Equipment | $498,416.68$ |
| Leasehold Improvements | $(545,270.92)$ |
| Less accumulated depreciation |  |

Total noncurrent assets
22,318,086.29

Total assets
$\$ \quad 73,718,827.76$

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$$ | $624,481.90$ |
| :--- | ---: | ---: |
| Prizes payable | $14,708,574.33$ |  |
| Accrued and other liabilities | $1,497,101.74$ |  |
| Due to other funds | $1,409,157.96$ |  |
| Due to ADHE | $33,475,570.10$ |  |
| Compensated absences | $233,751.74$ |  |

Total current liabilities
51,948,637.77

Long-Term liabilities:

Net OPEB Obligation

Total liabilities
Deferred inflows:
Deferred revenue

## NET ASSETS

## Net position:

| Invested in capital assets | $479,810.64$ |
| :--- | ---: |
| Restricted: | $20,000,000.00$ |
| Scholarship shortfall fund | $62,040.08$ |
| Retailer fidelity fund | $1,776,235.57$ |
| Deposits with Multi-State Lottery Asso. | $2,996,425.76$ |
| Unclaimed Prize Fund | $(4,586,650.62)$ |
| Unrestricted |  |

Total net position

Total liabilities, deferred inflows \& net position

727,279.68

52,675,917.45

315,048.88

20,727,861.43
\$ 73,718,827.76

# Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Assets 

For the Four Months Ending October 31, 2012

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 28,682,567.00 | \$ | 108,251,630.00 |
| Online ticket sales |  | 5,181,763.50 |  | 24,056,927.50 |
| Retailer application, fidelity and service fees |  | 41,542.56 |  | 191,148.83 |
| Other revenue |  |  |  | 2,112.59 |
| Total operating revenues |  | 33,905,873.06 |  | 132,501,818.92 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 19,841,827.55 |  | 74,641,911.53 |
| Online game prizes |  | 2,582,476.53 |  | 11,632,849.60 |
| Retailer commissions |  | 1,894,952.79 |  | 7,385,284.61 |
| Gaming contract costs |  | 1,741,460.62 |  | 6,645,018.93 |
| Compensation and benefits |  | 500,776.69 |  | 1,802,920.89 |
| Marketing, advertising and promotions |  | 350,221.38 |  | 1,201,566.94 |
| General and administrative expenses |  | 126,035.52 |  | 508,348.05 |
| Services provided by ADHE |  | 110,000.00 |  | 440,000.00 |
| Services provided by Legislative Audit Agency |  | 25,000.00 |  | 100,000.00 |
| Legal and professional services |  | 1,089.22 |  | 5,497.59 |
| Depreciation |  | 15,179.89 |  | 60,719.56 |
| Total operating expenses |  | 27,189,020.19 |  | 104,424,117.70 |
| Operating income |  | 6,716,852.87 |  | 28,077,701.22 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 26,292.58 |  | 114,364.30 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 6,743,145.45 |  | 28,192,065.52 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (6,632,866.03) |  | $(25,163,610.23)$ |
| Arkansas Department of Human Services |  |  |  |  |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net position | \$ | 110,279.42 |  | 3,028,455.29 |
| Total net position - beginning |  |  |  | 17,699,406.14 |
| Total net position - ending |  |  | \$ | 20,727,861.43 |

