STATE OF ARKANSAS
Department of Finance
and Administration

June 10, 2016

The Honorable Asa Hutchinson<br>Governor of Arkansas<br>State Capitol<br>Little Rock, AR 72201

RE: Monthly Disclosure Reports
Dear Governor Hutchinson:
On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of May 2016, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,
Bishop Woosey
Director

## Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

Department of Finance and Administration

June 10, 2016

The Honorable Jimmy Hickey, Chair
The Honorable Chris Richey, Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of May 2016, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

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Respectfully submitted,


Director
Enclosures
cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery <br> Term Contracts for Goods and Services <br> May 1 through May 31, 2016 

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of May 2016.

## Arkansas Department of Finance and Administration Office of the Arkansas Lottery Debt Set-Off and Retailer Losses <br> May 2016

1. Debt Set-Off:
a. Arkansas Department of Finance and Administration
\$2,964.69
b. Arkansas Office of Child Support Enforcement - Child Support
$\$ 0.00$
Total Debt Set-Off: $\quad \$ 2,964.69$
2. Retailer losses for period May 1 through May 31, 2016: None.

# ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION <br> OFFICE OF THE ARKANSAS LOTTERY <br> RETAIL SALES BY COUNTY <br> May 1 through May 31, 2016 

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$7,447.00 | \$6,345.00 | \$19,899.00 | \$403,184.00 | \$2,266.00 | \$12,420.00 | \$5,948.00 | \$25,239.00 | \$482,748.00 |
| ASHLEY | \$9,466.00 | \$8,548.00 | \$8,164.00 | \$101,964.00 | \$1,140.00 | \$6,787.00 | \$1,430.00 | \$14,771.00 | \$152,270.00 |
| BAXTER | \$2,951.50 | \$1,821.50 | \$14,452.00 | \$344,569.00 | \$7,426.00 | \$19,044.00 | \$13,096.00 | \$43,752.00 | \$447,112.00 |
| BENTON | \$5,030.50 | \$2,543.00 | \$42,090.00 | \$938,962.00 | \$11,834.00 | \$88,650.00 | \$24,225.00 | \$184,091.00 | \$1,297,425.50 |
| BOONE | \$2,974.50 | \$3,740.00 | \$12,356.00 | \$435,734.00 | \$2,340.00 | \$17,172.00 | \$4,560.00 | \$35,170.00 | \$514,046.50 |
| BRADLEY | \$2,031.50 | \$3,131.50 | \$2,063.00 | \$132,880.00 | \$1,534.00 | \$3,616.00 | \$2,141.00 | \$10,421.00 | \$157,818.00 |
| CALHOUN | \$2,975.00 | \$854.50 | \$728.00 | \$46,200.00 | \$348.00 | \$1,729.00 | \$701.00 | \$2,870.00 | \$56,405.50 |
| CARROLL | \$750.00 | \$1,128.50 | \$10,584.00 | \$254,405.00 | \$1,964.00 | \$11,012.00 | \$2,962.00 | \$24,259.00 | \$307,064.50 |
| CHICOT | \$9,678.00 | \$5,277.50 | \$3,694.00 | \$136,200.00 | \$4,170.00 | \$23,838.00 | \$6,674.00 | \$61,883.00 | \$251,414.50 |
