STATE OF ARKANSAS ARKANSAS LOTTERY COMMISSION



December 10, 2014

The Honorable Mike Beebe Governor of Arkansas State Capitol Little Rock, AR 72201

## **RE:** Monthly Disclosure Reports

Dear Governor Beebe:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of November 2014. The report contains the following information:

- 1. Contracts Awarded
- 2. Debt Set-Off Collections
- 3. Retailer Losses
- 4. Breakdown of Lottery Sales per County
- 5. Total Number of Retailers
- 6. Total Lottery Revenue
- 7. Prize Disbursements
- 8. Operating Expenses
- 9. Net Assets
- 10. Administrative Expenses
- 11. Unclaimed Prize Report
- 12. Arkansas Lottery Commission Minority- and Female-owned Business Report
- 13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
- 14. Arkansas Lottery Commission Demographics
- 15. Internal Auditor Report
- 16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

Bishop Woosley Director

Enclosures

cc: John C. "Smokey" Campbell III, Chairman, Arkansas Lottery Commission

STATE OF ARKANSAS ARKANSAS LOTTERY COMMISSION



December 10, 2014

The Honorable Robert Thompson, Co-Chair The Honorable Mark Perry, Co-Chair Arkansas Lottery Commission Legislative Oversight Committee One Capitol Mall, Room R-501 Little Rock, AR 72201

## **RE:** Monthly Disclosure Reports

Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of November 2014. The report contains the following information:

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Respectfully submitted,

Bishop Woosley Director

Enclosures

# Arkansas Lottery Commission Term Contracts for Goods and Services November 1 through November 30, 2014

No term contracts were entered into by the Arkansas Lottery Commission during the month of November 2014.

# Arkansas Lottery Commission Debt Set-Off / Retailer Losses November 2014

## 1. Debt Set-Off:

a.	Department of Finance and Administration	\$9,194.48
b.	Office of Child Support Enforcement - Child Support	\$ 17,371.64
	Total Debt Set-Off:	\$26,566.12