## Arkansas Lottery Commission

## Statement of Revenue, Expenses, and Changes in Net Assets

For the Four Months Ending October 31, 2012

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$28,682,567.00 | 84.59 | \$31,312,400.00 | 82.03 | \$(2,629,833.00) | \$108,251,630.00 | 81.70 | \$ 120,707,600.00 | 82.59 | \$ (12,455,970.00) |
| OnLine Games | 5,181,763.50 | 15.28 | 6,806,600.00 | 17.83 | (1,624,836.50) | 24,056,927.50 | 18.16 | 25,251,000.00 | 17.28 | (1,194,072.50) |
| Retailer application, fidelity | 41,542.56 | 0.12 | 51,800.00 | 0.14 | $(10,257.44)$ | 191,148.83 | 0.14 | 169,500.00 | 0.12 | 21,648.83 |
| Other Revenue | - | - | 400.00 | 0.00 | (400.00) | 2,112.59 | 0.00 | 1,600.00 | 0.00 | 512.59 |
| Total Operating Revenues | 33,905,873.06 | 100.00 | 38,171,200.00 | 100.00 | (4,265,326.94) | 132,501,818.92 | 100.00 | 146,129,700.00 | 100.00 | (13,627,881.08) |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 19,841,827.55 | 58.52 | 21,689,389.68 | 56.82 | (1,847,562.13) | 74,641,911.53 | 56.33 | 83,612,860.60 | 57.21 | (8,970,949.07) |
| On-Line Game Prizes | 2,582,476.53 | 7.62 | 3,449,110.32 | 9.04 | $(866,633.79)$ | 11,632,849.60 | 8.78 | 12,681,139.40 | 8.68 | (1,048,289.80) |
| Retailer Commissions | 1,894,952.79 | 5.59 | 2,154,700.00 | 5.64 | (259,747.21) | 7,385,284.61 | 5.57 | 8,245,800.00 | 5.64 | $(860,515.39)$ |
| Gaming Contract Costs | 1,741,460.62 | 5.14 | 1,969,100.00 | 5.16 | $(227,639.38)$ | 6,645,018.93 | 5.02 | 7,434,600.00 | 5.09 | $(789,581.07)$ |
| Staff Compensation \& Benefits | 500,776.69 | 1.48 | 513,800.00 | 1.35 | $(13,023.31)$ | 1,802,920.89 | 1.36 | 1,969,176.00 | 1.35 | $(166,255.11)$ |
| Marketing, Advertising \& Promo | 350,221.38 | 1.03 | 404,862.00 | 1.06 | $(54,640.62)$ | 1,201,566.94 | 0.91 | 1,446,597.00 | 0.99 | $(245,030.06)$ |
| General and administrative ex | 126,035.52 | 0.37 | 107,060.00 | 0.28 | 18,975.52 | 508,348.05 | 0.38 | 442,480.00 | 0.30 | 65,868.05 |
| Services Provided by Other Age | 135,000.00 | 0.40 | 129,200.00 | 0.34 | 5,800.00 | 540,000.00 | 0.41 | 516,700.00 | 0.35 | 23,300.00 |
| Legal and Professional Service | 1,089.22 | 0.00 | 7,900.00 | 0.02 | $(6,810.78)$ | 5,497.59 | 0.00 | 31,650.00 | 0.02 | $(26,152.41)$ |
| Capital asset depreciation | 15,179.89 | 0.04 | 16,667.00 | 0.04 | $(1,487.11)$ | 60,719.56 | 0.05 | 66,667.00 | 0.05 | $(5,947.44)$ |
| Total Operating Expenses | 27,189,020.19 | 80.19 | 30,441,789.00 | 79.75 | (3,252,768.81) | 104,424,117.70 | 78.81 | 116,447,670.00 | 79.69 | $(12,023,552.30)$ |
| Operating Income | 6,716,852.87 | 19.81 | 7,729,411.00 | 20.25 | (1,012,558.13) | 28,077,701.22 | 21.19 | 29,682,030.00 | 20.31 | (1,604,328.78) |
| Non-Operating Revenue (Expense) |  |  |  |  |  |  |  |  |  |  |
| Interest Income | 26,292.58 | 0.08 | 26,600.00 | 0.07 | (307.42) | 114,364.30 | 0.09 | 106,600.00 | 0.07 | 7,764.30 |
| Income before transfers | \$ 6,743,145.45 | 19.89 | \$ 7,756,011.00 | 20.32 | \$(1,012,865.55) | \$ 28,192,065.52 | 21.28 | \$29,788,630.00 | 20.39 | \$ (1,596,564.48) |

# Arkansas Scholarship Commission <br> Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis <br> For the Four Months Ending October 31, 2012 

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
A/R write-offs
Retailer application, fidelity and service fees Other revenue

Total operating revenues

## Operating expenses:

Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses

Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

## Totals

July 2011 funding - 8/12/11
ADHE Refund for excess funding 8/1/11
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding 8/7/12
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12
September 2012 funding - 10/15/12
October 2012 funding - 11/15/12

Year to date
$\begin{array}{r}\text { \$ } \\ 108,436,779.00 \\ 24,056,927.50 \\ \\ \\ \\ \hline\end{array}$
$132,686,967.92$

| $75,814,572.01$ |
| ---: |
| $11,632,849.60$ |
| $7,385,284.61$ |
| $6,645,018.93$ |
| $1,802,920.89$ |
| $1,201,566.94$ |
| $508,348.05$ |
| $440,000.00$ |
| $100,000.00$ |
| $5,497.59$ |
| 0.00 |
| $105,536,058.62$ |