| CLARK | \$3,253.50 | \$1,294.00 | \$21,845.00 | \$277,086.00 | \$1,876.00 | \$11,838.00 | \$4,443.00 | \$23,684.00 | \$345,319.50 |
| CLAY | \$196.00 | \$49.00 | \$548.00 | \$70,500.00 | \$448.00 | \$2,488.00 | \$1,534.00 | \$6,596.00 | \$82,359.00 |
| CLEBURNE | \$1,137.50 | \$820.50 | \$14,790.00 | \$251,809.00 | \$2,968.00 | \$15,951.00 | \$10,257.00 | \$31,301.00 | \$329,034.00 |
| CLEVELAND | \$318.00 | \$490.50 | \$496.00 | \$43,800.00 | \$174.00 | \$1,341.00 | \$420.00 | \$3,286.00 | \$50,325.50 |
| COLUMBIA | \$14,349.00 | \$6,907.00 | \$23,234.00 | \$253,400.00 | \$2,214.00 | \$8,232.00 | \$2,661.00 | \$15,635.00 | \$326,632.00 |
| CONWAY | \$4,616.50 | \$1,796.50 | \$15,475.00 | \$452,665.00 | \$1,820.00 | \$16,123.00 | \$7,508.00 | \$30,717.00 | \$530,721.00 |
| CRAIGHEAD | \$7,341.50 | \$5,015.00 | \$38,638.00 | \$1,103,467.00 | \$6,092.00 | \$45,021.00 | \$17,031.00 | \$92,837.00 | \$1,315,442.50 |
| CRAWFORD | \$2,556.50 | \$1,130.00 | \$10,702.00 | \$298,309.00 | \$3,130.00 | \$30,031.00 | \$12,324.00 | \$53,843.00 | \$412,025.50 |
| CRITTENDEN | \$16,176.00 | \$10,113.00 | \$9,186.00 | \$506,998.00 | \$5,836.00 | \$40,546.00 | \$10,869.00 | \$79,554.00 | \$679,278.00 |
| CROSS | \$2,657.00 | \$1,785.00 | \$11,893.00 | \$204,751.00 | \$828.00 | \$7,233.00 | \$2,604.00 | \$14,772.00 | \$246,523.00 |
| DALLAS | \$1,942.00 | \$556.50 | \$5,714.00 | \$148,522.00 | \$584.00 | \$4,255.00 | \$1,903.00 | \$8,607.00 | \$172,083.50 |
| DESHA | \$2,330.00 | \$1,185.50 | \$2,394.00 | \$131,293.00 | \$1,022.00 | \$9,351.00 | \$4,116.00 | \$17,375.00 | \$169,066.50 |
| DREW | \$1,846.50 | \$1,496.00 | \$10,580.00 | \$177,718.00 | \$2,054.00 | \$8,796.00 | \$3,157.00 | \$19,342.00 | \$224,989.50 |
| FAULKNER | \$7,384.00 | \$4,381.50 | \$50,913.00 | \$970,323.00 | \$8,814.00 | \$57,586.00 | \$28,804.00 | \$113,612.00 | \$1,241,817.50 |
| FRANKLIN | \$260.00 | \$237.50 | \$16,851.00 | \$157,569.00 | \$1,140.00 | \$10,824.00 | \$3,621.00 | \$17,780.00 | \$208,282.50 |
| FULTON | \$451.00 | \$180.00 | \$2,390.00 | \$66,455.00 | \$484.00 | \$2,173.00 | \$944.00 | \$5,632.00 | \$78,709.00 |
| GARLAND | \$5,572.50 | \$3,881.00 | \$52,422.00 | \$863,225.00 | \$11,950.00 | \$65,680.00 | \$37,928.00 | \$133,071.00 | \$1,173,729.50 |
| GRANT | \$507.00 | \$175.00 | \$4,522.00 | \$137,066.00 | \$1,798.00 | \$6,544.00 | \$2,995.00 | \$13,552.00 | \$167,159.00 |
| GREENE | \$966.00 | \$711.00 | \$14,546.00 | \$502,374.00 | \$3,134.00 | \$19,151.00 | \$6,627.00 | \$40,429.00 | \$587,938.00 |
| HEMPSTEAD | \$29,069.50 | \$9,249.00 | \$14,021.00 | \$328,343.00 | \$1,450.00 | \$9,344.00 | \$2,899.00 | \$16,399.00 | \$410,774.50 |
| HOT SPRING | \$2,151.00 | \$947.00 | \$10,406.00 | \$297,044.00 | \$2,526.00 | \$13,771.00 | \$6,773.00 | \$26,346.00 | \$359,964.00 |