## 2. Retailer losses for period November 1 through November 30, 2014: None.

## ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY November 1 through November 30, 2014

	ARKANSAS				INSTANT	MEGA		NATURAL		TOTAL SALES
COUNTY	50/50	CASH 3	CASH 4	FAST PLAY	SETTLEMENTS	MILLIONS	MONOPOLY	STATE JACKPOT	POWERBALL	FOR COUNTY
ARKANSAS	\$20.00	\$5,816.00	\$6,719.50	\$16,713.00	\$397,355.00	\$10,796.00	\$1,650.00	\$6,309.00	\$17,233.00	\$462,611.50
ASHLEY	\$0.00	\$11,813.50	\$9,928.50	\$3,739.00	\$104,542.00	\$5,791.00	\$810.00	\$2,025.00	\$11,015.00	\$149,664.00
BAXTER	\$90.00	\$3,380.00	\$1,337.50	\$6,680.00	\$299,901.00	\$14,311.00	\$3,225.00	\$8,670.00	\$26,086.00	\$363,680.50
BENTON	\$170.00	\$4,346.00	\$2,496.50	\$16,287.00	\$761,971.00	\$67,403.00	\$7,255.00	\$18,465.00	\$111,124.00	\$989,517.50
BOONE	\$45.00	\$2,158.00	\$2,443.00	\$7,065.00	\$326,277.00	\$13,245.00	\$1,705.00	\$4,055.00	\$22,727.00	\$379,720.00
BRADLEY	\$5.00	\$1,712.00	\$1,857.50	\$2,345.00	\$116,400.00	\$2,660.00	\$735.00	\$1,597.00	\$4,750.00	\$132,061.50
CALHOUN	\$0.00	\$1,247.50	\$710.50	\$2,291.00	\$41,614.00	\$1,227.00	\$185.00	\$872.00	\$2,038.00	\$50,185.00
CARROLL	\$65.00	\$1,257.50	\$1,724.00	\$9,075.00	\$191,878.00	\$9,280.00	\$1,390.00	\$3,242.00	\$14,996.00	\$232,907.50
CHICOT	\$110.00	\$8,048.00	\$4,898.50	\$781.00	\$120,000.00	\$20,152.00	\$2,365.00	\$5,863.00	\$32,098.00	\$194,315.50
CLARK	\$25.00	\$2,292.00	\$1,466.50	\$7,902.00	\$215,973.00	\$8,805.00	\$985.00	\$3,999.00	\$14,698.00	\$256,145.50
CLAY	\$30.00	\$290.00	\$52.00	\$438.00	\$86,559.00	\$2,115.00	\$315.00	\$832.00	\$3,998.00	\$94,629.00
CLEBURNE	\$40.00	\$871.50	\$400.00	\$8,681.00	\$212,426.00	\$12,188.00	\$1,645.00	\$7,864.00	\$18,703.00	\$262,818.50
CLEVELAND	\$10.00	\$405.00	\$386.50	\$1,369.00	\$36,802.00	\$1,546.00	\$285.00	\$677.00	\$2,750.00	\$44,230.50
COLUMBIA	\$10.00	\$9,879.00	\$9,586.00	\$20,771.00	\$186,438.00	\$6,096.00	\$780.00	\$2,268.00	\$9,668.00	\$245,496.00
CONWAY	\$40.00	\$4,742.50	\$3,032.00	\$8,011.00	\$390,761.00	\$11,461.00	\$1,420.00	\$6,965.00	\$19,992.00	\$446,424.50
CRAIGHEAD	\$150.00	\$8,559.00	\$3,816.50	\$22,337.00	\$920,772.00	\$32,468.00	\$4,105.00	\$11,166.00	\$56,992.00	\$1,060,365.50
CRAWFORD	\$20.00	\$2,649.50	\$804.00	\$6,928.00	\$266,400.00	\$19,835.00	\$2,520.00	\$9,134.00	\$32,394.00	\$340,684.50
CRITTENDEN	\$55.00	\$14,534.50	\$12,139.00	\$5,063.00	\$395,570.00	\$29,810.00	\$3,360.00	\$7,751.00	\$55,747.00	\$524,029.50
CROSS	\$5.00	\$1,429.50	\$1,542.50	\$7,576.00	\$159,986.00	\$4,794.00	\$615.00	\$2,440.00	\$7,845.00	\$186,233.00
DALLAS	\$15.00	\$2,020.00	\$606.00	\$2,215.00	\$95,814.00	\$3,848.00	\$390.00	\$1,833.00	\$5,362.00	\$112,103.00
DESHA	\$10.00	\$1,729.50	\$789.00	\$8,501.00	\$118,500.00	\$5,474.00	\$580.00	\$3,328.00	\$9,969.00	\$148,880.50
DREW	\$25.00	\$1,061.50	\$801.00	\$2,590.00	\$154,351.00	\$6,210.00	\$910.00	\$2,802.00	\$11,375.00	\$180,125.50
FAULKNER	\$170.00	\$7,487.00	\$6,520.50	\$28,596.00	\$883,520.00	\$41,293.00	\$6,440.00	\$19,295.00	\$69,142.00	\$1,062,463.50
FRANKLIN	\$35.00	\$426.50	\$98.00	\$5,812.00	\$102,193.00	\$7,352.00	\$755.00	\$2,597.00	\$11,651.00	\$130,919.50
FULTON	\$15.00	\$565.50	\$308.50	\$1,017.00	\$48,524.00	\$1,988.00	\$350.00	\$816.00	\$4,144.00	\$57,728.00
GARLAND	\$150.00	\$5,476.50	\$5,909.00	\$32,518.00	\$687,950.00	\$51,068.00	\$6,390.00	\$32,621.00	\$83,129.00	\$905,211.50
GRANT	\$0.00	\$345.50	\$283.00	\$3,472.00	\$118,135.00	\$5,290.00	\$600.00	\$2,610.00	\$9,157.00	\$139,892.50
GREENE	\$45.00	\$1,415.50	\$893.50	\$4,348.00	\$419,587.00	\$15,125.00	\$2,010.00	\$5,382.00	\$24,176.00	\$472,982.00
HEMPSTEAD	\$20.00	\$26,069.50	\$7,729.50	\$5,161.00	\$274,305.00	\$7,523.00	\$655.00	\$2,702.00	\$10,003.00	\$334,168.00
HOT SPRING	\$45.00	\$1,339.00	\$431.00	\$4,619.00	\$223,092.00	\$10,933.00	\$1,385.00	\$6,074.00	\$16,618.00	\$264,536.00

## ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY November 1 through November 30, 2014

COUNTY	ARKANSAS 50/50	CASH 3	CASH 4	FAST PLAY		MEGA MILLIONS	MONOPOLY	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES
HOWARD	\$10.00	\$17,490.00	\$7,376.50	\$3,039.00	SETTLEMENTS \$125,741.00	\$4,527.00	\$465.00	\$2,241.00	\$6,369.00	FOR COUNTY \$167,258.50
INDEPENDENCE	\$10.00	\$4,030.50	\$910.00	\$3,039.00	\$447,367.00	\$12,929.00	\$2,680.00	\$7,524.00	\$22,857.00	\$518,054.50
IZARD	\$5.00	\$233.50	\$910.00	\$4,128.00	\$58,962.00	\$3,396.00	\$435.00	\$1,812.00	\$5,468.00	\$74,565.50
JACKSON	\$5.00 \$5.00	\$7,088.00	\$4,919.50	\$5,662.00	\$215,885.00	\$7,023.00	\$1,040.00	\$5,207.00	\$11,403.00	\$258,232.50
JEFFERSON	\$5.00	\$33,778.00	\$4,919.30 \$24,868.00	\$35,541.00	\$1,177,196.00	\$36,284.00	\$1,040.00	\$23,576.00	\$58,583.00	\$1,395,761.00
JOHNSON	\$85.00 \$15.00	\$596.00	\$373.50	\$6,316.00	\$193,992.00	\$8,708.00	\$945.00	\$3,084.00	\$13,065.00	\$227,094.50
LAFAYETTE	\$15.00	\$3,422.00	\$373.50 \$1,497.50	\$0,310.00	\$49,500.00	\$8,708.00	\$945.00	\$3,084.00	\$3,213.00	\$63,788.50
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LAWRENCE	\$25.00	\$1,241.50	\$334.00	\$1,502.00	\$171,452.00	\$4,444.00	\$730.00	\$1,523.00	\$6,810.00	\$188,061.50
LEE	\$5.00	\$2,174.00	\$2,150.50	\$3,035.00	\$73,800.00	\$2,345.00	\$175.00	\$492.00	\$3,084.00	\$87,260.50
LINCOLN	\$5.00	\$406.00	\$127.00	\$2,376.00	\$69,600.00	\$2,312.00	\$250.00	\$2,126.00	\$4,529.00	\$81,731.00
LITTLE RIVER	\$40.00	\$3,320.50	\$2,334.00	\$1,297.00	\$78,277.00	\$3,432.00	\$205.00	\$983.00	\$4,553.00	\$94,441.50
LOGAN	\$30.00	\$553.00	\$165.50	\$6,842.00	\$141,911.00	\$7,100.00	\$820.00	\$3,157.00	\$12,699.00	\$173,277.50
LONOKE	\$75.00	\$6,558.00	\$4,126.00	\$18,532.00	\$714,768.00	\$32,494.00	\$4,415.00	\$17,278.00	\$55,290.00	\$853,536.00
MADISON	\$0.00	\$390.50	\$222.00	\$1,617.00	\$57,930.00	\$3,723.00	\$405.00	\$1,349.00	\$6,364.00	\$72,000.50
MARION	\$15.00	\$1,568.00	\$397.00	\$4,465.00	\$129,243.00	\$5,218.00	\$1,670.00	\$3,177.00	\$9,153.00	\$154,906.00
MILLER	\$50.00	\$21,786.00	\$7,719.50	\$7,021.00	\$343,443.00	\$13,006.00	\$1,595.00	\$3,208.00	\$18,006.00	\$415,834.50
MISSISSIPPI	\$60.00	\$46,469.50	\$26,157.00	\$22,882.00	\$458,771.00	\$14,518.00	\$2,280.00	\$4,168.00	\$22,961.00	\$598,266.50
MONROE	\$5.00	\$1,843.50	\$720.00	\$1,391.00	\$108,004.00	\$4,640.00	\$455.00	\$1,813.00	\$8,509.00	\$127,380.50
MONTGOMERY	\$0.00	\$5.50	\$2.00	\$2,571.00	\$19,153.00	\$1,708.00	\$170.00	\$676.00	\$3,111.00	\$27,396.50
NEVADA	\$35.00	\$3,248.00	\$749.00	\$3,041.00	\$155,066.00	\$4,147.00	\$435.00	\$1,201.00	\$5,796.00	\$173,718.00
NEWTON	\$0.00	\$72.50	\$12.00	\$1,709.00	\$52,212.00	\$1,622.00	\$445.00	\$845.00	\$2,640.00	\$59,557.50
OUACHITA	\$25.00	\$8,504.00	\$5,489.50	\$13,766.00	\$389,685.00	\$8,824.00	\$1,585.00	\$4,965.00	\$15,493.00	\$448,336.50
PERRY	\$5.00	\$385.00	\$204.50	\$1,733.00	\$73,338.00	\$3,880.00	\$280.00	\$1,308.00	\$5,679.00	\$86,812.50
PHILLIPS	\$20.00	\$6,939.50	\$4,587.00	\$2,619.00	\$161,120.00	\$12,688.00	\$1,080.00	\$2,182.00	\$21,784.00	\$213,019.50
PIKE	\$5.00	\$115.50	\$59.00	\$7,489.00	\$65,400.00	\$3,603.00	\$310.00	\$2,192.00	\$5,917.00	\$85,090.50
POINSETT	\$35.00	\$4,513.50	\$1,231.50	\$18,306.00	\$327,922.00	\$8,875.00	\$975.00	\$5,024.00	\$15,362.00	\$382,244.00
POLK	\$0.00	\$444.00	\$108.00	\$2,405.00	\$103,200.00	\$6,158.00	\$575.00	\$2,020.00	\$10,302.00	\$125,212.00
POPE	\$70.00	\$5,022.50	\$2,092.00	\$9,632.00	\$617,212.00	\$26,007.00	\$3,410.00	\$11,322.00	\$42,347.00	\$717,114.50
PRAIRIE	\$25.00	\$2,653.00	\$374.50	\$7,562.00	\$146,579.00	\$3,998.00	\$405.00	\$1,118.00	\$6,489.00	\$169,203.50
PULASKI	\$525.00	\$91,546.00	\$64,799.50	\$144,619.00	\$4,652,225.00	\$224,062.00	\$31,460.00	\$119,502.00	\$349,715.00	\$5,678,453.50
RANDOLPH	\$35.00	\$71.00	\$60.00	\$3,463.00	\$113,488.00	\$3,516.00	\$790.00	\$1,860.00	\$5,965.00	\$129,248.00