27,150,909.30

114,364.30

$$
\begin{aligned}
(18,530,744.20) & \\
(1,996,425.76) & \\
0.00 & \\
(12,807.81) & \text { restricted fund } \\
(92,429.80) & \text { see } 23-115-103(17) \text { and }(19)(\mathrm{A}) \&(\mathrm{~B})
\end{aligned}
$$

\$ 6,632,866.03

| Transfer |  | Interest |  | Total |  |
| :---: | ---: | ---: | ---: | ---: | ---: |
| $\$$ | $32,790,262.75$ | $\$$ | $685,307.35$ | $\$$ | $33,475,570.10$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  |  | $\$$ | $(102,990.22)$ |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |
| $\$$ | $9,158,895.89$ | $\$$ | $20,328.76$ | $\$$ | $9,179,224.65$ |
| $\$$ | $4,727,442.68$ | $\$$ | $25,058.83$ | $\$$ | $4,752,501.51$ |
| $\$$ | $6,342,312.00$ |  |  | $\$$ | $6,342,312.00$ |
| $\$$ | $(55,000,000.00)$ |  |  | $\$$ | $(55,000,000.00)$ |
| $\$$ | $(72,247.92)$ |  |  | $\$$ | $(72,247.92)$ |
| $\$$ | $7,181,223.09$ | $\$$ | $12,062.84$ | $\$$ | $7,193,285.93$ |
| $\$$ | $6,576,892.46$ | $\$$ | $8,064.30$ | $\$$ | $6,584,956.76$ |
| $\$$ | $6,621,349.77$ | $\$$ | $11,516.26$ | $\$$ | $6,632,866.03$ |

## Arkansas Lottery Commission

## Unclaimed Prizes

## October 31, 2012

|  |  | Year <br> to Date |
| :--- | ---: | :---: |
|  | Monthly |  |
| 1. Unclaimed lottery prize money: | $\$ 445,361.52$ | $\$ 2,154,810.76$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | $158,385.00$ |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 445,361.52$ | $\$ 1,996,425.76$ |
| 4. Deposits to net lottery proceeds from unclaimed |  |  |
| lottery prize money: | $\$ 0.00$ | $\$ 0.00$ |

Arkansas Lottery Commission Minority- and Female-Owned Diversity Compliance Report
October 1 through October 31, 2012

| VENDORS | Fiscal 2013 Total | October 2012 | Goods or Services | Diversity Classification |  |
| :--- | ---: | ---: | ---: | :--- | :---: |
| GODDESS PRODUCTS | $\$ 562.43$ | $\$ 189.15$ | Office Furniture/Supplies | Minority-Owned |  |
| SHI INTERNATIONAL CORPORATION | $\$ 4,574.00$ | $\$ 398.00$ | Computer Software |  |  |
| RIDE N SHINE DETAIL | $\$ 59.68$ |  | Auto Demail \& Cosmetic Repair | Minority-Owned |  |
| TRIVIA MARKETING | $\$ 96.68$ | $\$ 5.43$ | Advertising/Public Relations | Female-Owned |  |
| PARTY PRINTS | $\$ 2,547.58$ | $\$ 2,547.58$ | Advertising/Public Relations | Minority-Owned |  |
| BSW ADVERTISING | $\$ 4,293.89$ | $\$ 4,293.89$ | Advertising/Public Relations | Female-Owned |  |
| NORTHEAST ARKANSAS CLEANING SERVICE | $\$ 1,871.63$ | $\$ 569.63$ | Janitorial Svcs |  |  |
|  |  |  |  |  |  |

Intralot Minority- and Female-Owned Diversity Compliance Report
October 1 through October 31, 2012


Scientific Games Minority- and Female-Owned Diversity Compliance Report
October 1 through October 31, 2012



Total Number of Employees as of October 31, 2012: 82

Gender:
Females - 39
Males - 43

Age:
Under 40-33
40 + - 49

Race:
Black/Non-Hispanic - 21 Hispanic - 3
Female-13
Male-8

Caucasian - 54
Female-23
Male - 31

Other-4
Female-1
Male-3

Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report November 10, 2012

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on October 10, 2012.

## Arkansas Lottery Commission Instant \& Fast Play Games

 October 2012Sales for the following instant games began October 2, 2012. No ending dates have been determined for these games.
\$1 Double Dough
\$1 Deuces Wild
\$2 Buck\$ and Duck\$
\$5 Black Pearls
\$20 \$1,000,000 Riches

Sales for the following Fast Play games began October 1, 2012. No ending dates have been determined for these games.
\$1 Crazy 8's
\$1 Hunting for Hundreds