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION

## OFFICE OF THE ARKANSAS LOTTERY

RETAIL SALES BY COUNTY
May 1 through May 31, 2016

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$20,122.00 | \$7,653.00 | \$9,803.00 | \$179,283.00 | \$1,466.00 | \$6,782.00 | \$2,529.00 | \$11,660.00 | \$239,298.00 |
| INDEPENDENCE | \$2,733.00 | \$824.00 | \$62,012.00 | \$517,390.00 | \$2,644.00 | \$20,837.00 | \$8,847.00 | \$35,844.00 | \$651,131.00 |
| IZARD | \$124.50 | \$100.00 | \$8,407.00 | \$67,693.00 | \$678.00 | \$4,322.00 | \$2,541.00 | \$8,367.00 | \$92,232.50 |
| JACKSON | \$9,740.00 | \$4,164.00 | \$21,349.00 | \$249,992.00 | \$1,660.00 | \$9,921.00 | \$5,402.00 | \$19,391.00 | \$321,619.00 |
| JEFFERSON | \$39,842.50 | \$31,802.00 | \$53,185.00 | \$1,386,027.00 | \$9,474.00 | \$44,585.00 | \$25,187.00 | \$89,157.00 | \$1,679,259.50 |
| JOHNSON | \$447.00 | \$343.00 | \$8,610.00 | \$230,106.00 | \$1,466.00 | \$13,096.00 | \$7,930.00 | \$21,603.00 | \$283,601.00 |
| LAFAYETTE | \$4,438.00 | \$1,717.50 | \$3,922.00 | \$56,866.00 | \$622.00 | \$1,674.00 | \$758.00 | \$3,963.00 | \$73,960.50 |
| LAWRENCE | \$1,529.00 | \$282.50 | \$11,859.00 | \$222,486.00 | \$1,018.00 | \$6,001.00 | \$2,324.00 | \$13,439.00 | \$258,938.50 |
| LEE | \$1,841.00 | \$1,959.00 | \$745.00 | \$61,166.00 | \$250.00 | \$2,464.00 | \$503.00 | \$5,680.00 | \$74,608.00 |
| LINCOLN | \$182.00 | \$237.50 | \$4,928.00 | \$82,632.00 | \$530.00 | \$3,853.00 | \$3,016.00 | \$7,766.00 | \$103,144.50 |
| LITTLE RIVER | \$4,698.00 | \$3,433.00 | \$910.00 | \$98,569.00 | \$698.00 | \$5,583.00 | \$1,088.00 | \$9,074.00 | \$124,053.00 |
| LOGAN | \$1,182.50 | \$243.50 | \$9,526.00 | \$201,117.00 | \$1,162.00 | \$9,526.00 | \$4,065.00 | \$19,719.00 | \$246,541.00 |
| LONOKE | \$11,227.50 | \$4,786.50 | \$35,155.00 | \$909,184.00 | \$7,500.00 | \$44,020.00 | \$22,753.00 | \$84,457.00 | \$1,119,083.00 |
| MADISON | \$342.00 | \$42.00 | \$1,521.00 | \$64,056.00 | \$744.00 | \$4,469.00 | \$1,111.00 | \$9,435.00 | \$81,720.00 |
| MARION | \$1,798.00 | \$563.50 | \$6,986.00 | \$159,841.00 | \$2,542.00 | \$7,699.00 | \$4,179.00 | \$15,926.00 | \$199,534.50 |
| MILLER | \$21,719.50 | \$11,728.00 | \$12,504.00 | \$494,500.00 | \$2,584.00 | \$16,053.00 | \$5,505.00 | \$29,836.00 | \$594,429.50 |
| MISSISSIPPI | \$44,655.50 | \$14,842.00 | \$6,989.00 | \$512,947.00 | \$2,302.00 | \$16,830.00 | \$5,168.00 | \$35,991.00 | \$639,724.50 |
| MONROE | \$2,741.00 | \$792.00 | \$2,628.00 | \$130,348.00 | \$902.00 | \$5,689.00 | \$2,248.00 | \$13,383.00 | \$158,731.00 |
| MONTGOMERY | \$0.00 | \$0.00 | \$3,124.00 | \$27,000.00 | \$490.00 | \$2,663.00 | \$1,032.00 | \$5,298.00 | \$39,607.00 |
| NEVADA | \$1,438.00 | \$1,720.00 | \$5,634.00 | \$178,043.00 | \$810.00 | \$4,500.00 | \$1,346.00 | \$7,721.00 | \$201,212.00 |
| NEWTON | \$53.00 | \$27.00 | \$3,058.00 | \$47,656.00 | \$224.00 | \$1,422.00 | \$876.00 | \$2,512.00 | \$55,828.00 |
| OUACHITA | \$9,636.50 | \$4,783.50 | \$12,422.00 | \$493,479.00 | \$2,200.00 | \$12,264.00 | \$5,648.00 | \$24,946.00 | \$565,379.00 |
| PERRY | \$948.50 | \$485.00 | \$1,950.00 | \$68,091.00 | \$534.00 | \$5,335.00 | \$1,658.00 | \$9,061.00 | \$88,062.50 |
| PHILLIPS | \$13,522.00 | \$5,468.50 | \$1,814.00 | \$192,009.00 | \$2,528.00 | \$16,667.00 | \$3,627.00 | \$38,226.00 | \$273,861.50 |
| PIKE | \$780.50 | \$113.50 | \$15,822.00 | \$85,650.00 | \$668.00 | \$4,913.00 | \$2,129.00 | \$11,072.00 | \$121,148.00 |
| POINSETT | \$7,975.50 | \$1,317.00 | \$19,672.00 | \$398,606.00 | \$1,434.00 | \$12,065.00 | \$5,315.00 | \$25,184.00 | \$471,568.50 |
| POLK | \$826.00 | \$49.00 | \$6,610.00 | \$100,703.00 | \$1,378.00 | \$7,993.00 | \$2,947.00 | \$16,245.00 | \$136,751.00 |
| POPE | \$2,838.50 | \$1,438.00 | \$26,499.00 | \$680,143.00 | \$4,922.00 | \$34,823.00 | \$14,967.00 | \$66,460.00 | \$832,090.50 |
| PRAIRIE | \$2,153.50 | \$1,010.50 | \$8,535.00 | \$143,202.00 | \$480.00 | \$4,390.00 | \$1,411.00 | \$9,923.00 | \$171,105.00 |
| PULASKI | \$113,923.50 | \$73,976.50 | \$290,255.00 | \$5,830,747.00 | \$53,076.00 | \$292,041.00 | \$153,212.00 | \$519,947.00 | \$7,327,178.00 |
| RANDOLPH | \$75.50 | \$429.50 | \$3,879.00 | \$174,617.00 | \$1,096.00 | \$5,575.00 | \$2,467.00 | \$12,781.00 | \$200,920.00 |