## ARKANSAS LOTTERY COMMISSION RETAIL SALES BY COUNTY November 1 through November 30, 2014

COUNTY	ARKANSAS 50/50	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	MEGA MILLIONS	MONOPOLY	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$10.00	\$7,871.00	\$6,285.00	\$2,608.00	\$223,200.00	\$9,255.00	\$1,100.00	\$2,585.00	\$15,144.00	\$268,058.00
SALINE	\$65.00	\$8,165.50	\$3,958.50	\$32,054.00	\$815,553.00	\$42,202.00	\$5,510.00	\$21,825.00	\$69,839.00	\$999,172.00
SCOTT	\$5.00	\$359.50	\$28.00	\$2,259.00	\$74,655.00	\$3,209.00	\$445.00	\$1,105.00	\$4,795.00	\$86,860.50
SEARCY	\$0.00	\$312.00	\$290.00	\$524.00	\$68,100.00	\$2,390.00	\$190.00	\$1,237.00	\$4,219.00	\$77,262.00
SEBASTIAN	\$305.00	\$18,719.00	\$7,754.00	\$12,005.00	\$578,268.00	\$51,991.00	\$6,945.00	\$19,800.00	\$86,275.00	\$782,062.00
SEVIER	\$5.00	\$2,906.50	\$526.00	\$1,341.00	\$93,114.00	\$5,192.00	\$380.00	\$1,303.00	\$7,314.00	\$112,081.50
SHARP	\$30.00	\$588.00	\$199.00	\$10,678.00	\$164,187.00	\$5,925.00	\$1,385.00	\$3,579.00	\$9,898.00	\$196,469.00
STONE	\$5.00	\$812.50	\$262.00	\$4,577.00	\$74,672.00	\$3,459.00	\$360.00	\$1,926.00	\$5,931.00	\$92,004.50
UNION	\$60.00	\$49,000.00	\$20,647.00	\$9,168.00	\$707,597.00	\$19,229.00	\$2,515.00	\$7,006.00	\$32,253.00	\$847,475.00
VAN BUREN	\$10.00	\$1,292.50	\$285.00	\$5,321.00	\$141,772.00	\$6,280.00	\$785.00	\$2,960.00	\$10,245.00	\$168,950.50
WASHINGTON	\$345.00	\$14,452.50	\$6,756.00	\$31,150.00	\$1,073,102.00	\$78,836.00	\$8,405.00	\$26,937.00	\$121,747.00	\$1,361,730.50
WHITE	\$75.00	\$4,342.00	\$3,273.00	\$25,846.00	\$886,384.00	\$26,055.00	\$3,810.00	\$14,136.00	\$45,463.00	\$1,009,384.00
WOODRUFF	\$5.00	\$3,078.00	\$547.50	\$533.00	\$73,028.00	\$2,646.00	\$240.00	\$1,458.00	\$4,924.00	\$86,459.50
YELL	\$0.00	\$409.00	\$76.50	\$1,773.00	\$142,915.00	\$6,038.00	\$730.00	\$3,130.00	\$10,140.00	\$165,211.50

GRAND TOTALS	*Arkansas 50/50	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Mega Millions	*Monopoly	*Natural State Jackpot	*Powerball	*Totals	
	\$3,585.00	\$522,143.50	\$304,889.00	\$760,659.00	\$24,966,585.00	\$1,169,440.00	\$155,205.00	\$530,978.00	\$1,911,283.00	\$30,324,767.50	
*Ectimator											

\*Estimates

## Arkansas Lottery Commission Total Number of Active Retailers November 2014

There were 1,902 active retailers as of November 30, 2014.