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION

## OFFICE OF THE ARKANSAS LOTTERY

RETAIL SALES BY COUNTY
May 1 through May 31, 2016

| COUNTY | CASH 3 | CASH 4 | FAST PLAY | INSTANT SETTLEMENTS | LUCKY FOR <br> LIFE | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$11,874.00 | \$8,949.00 | \$5,049.00 | \$247,360.00 | \$1,780.00 | \$12,696.00 | \$3,340.00 | \$24,993.00 | \$316,041.00 |
| SALINE | \$9,698.00 | \$4,294.00 | \$90,204.00 | \$1,026,225.00 | \$9,726.00 | \$57,896.00 | \$31,651.00 | \$116,560.00 | \$1,346,254.00 |
| SCOTT | \$63.50 | \$77.50 | \$4,757.00 | \$86,861.00 | \$794.00 | \$5,060.00 | \$1,425.00 | \$8,713.00 | \$107,751.00 |
| SEARCY | \$302.50 | \$284.00 | \$3,412.00 | \$97,200.00 | \$660.00 | \$2,943.00 | \$1,289.00 | \$7,018.00 | \$113,108.50 |
| SEBASTIAN | \$20,554.50 | \$6,610.00 | \$20,728.00 | \$723,180.00 | \$10,354.00 | \$68,761.00 | \$25,498.00 | \$136,017.00 | \$1,011,702.50 |
| SEVIER | \$1,889.00 | \$583.50 | \$2,898.00 | \$123,748.00 | \$768.00 | \$6,205.00 | \$1,205.00 | \$11,713.00 | \$149,009.50 |
| SHARP | \$882.50 | \$246.00 | \$26,731.00 | \$214,986.00 | \$1,220.00 | \$8,614.00 | \$3,985.00 | \$18,838.00 | \$275,502.50 |
| STONE | \$1,396.50 | \$328.50 | \$5,117.00 | \$101,100.00 | \$1,220.00 | \$4,306.00 | \$2,781.00 | \$9,939.00 | \$126,188.00 |
| UNION | \$46,439.00 | \$20,324.00 | \$22,403.00 | \$808,324.00 | \$4,858.00 | \$20,666.00 | \$8,604.00 | \$41,512.00 | \$973,130.00 |
| VAN BUREN | \$645.50 | \$723.50 | \$16,343.00 | \$147,821.00 | \$1,368.00 | \$7,878.00 | \$4,086.00 | \$17,315.00 | \$196,180.00 |
| WASHINGTON | \$15,536.50 | \$5,514.50 | \$51,985.00 | \$1,225,862.00 | \$12,974.00 | \$98,896.00 | \$30,803.00 | \$189,726.00 | \$1,631,297.00 |
| WHITE | \$6,365.00 | \$3,693.00 | \$58,342.00 | \$1,014,903.00 | \$5,748.00 | \$37,440.00 | \$17,635.00 | \$72,731.00 | \$1,216,857.00 |
| WOODRUFF | \$2,274.50 | \$846.00 | \$2,052.00 | \$91,969.00 | \$452.00 | \$3,306.00 | \$1,476.00 | \$6,764.00 | \$109,139.50 |
| YELL | \$481.50 | \$316.50 | \$9,381.00 | \$239,950.00 | \$1,052.00 | \$8,991.00 | \$3,790.00 | \$17,343.00 | \$281,305.00 |
| GRAND TOTALS | *Cash 3 | *Cash 4 | *Fast Play | *Instant Settlements | *Lucky for Life | *Mega Millions | *Natural State Jackpot | *Powerball | *Total Sales |
|  | \$590,321.50 | \$314,911.00 | \$1,425,311.00 | \$30,230,453.00 | \$254,420.00 | \$1,542,260.00 | \$670,512.00 | \$3,030,075.00 | \$38,058,263.50 |

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Total Number of Active Retailers <br> May 2016 

There were 1,917 active retailers as of May 31, 2016.

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery <br> Statement of Net Position <br> May 31, 2016 

| ASSETS |  |  |
| :---: | :---: | :---: |
| Current assets: |  |  |
| Cash and cash equivalents | \$ | 3,637,061.73 |
| Restricted assets: |  |  |
| Cash and cash equivalents |  | 25,511,133.92 |
| Accounts receivable |  | 12,597,950.83 |
| Prepaid items |  | 34,098.96 |
| Total current assets |  | 41,780,245.44 |
| Non-current assets: |  |  |
| Restricted assets: |  |  |
| Cash and cash equivalents |  | 20,135,788.78 |
| Deposits with Multi-State Lottery Association |  | 1,847,246.39 |
| Capital assets: |  |  |
| Equipment |  | 801,038.94 |
| Leasehold improvements |  | 492,795.71 |
| Less accumulated depreciation |  | (977,853.69) |
| Total non-current assets |  | 22,299,016.13 |