#### Arkansas Lottery Commisssion Statement of Net Position November 30, 2014

#### ASSETS

ASSETS	
Current assets:	
Cash and Cash Equivalents	\$ 2,018,186.46
Restricted Assets:	
Cash and cash equivalents	14,560,255.94
Accounts receivable	10,799,727.26
Prepaid items	51,764.75
Total current assets	27,429,934.41
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,105,371.65
Deposits with Multi-State Lottery Association	1,708,536.79
Capital assets:	
Equipment	648,832.23
Leasehold Improvements	498,416.68
Less accumulated depreciation	(930,322.82)
Total non-current assets	22,030,834.53
Total assets	\$ 49,460,768.94
LIABILITIES	
Current liabilities:	
Accounts payable	\$ 132,329.10
Prizes payable	19,090,217.08
Accrued and other liabilities	1,551,570.16
Due to other funds of the State	405,700.00
Payable to Arkansas Department of Higher Education	11,574,826.63
Compensated absences	310,145.68
Unearned revenue	230,289.55
Total current liabilities	33,295,078.20
Long-Term liabilities:	
Net other post employment benefits	1,326,507.76
Total long-term liabilities	1,326,507.76
Total liabilities	34,621,585.96
	01,021,000.00
NET POSITION	
Net position:	
Invested in capital assets	216,926.09
Restricted for:	
Scholarship shortfall reserve trust fund	20,000,000.00
Retailer fidelity fund	105,371.65
Deposits with Multi-State Lottery Assn.	1,708,536.79
Unclaimed prizes reserve	2,767,264.38
Unrestricted	(9,958,915.93)
Total net position	14,839,182.98
Total liabilities & net position	\$ 49,460,768.94

## Arkansas Lottery Commission Statement of Revenues, Expenses, and Change in Net Position For Five Months Ended November 30, 2014

Operating revenues:	Current month	Year to date
Instant ticket sales	\$ 25,087,118.00	\$ 128,263,086.50
Online ticket sales	5,478,090.00	28,267,732.00
Retailer application, fidelity and service fees	51,239.27	237,877.11
Other revenue	831.01	15,294.80
Other revenue		10,204.00
Total operating revenues	30,617,278.28	156,783,990.41
Operating expenses:		
Instant game prizes	18,326,666.53	92,121,047.04
Online game prizes	3,135,619.16	14,432,011.94
Retailer commissions	1,709,793.92	8,797,169.28
Gaming contract costs	1,549,039.26	8,028,750.82
Compensation and benefits	428,139.57	2,316,406.92
Marketing, advertising and promotions	597,933.77	1,816,391.54
General and administrative expenses	112,016.95	631,235.89
Services provided by ADHE	62,500.00	312,500.00
Services provided by Legislative Audit Agency	11,500.00	59,980.00
Legal and professional services	50.00	584.08
Depreciation	13,428.33	75,342.80
Total operating expenses	25,946,687.49	128,591,420.31
Operating income	4,670,590.79	28,192,570.10
Non-operating revenue (expense):		
Interest income	14,265.93	103,277.18
Income before transfers	4,684,856.72	28,295,847.28
Transfers to:		
Education Trust Account	(5,577,035.16)	(27,059,301.64)
Arkansas Department of Human Services	(-,)	(200,000.00)
· · · · · · · · · · · · · · · · · · ·		()
Change in net position	\$ (892,178.44)	1,036,545.64
Total net position - beginning		13,802,637.34
Total net position - ending		\$ 14,839,182.98
rota not position onding		Ψ 11,000,102.00

#### Arkansas Lottery Commission Statement of Revenues, Expenses, and Change in Net Position For Five Months Ended November 30, 2014