Deferred outflows of resources:
Related to pension
$\quad$ Total assets and deferred outflows of resources

## Current liabilities:

| Accounts payable | $81,139.88$ |
| :--- | ---: |
| Prizes payable | $\mathbf{1 7 , 1 6 3 , 1 8 3 . 5 7}$ |
| Accrued and other liabilities | $3,113,808.78$ |
| Due to other funds of the State | $564,540.13$ |
| Payable to Arkansas Department of Higher Education | $19,555,963.45$ |
| Compensated absences | $303,29.60$ |
| Unearned revenue | $327,071.30$ |
| Total current liabilities | $41,108,926.71$ |

## Long-Term liabilities:

Net other post employment benefits $\quad 1,678,778.58$

Net pension liability
Total long-term liabilities
3,407,594.00
5,086,372.58

Deferred inflows of resources:
Related to pension
1,081,923.30
Total liabilities and deferred inflows of resources

NET POSITION

## Net position:

Invested in capital assets
315,980.96
Restricted for:
Scholarship shortfall reserve 20,000,000.00
Retailer fidelity reserve 135,788.78
Retailer bond reserve
Deposits with Multi-State Lottery Assn.
154,072.55
1,847,246.39
5,955,170.47
Unrestricted (deficit)
Total net position
17,795,003.98
\$ 65,072,226.57

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery Statement of Revenues, Expenses and Change in Net Position For Eleven Months Ended May 31, 2016 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 30,702,322.00 | \$ | 331,796,507.00 |
| Online ticket sales |  | 7,723,710.50 |  | 88,870,397.00 |
| Retailer application, fidelity, bond and service fees |  | 58,813.30 |  | 666,386.55 |
| Other revenue |  | 300.25 |  | 8,569.56 |
| Total operating revenues |  | 38,485,146.05 |  | 421,341,860.11 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 21,619,270.88 |  | 238,173,333.77 |
| Online game prizes |  | 4,200,707.90 |  | 46,948,317.42 |
| Retailer commissions |  | 2,173,378.32 |  | 23,681,068.92 |
| Gaming contract costs |  | 1,542,548.29 |  | 17,909,448.38 |
| Compensation and benefits |  | 356,912.65 |  | 4,175,566.97 |
| Marketing, advertising and promotions |  | 592,998.18 |  | 4,479,340.01 |
| General and administrative expenses |  | 314,130.78 |  | 3,170,861.44 |
| Services provided by Arkansas Department of Higher Education |  | 35,000.00 |  | 423,300.00 |
| Audit services provided by Arkansas Division of Legislative Audit |  |  |  | 143,360.00 |
| Legal and professional services |  | 0.00 |  | 2,464.50 |
| Depreciation |  | 8,180.76 |  | 87,046.96 |
| Total operating expenses |  | 30,843,127.76 |  | 339,194,108.37 |
| Operating income (1) |  | 7,642,018.29 |  | 82,147,751.74 |
| Non-operating revenue: |  |  |  |  |
| Interest income |  | 22,448.29 |  | 209,668.87 |
| Income before transfers |  | 7,664,466.58 |  | 82,357,420.61 |
| Transfers to: |  |  |  |  |
| Education Trust Account (2) |  | $(6,606,164.94)$ |  | (74,134,890.86) |
| Shortfall Account to EducationTrust Account |  |  |  |  |
| Change in net position | \$ | 1,058,301.64 |  | 8,222,529.75 |
| Total net position - beginning |  |  |  | 9,572,474.23 |
| Total net position - ending |  |  | \$ | 17,795,003.98 |

1) Includes all GAAP related accounting items including unclaimed prizes.
2) Reflects adjustment of sales and prizes expense to a modified cash basis and excludes unclaimed prizes.

# Arkansas Department of Finance and Administration <br> Office of the Arkansas Lottery <br> Statement of Revenues and Expenses For Eleven Months Ended May 31, 2016 

Operating revenues:
Instant games
Online games
Retailer fees
Other revenue

Total operating revenues

## Operating expenses:

Instant game prizes
Retailer commissions
Gaming contract costs
Compensation \& benefits
Marketing, advertising \& promotions
General and administrative expenses Services provided by other agencies Legal and professional service
Depreciation
Total operating expenses
Operating income
Non-operating revenue:
Interest income
Income before transfers

| CM Actual | $\%$ | CM Budget | \% | CM Variance |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 30,702,322.00$ | 79.78 | $\$ 29,270,211.00$ | 81.75 | $\$ 1,432,111.00$ |
| $7,723,710.50$ | 20.07 | $6,481,251.00$ | 18.10 | $1,242,459.50$ |
| $58,813.30$ | 0.15 | $52,336.00$ | 0.15 | $6,477.30$ |
| 300.25 | 0.00 | 833.00 | 0.00 | $(532.75)$ |
|  |  |  |  |  |

$38,485,146.05100 .00 \quad 35,804,631.00 \quad 100.00 \quad 2,680,515.05$

| $21,619,270.88$ | 56.18 | $20,712,362.00$ | 57.85 | $906,908.88$ |
| ---: | ---: | ---: | ---: | ---: |
| $4,200,707.90$ | 10.92 | $3,568,842.00$ | 9.97 | $631,865.90$ |
| $2,173,378.32$ | 5.65 | $2,033,877.00$ | 5.68 | $139,501.32$ |
| $1,542,548.29$ | 4.01 | $1,676,501.00$ | 4.68 | $(133,952.71)$ |
| $356,912.65$ | 0.93 | $395,659.00$ | 1.11 | $(38,746.35)$ |
| $592,998.18$ | 1.54 | $416,670.00$ | 1.16 | $176,328.18$ |
| $314,130.78$ | 0.82 | $109,400.00$ | 0.31 | $204,730.78$ |
| $35,000.00$ | 0.09 | $52,500.00$ | 0.15 | $(17,500.00)$ |
| - | - | 830.00 | 0.00 | $(830.00)$ |
| $8,180.76$ | 0.02 | $26,500.00$ | 0.07 | $(18,319.24)$ |
|  |  |  |  |  |
|  | 80.14 | $28,993,141.00$ | 80.98 | $1,849,986.76$ |


| $7,642,018.29$ | 19.86 | $6,811,490.00$ | 19.02 | $830,528.29$ |
| :--- | :--- | :--- | :--- | :--- |


| 22,448.29 | 0.06 |  | 10,776.00 | 0.03 |  | 11,672.29 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 7,664,466.58 | 19.92 | \$ | 6,822,266.00 | 19.05 | \$ | 842,200.58 |

YTD Actual \% YTD Budget \% YTD Variance

| $\$ 331,796,507.00$ | 78.75 | $\$ 305,324,874.00$ | 81.04 | $\$$ | $26,471,633.00$ |
| ---: | ---: | ---: | ---: | :--- | ---: |
| $88,870,397.00$ | 21.09 | $70,897,699.00$ | 18.82 | $17,972,698.00$ |  |
| $666,386.55$ | 0.16 | $517,906.00$ | 0.14 | $148,480.55$ |  |
| $8,569.56$ | 0.00 | $9,166.00$ | 0.00 | $(596.44)$ |  |
|  |  |  |  |  |  |

$\begin{array}{lllll}421,341,860.11 & 100.00 & 376,749,645.00 & 100.00 & 44,592,215.11\end{array}$

| 238,173,333.77 | 56.53 | 215,849,788.00 | 57.29 |  | 22,323,545.77 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 46,948,317.42 | 11.14 | 36,947,444.00 | 9.81 |  | 10,000,873.42 |
| 23,681,068.92 | 5.62 | 21,403,050.00 | 5.68 |  | 2,278,018.92 |
| 17,909,448.38 | 4.25 | 17,642,292.00 | 4.68 |  | 267,156.38 |
| 4,175,566.97 | 0.99 | 4,839,342.00 | 1.28 |  | (663,775.03) |
| 4,479,340.01 | 1.06 | 4,583,330.00 | 1.22 |  | (103,989.99) |
| 3,170,861.44 | 0.75 | 1,403,600.00 | 0.37 |  | 1,767,261.44 |
| 566,660.00 | 0.13 | 577,500.00 | 0.15 |  | $(10,840.00)$ |
| 2,464.50 | 0.00 | 9,160.00 | 0.00 |  | $(6,695.50)$ |
| 87,046.96 | 0.02 | 210,500.00 | 0.06 |  | $(123,453.04)$ |
| 339,194,108.37 | 80.50 | 303,466,006.00 | 80.55 |  | 35,728,102.37 |
| 82,147,751.74 | 19.50 | 73,283,639.00 | 19.45 |  | 8,864,112.74 |
| 209,668.87 | 0.05 | 126,853.00 | 0.03 |  | 82,815.87 |
| \$ 82,357,420.61 | 19.55 | \$ 73,410,492.00 | 19.49 | \$ | 8,946,928.61 |

# Arkansas Department of Finance and Administration <br> Office of the Arkansas Lottery <br> <br> Net Proceeds Transfer to Ed Trust Computation <br> <br> Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis <br> For Eleven Months Ended May 31, 2016 

Operating revenues:
Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees Other revenue

Total operating revenues

Operating expenses:
Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Current year Fidelity Reserve Fees
Less Current year Bond Reserve Fees
Less Current year MUSL Reserves (additions) / reductions
Add OPEB expense in Comp and Benefits
NET PROCEEDS EARNED-Current Month