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	ΥT	D Variance
Operating Revenues Instant Games	\$ 25,087,118.00	81.94	\$ 25,219,983.37	78.23	\$ (132,865.37)	\$ 128,263,086.50	81.81	\$ 130,183,757.85	79.35	¢	(1,920,671.35)
OnLine Games		17.89		21.62	, ,	. , ,	18.03			*	,
Retailer application, fidelity	5,478,090.00 51,239.27	0.17	6,970,886.63 47,000.00	21.62	(1,492,796.63) 4,239.27	28,267,732.00 237,877.11	0.15	33,631,599.15 233,000.00	20.50 0.14		(5,363,867.15) 4,877.11
Other Revenue	831.01	0.17	47,000.00 800.00	0.15	4,239.27 31.01	15,294.80	0.15	4,100.00	0.14		11,194.80
Other Revenue	031.01	0.00	000.00	0.00	31.01	15,294.60	0.01	4,100.00	0.00		11,194.00
Total Operating Revenues	30,617,278.28	100.00	32,238,670.00	100.00	(1,621,391.72)	156,783,990.41	100.00	164,052,457.00	100.00		(7,268,466.59)
					<u> </u>	· · ·		· ·			<u>, · · · / </u>
Operating Expenses											
Instant Game Prizes	18,326,666.53	59.86	17,931,299.03	55.62	395,367.50	92,121,047.04	58.76	92,562,093.30	56.42		(441,046.26)
On-Line Game Prizes	3,135,619.16	10.24	3,685,863.97	11.43	(550,244.81)	14,432,011.94	9.21	17,766,976.70	10.83		(3,334,964.76)
Retailer Commissions	1,709,793.92	5.58	1,802,694.00	5.59	(92,900.08)	8,797,169.28	5.61	9,173,685.00	5.59		(376,515.72)
Gaming Contract Costs	1,549,039.26	5.06	1,585,643.00	4.92	(36,603.74)	8,028,750.82	5.12	8,069,141.00	4.92		(40,390.18)
Staff Compensation & Benefits	428,139.57	1.40	488,602.00	1.52	(60,462.43)	2,316,406.92	1.48	2,591,630.00	1.58		(275,223.08)
Marketing, Advertising & Promo	597,933.77	1.95	416,667.00	1.29	181,266.77	1,816,391.54	1.16	2,083,333.00	1.27		(266,941.46)
General and administrative ex	112,016.95	0.37	114,167.00	0.35	(2,150.05)	631,235.89	0.40	570,833.00	0.35		60,402.89
Services Provided by Other Age	74,000.00	0.24	66,667.00	0.21	7,333.00	372,480.00	0.24	333,333.00	0.20		39,147.00
Legal and Professional Service	50.00	0.00	800.00	0.00	(750.00)	584.08	0.00	4,200.00	0.00		(3,615.92)
Capital asset depreciation	13,428.33	0.04	17,600.00	0.05	(4,171.67)	75,342.80	0.05	86,800.00	0.05		(11,457.20)
Total Operating Expenses	25 046 697 40	04 75	26 110 002 00	00.00	(462 245 54)	100 501 400 01	00.00	122 242 025 00	04.00		(4 650 604 60)
Total Operating Expenses	25,946,687.49	84.75	26,110,003.00	80.99	(163,315.51)	128,591,420.31	82.02	133,242,025.00	81.22		(4,650,604.69)
Operating Income	4,670,590.79	15.25	6,128,667.00	19.01	(1,458,076.21)	28,192,570.10	17.98	30,810,432.00	18.78		(2,617,861.90)
	44.005.00							50 000 00			
Interest Income Non-Operating Revenue (Expens	14,265.93	0.05	11,667.00	0.04	2,598.93	103,277.18	0.07	58,333.00	0.04		44,944.18
Ten operating revenue (Expent											
Income before transfers	\$ 4,684,856.72	15.30	\$ 6,140,334.00	19.05	\$ (1,455,477.28)	\$ 28,295,847.28	18.05	\$ 30,868,765.00	18.82	\$	(2,572,917.72)
=									: =		<u> </u>

#### Arkansas Scholarship Commission Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis For Five Months Ended November 30, 2014

	Year to date	
Operating revenues:		
Instant ticket SETTLEMENTS	\$ 127,674,486.50	
Online ticket sales	28,267,732.00	
Retailer application, fidelity and service fees	237,877.11	
Other revenue	15,294.80	
	<u>,</u>	
Total operating revenues	156,195,390.41	
Operating expenses:		
Instant game prizes SETTLEMENTS	90,902,219.00	
Online game prizes	14,432,011.94	
Retailer commissions	8,797,169.28	
Gaming contract costs	8,028,750.82	
Compensation and benefits	2,316,406.92	
Marketing, advertising and promotions	1,816,391.54	
General and administrative expenses	631,235.89	
Services provided by ADHE	312,500.00	
Services provided by Legislative Audit Agency	59,980.00	
Legal and professional services	584.08	
Current year Capital Asset cost	46,155.88	
Total operating expenses	127,343,405.35	
Change in net proceeds from operations	28,851,985.06	
Change in het proceeds norm operations	20,031,903.00	
Nonoperating revenue (expense):		
Interest Income	103,277.18	
Other Non Operating Income	0.00	
EDUCATION TRUST FUNDING-Current Year	(21,482,266.48)	
Less Act 1180 Unclaimed Prizes	(1,767,264.38)	
Less Transfer to ADHS	(200,000.00)	
	(11000.00)	