## Totals

July 2015 funding - 8/15/15
June 2015 Audit Adjustments - funding 9/15/15
August 2015 funding - 9/15/15
September transfer to ADHE 9/11/15
Transfer from Shortfall Reserve 9/28/15
September transfer to ADHE 9/30/15
September 2015 funding - 10/15/15
June 2015 Final Adjustment - funding 10/15/15
Transfer to Shortfall Reserve 10/15/15
October 2015 funding - 11/15/15
ADHE Refund for excess funding 11//14
Transfer to Shortfall Reserve 11/15/15
November 2015 funding - 12/15/15
December 2015 funding - 1/15/16
January 2016 funding - 2/15/16
Transfer From Shortfall Reserve 2/8/16
Transfer to ADHE 2/9/16
February 2016 funding - 3/15/16
Transfer to Shortfall Reserve - 3/15/16
March 2016 funding - 4/15/16
Transfer to Shortfall Reserve - 4/15/16
April 2016 funding - 5/15/16
May 2016 funding - 6/15/16

Year to date

| $\$ 332,090,096.00$ |
| ---: |
| $88,870,397.00$ |
| $666,386.55$ |
| $8,569.56$ |

421,635,449.11

241,550,340.00
46,948,317.42
23,681,068.92 17,909,448.38
4,175,566.97 4,479,340.01 3,170,861.44
423,300.00
143,360.00
2,464.50
179,850.00
342,663,917.64

78,971,531.47

209,668.87
(67,528,725.92)
(4,955,170.47)
$(22,206.44)$ restricted reserves
(154,072.55) restricted reserves (84,860.02) see 23-115-103(17) and (19)(A)\&(B) 170,000.00
$\$ \quad 6,606,164.94$

|  | Transfer | Interest |  |  | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | $18,606,375.65$ | $\$$ | $949,587.80$ | $\$$ | $19,555,963.45$ |
| $\$$ | $5,776,292.31$ | $\$$ | $8,390.78$ | $\$$ | $5,784,683.09$ |
| $\$$ | $(31,903.86)$ |  |  | $\$$ | $(31,903.86)$ |
| $\$$ | $5,478,001.52$ | $\$$ | $12,092.48$ | $\$$ | $5,490,094.00$ |
| $\$$ | $(33,000,000.00)$ |  |  | $\$$ | $(33,000,000.00)$ |
| $\$$ | $9,000,000.00$ |  |  | $\$$ | $9,000,000.00$ |
| $\$$ | $(9,000,000.00)$ |  |  | $\$$ | $(9,000,000.00)$ |
| $\$$ | $6,620,285.47$ | $\$$ | $4,681.64$ | $\$$ | $6,624,967.11$ |
| $\$$ | $201,027.87$ |  |  | $\$$ | $201,027.87$ |
| $\$$ | $(7,034,638.82)$ |  |  | $\$$ | $(7,034,638.82)$ |
| $\$$ | $6,020,616.60$ | $\$$ | 25.72 | $\$$ | $6,020,642.32$ |
| $\$$ | $286,177.97$ |  |  | $\$$ | $286,177.97$ |
|  | $(1,965,361.18)$ |  |  | $\$$ | $(1,965,361.18)$ |
| $\$$ | $5,723,851.53$ | $\$$ | $1,287.56$ | $\$$ | $5,725,139.09$ |
| $\$$ | $6,421,742.32$ | $\$$ | $4,012.34$ | $\$$ | $6,425,754.66$ |
| $\$$ | $13,825,217.24$ | $\$$ | $6,142.51$ | $\$$ | $13,831,359.75$ |
| $\$$ | $4,676,287.39$ |  |  | $\$$ | $4,676,287.39$ |
| $\$$ | $(35,000,000.00)$ |  |  | $\$$ | $(35,000,000.00)$ |
| $\$$ | $4,471,591.20$ | $\$$ | $2,764.86$ | $\$$ | $4,474,356.06$ |
| $\$$ | $(4,474,356.06)$ |  |  | $\$$ | $(4,474,356.06)$ |
| $\$$ | $5,758,892.51$ | $\$$ | 0.33 | $\$$ | $5,758,892.84$ |
| $\$$ | $(201,931.33)$ |  |  | $\$$ | $(201,931.33)$ |
| $\$$ | $7,391,329.77$ | $\$$ | $1,507.23$ | $\$$ | $7,392,837.00$ |
| $\$$ | $6,601,034.42$ | $\$$ | $5,130.52$ | $\$$ | $6,606,164.94$ |

# Arkansas Department of Finance and Administration Office of the Arkansas Lottery <br> Unclaimed Prizes <br> May 31, 2016 

|  | Monthly | Year to Date |
| :---: | :---: | :---: |
| Reserve Balance July 1, 2015 |  | \$1,000,000.00 |
| 1. Unclaimed lottery prize money: | \$ 787,502.22 | 4,955,170.47 |
| 2. Expenditures from unclaimed lottery prize money: |  |  |
| 3. Reserved for future prizes, promotions or reserves: | 787,502.22 | 4,955,170.47 |
| 4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money: |  |  |
|  |  |  |
| Reserve Balance May 31, 2016 |  | \$5,955,170.47 |

## ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION <br> OFFICE OF THE ARKANSAS LOTTERY

MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2016

| Vendors | Goods or Services | Diversity Classification | May 2016 | FY 2016 Total |
| :--- | :--- | :--- | ---: | ---: |
| BSW Advertising | Advertising/Public Relations | Female-Owned |  | $\$ 1,853.00$ |
| Goddess Products | Office Furniture/Supplies | Minority-owned | $\$ 817.82$ | $\$ 18,753.38$ |
| Government Supply Services | Office Products | Minority-owned | $\$ 1,973.20$ |  |
| Party Prints | Advertising/Public Relations | Minority/Female-owned | $\$ 153.96$ |  |
| Premier Staffing | Temporary Staffing Services | Female-Owned | $\$ 14,927.55$ |  |
| Trivia Marketing | Advertising/Public Relations | Female-Owned | $\$ 1,643.20$ | $\$ 8,626.81$ |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT May 1 through May 31, 2016

| Vendors | Goods or Services | Diversity Classification | May 2016 | FY 2016 Total |
| :--- | :--- | :--- | ---: | ---: |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | $\$ 8,462.00$ | $\$ 111,072.31$ |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2016

| Vendors | Goods or Services | Diversity Classification | May 2016 | FY 2016 Total |
| :---: | :---: | :---: | :---: | :---: |
| Central Copiers | Office Products/Supplies | Not Classified | \$147.16 | \$1,269.21 |
| Expedited Transportation Services | Transportation Services | Female-owned | \$4,054.86 | \$21,852.73 |
| Mr. Klean's Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$1,188.00 | \$4,290.60 |
| Premier Staffing | Staffing Services | Female-owned |  | \$3,125.90 |
| Totals |  |  | \$5,390.02 | \$30,538.44 |



Total Number of Employees as of May 31, 2016: 64

## Gender:

Females - 30
Males - 34

## Race:

Black-16
Caucasian - 42
Other-6
$\begin{array}{ll}\text { Female -- } 10 & \text { Male -- } 6 \\ \text { Female -- } 17 & \text { Male -- } 25 \\ \text { Female -- } 3 & \text { Male -- } 3\end{array}$

# Department of Finance and Administration Office of the Arkansas Lottery - Internal Audit Arkansas Legislative Council - Lottery Oversight Subcommittee Monthly Report 

On May 18, 2016, the Office of the Arkansas Lottery (OAL) Internal Auditor (Internal Audit) issued a report to the Director of the Department of Finance and Administration (DFA Director) as follows:

## Office Vehicles Follow-Up Audit

Follow-up audit procedures were performed relative to Internal Audit observations reported to the Lottery Oversight Subcommittee on June 10, 2015. Follow-up procedures centered on OAL Management's implementation of controls, procedures, and / or processes to address the observations noted in the fiscal year 2015 audit of the Lottery Vehicles process, and included review of mileage logs and the list of authorized vehicle operators maintained by the OAL through April 21, 2016. Internal Audit concluded that OAL Management has effectively implemented updates and changes to vehicle processes since the fiscal year 2015 audit and now considers the observations noted in that audit to be cleared.

On May 20, 2016, Internal Audit issued a report to the DFA Director as follows:

## Claim Center Operations Follow-Up Audit

Follow-up audit procedures were performed relative to Internal Audit observations reported to the Lottery Oversight Subcommittee on July 10, 2015. Follow-up procedures centered on OAL Management's implementation of controls, procedures, and / or processes to address the observations noted in the initial fiscal year 2016 audit of the Claim Center Operations process, and included review of the ineligible players list and related materials maintained by the OAL through May 3, 2016. Internal Audit concluded that OAL Management has effectively implemented updates and changes to the ineligible players list and related processes since the initial fiscal year 2016 audit and now considers the observations noted in that audit to be cleared.

No additional issues or problems resulting from internal audits have been reported to the Director of the Department of Finance and Administration for the reporting period.

# Department of Finance \& Administration Office of the Arkansas Lottery Instant \& Fast Play Games <br> May 2016 

Sales for the following instant games began May 3, 2016. No ending dates have been determined for these games.
\$1 7 Wins
\$2 Lucky Number 7
\$5 Hot 7
\$10 Triple 777

Sales for the following instant games began May 31, 2016. No ending dates have been determined for these games.
\$1 Hot Shot
\$2 Double Luck
\$5 Find \$500!
\$10 Bonus Bonanza

Sales for the following Fast Play games began May 2, 2016. No ending dates have been determined for these games.
\$1 Hot Cash
\$3 Stars \& Stripes