#### (200,000.00) (14,238.63) restricted fund 85,542.41 see 23-115-103(17) and (19)(A)&(B)

#### NET PROCEEDS EARNED-Current Month

Less Current year MUSL Reserves additions

Less Current year Fidelity Fund fees

Totals
ADHE Refund for excess funding 8/17/13
July 2013 funding - 8/15/13
August transfer to ADHE 8/29/13
August 2013 funding - 9/15/13
August transfer to ADHE 9/13/13
June 2013 Audit Adjustments funding - 10/15/13
September 2013 funding - 10/15/13
October 2013 funding - 11/15/13
November 2013 funding - 12/15/13
December 2013 funding - 1/15/14
January 2014 funding -2/15/14
February transfer to ADHE 2/3/14
February transfer to ADHE 2/12/14
Transfer from Shortfall Reserve 2/24/14
February transfer to ADHE 2/25/14
February 2014 funding - 3/15/14
February transfer to Shortfall Reserve 3/15/13
March 2014 funding - 4/15/14
March transfer to Shortfall Reserve 3/15/13
April 2014 funding - 5/15/14
May 2014 funding - 6/15/14
June 2014 funding - 7/15/14
ADHE Refund for excess funding 7/18/14
July 2014 funding - 8/15/14
August 2014 funding - 9/15/15
June 2014 Audit Adjustments funding - 9/10/14
September transfer to ADHE 9/11/14
September 2014 funding - 10/15/14
October transfer to ADHE 10/15/14
October 2014 funding - 11/15/14
November 2014 funding - 12/15/14

#### \$ 5,577,035.16

	Transfer	Interest	Total
_	\$ 10,695,883.90	\$ 878,942.73	\$ 11,574,826.63
_	\$ 2,138,092.38		\$ 2,138,092.38
	\$ 4,874,325.72	\$ 17,045.97	\$ 4,891,371.69
	\$ (45,000,000.00)		\$ (45,000,000.00)
	\$ 6,383,238.35	\$ 18,590.75	\$ 6,401,829.10
	\$ (5,000,000.00)		\$ (5,000,000.00)
	\$ 344,712.16		\$ 344,712.16
	\$ 6,022,883.01	883.09	\$ 6,023,766.10
	\$ 6,771,052.05	2,884.73	\$ 6,773,936.78
	\$ 6,762,989.54	5,363.18	\$ 6,768,352.72
	\$ 5,822,163.54	\$ 9,055.12	\$ 5,831,218.66
	\$ 5,604,272.88	\$ 12,008.52	\$ 5,616,281.40
	\$ (27,000,000.00)		\$ (27,000,000.00)
	\$ (6,000,000.00)		\$ (6,000,000.00)
	\$ 12,000,000.00		\$ 12,000,000.00
	\$ (12,000,000.00)		\$ (12,000,000.00)
	\$ 5,908,720.60	\$ 1,234.90	\$ 5,909,955.50
	\$ (5,923,925.49)		\$ (5,923,925.49)
	\$ 7,324,141.28	\$ 91.78	\$ 7,324,233.06
	\$ (6,076,074.51)		\$ (6,076,074.51)
	\$ 7,475,645.50	\$ 505.34	\$ 7,476,150.84
	\$ 6,509,958.59	\$ 3,286.80	\$ 6,513,245.39
	\$ 11,921,510.53	\$ 6,103.45	\$ 11,927,613.98
	\$ 2,319,467.65		\$ 2,319,467.65
	\$ 5,917,170.44	\$ 11,277.55	\$ 5,928,447.99
	\$ 5,282,380.92	\$ 14,584.88	\$ 5,296,965.80
	\$ 30,888.58		\$ 30,888.58
	\$ (40,000,000.00)		\$ (40,000,000.00)
	\$ 4,310,517.64	\$ 6,709.46	\$ 4,317,227.10
	\$ (5,000,000.00)		\$ (5,000,000.00)
	\$ 5,939,388.01	\$ 237.58	\$ 5,939,625.59
	\$ 5,575,489.06	\$ 1,546.10	\$ 5,577,035.16

# Arkansas Lottery Commission Unclaimed Prizes November 30, 2014

		Year
	Monthly	to Date
Reserve Balance July 1, 2014		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 81,896.00	1,985,429.31
2. Expenditures from unclaimed lottery prize money:	218,164.93	218,164.93
3. Reserved for future prizes, promotions or reserves:		2,767,264.38
4. Deposits to net lottery proceeds from unclaimed		
Lottery prize money:		
Reserve Balance November 30, 2014		\$2,767,264.38

# ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT

November 1 through November 30, 2014

Vendors	Goods or Services	<b>Diversity Classification</b>	November 2014	FY 2015 Total
Goddess Products	Office Furniture/Supplies	Minority-owned	\$2,967.23	\$19,258.45
Government Supply Services	Office Products	Minority-owned	\$256.30	\$629.84
Northeast Arkansas Cleaning Service	Janitorial Services	Female-owned		\$1,215.35
Ride N Shine Detail	Auto Servicing	Minority-owned		\$54.50
Trivia Marketing	Advertising/Public Relations	Female-owned		\$237.79
		Totals	\$3,223.53	\$21,395.93

### INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT

November 1 through November 30, 2014

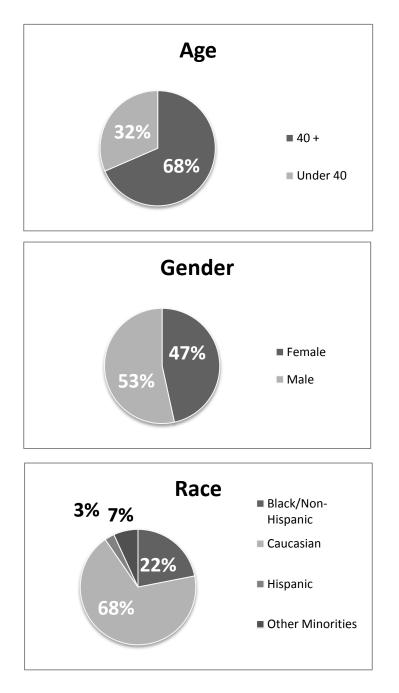
Vendors	Goods or Services	Diversity Classification	November 2014	FY 2015 Total
Goddess Products	Office Furniture/Supplies	Minority-owned	\$64.10	\$1,454.60
J Kelly Referrals and Information Services	Call Center/Information Services	Minority-owned	\$9,559.08	\$53,210.18
		Totals	\$9,623.18	\$54,664.78

### SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT

## November 1 through November 30, 2014

Vendors	Goods or Services	<b>Diversity Classification</b>	November 2014	FY 2015 Total
Expedited Transportation Service	Transportation Services	Female-owned	\$1,109.14	\$10,111.26
Mr. Klean Carpet and Janitorial Service	Janitorial Services	Minority-owned	\$363.30	\$1,816.50
Premier Staffing	Staffing Services	Female-owned	\$2,023.56	\$14,940.18
		Totals	\$3,496.00	\$26,867.94

# Arkansas Lottery Commission Demographics – November 2014



## Total Number of Employees as of November 30, 2014: 73

<b>Gender:</b> Females – 34 Males – 39	Race: Black/Non-Hispanic – 16 Female – 10 Male - 6	<b>Hispanic – 2</b> Female - 2 Male - 0
<b>Age:</b>	<b>Caucasian – 50</b>	<b>Other – 5</b>
Under 40 – 23	Female - 20	Female - 2
40 + – 50	Male - 30	Male - 3

#### Arkansas Lottery Commission – Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report December 10, 2014

On November 19, 2014, the Arkansas Lottery Commission Internal Auditor (Internal Audit) presented results of the Lottery Facilities Security & Controls Audit to members of the Arkansas Lottery Commission (ALC).

The audit centered on controls, procedures, and processes associated with the security of ALC facilities and sensitive areas within those facilities. Fieldwork included review of documentation and information generated through October 14, 2014, and did not include evaluation of security controls at the Springdale, Jonesboro, or Camden Claim Center locations, due to the planned closure of those facilities.

The following observation was reported to members of the ALC:

• No inventory of keys that have been issued to ALC employees, including the number of keys issued by employee and the areas within ALC facilities to which these keys provide access.

Without an inventory of keys issued, it is possible that such keys could be left unreturned to the ALC upon an employee's termination or transfer within the ALC, resulting in inappropriate access to ALC facilities or portions thereof; however, lack of tracking noted is mitigated by the fact that entry to ALC facilities is controlled by badge and fingerprint access.

Internal Audit recommended that ALC Management perform an inventory of all traditional keys held by employees, vendors, or others to any parts or portions of ALC facilities, assess the result in order to ensure that individuals hold keys that access ALC facilities that are consistent with their assigned job duties, and that the resulting inventory be consulted upon termination or transfer of ALC or vendor employees so that the keys' return can be assured and the inventory maintained.

ALC Management responded stating concurrence with the recommendation, stating further that should any future employee separation result in failure to recover a key, the related lock will be re-keyed.

Additional follow-up procedures are necessary for Internal Audit to consider the observation cleared. The Arkansas Lottery Commission Legislative Oversight Committee will be kept apprised of the results of follow-up procedures, once they are completed.

No additional items have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on November 10, 2014.

# Arkansas Lottery Commission Instant & Fast Play Games November 2014

Sales for the following instant games began November 04, 2014. No ending dates have been determined for these games.

\$1 Happy Holidays
\$2 Winter Wishes
\$2 Wild Doubler
\$5 Winner Green
\$10 \$10,000 Pay Day

Sales for the following Fast Play games began November 3, 2014. No ending dates have been determined for these games.

\$1 Holiday Cash \$1 Candy Cane Cash