June 10, 2013
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of May 2013. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Enclosures
cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

June 10, 2013
The Honorable Robert Thompson, Co-Chair
The Honorable Mark Pèrry, Co-Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of May 2013. The report contains the following information:

1. Contracts Awarded
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Please call me if you have any questions or need additional information.
Respectfully submitted,


Director
Enclosures
cc: Dr. George Hammons, Chairman, Arkansas Lottery Commission

# Arkansas Lottery Commission Term Contracts for Goods and Services May 1 through May 31, 2013 

On March 26, 2013, ALC entered into a Non-Exclusive Licensing Agreement with Scientific Games International to allow ALC to reproduce, use and make copies of "Monopoly ${ }^{\top \mathrm{TM}}$ licensed property. A copy of the agreement was provided to the Arkansas Lottery Commission Legislative Oversight Committee on May 6, 2013.

## Arkansas Lottery Commission

## Debt Set-Off / Retailer Losses

May 2013

1. Debt Set-Off:
a. Department of Finance and Administration $\$ 10,548.36$
b. Office of Child Support Enforcement - Child Support $\quad \begin{array}{r}\$ 3,000.00 \\ \\ \\ \text { Total Debt Set-Off: } \\ \$ 13,548.36\end{array}$
2. Retailer losses for period May 1 through May 31, 2013: None.

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## May 1 through May 31, 2013

| COUNTY | ARKANSAS 50/50 | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$105.00 | \$6,624.00 | \$7,586.50 | \$2,610.00 | \$22,737.00 | \$476,302.00 | \$17,856.00 | \$8,704.00 | \$71,556.00 | \$614,080.50 |
| ASHLEY | \$95.00 | \$8,554.00 | \$8,942.00 | \$1,236.00 | \$6,795.00 | \$132,044.00 | \$8,059.00 | \$1,691.00 | \$41,151.00 | \$208,567.00 |
| BAXTER | \$165.00 | \$2,555.50 | \$1,411.50 | \$3,668.00 | \$16,119.00 | \$348,054.00 | \$22,362.00 | \$10,845.00 | \$112,460.00 | \$517,640.00 |
| BENTON | \$440.00 | \$4,152.00 | \$2,229.00 | \$10,254.00 | \$15,926.00 | \$790,278.00 | \$88,502.00 | \$14,474.00 | \$457,859.00 | \$1,384,114.00 |
| BOONE | \$140.00 | \$2,609.00 | \$2,444.00 | \$1,706.00 | \$12,211.00 | \$384,019.00 | \$16,578.00 | \$4,632.00 | \$86,374.00 | \$510,713.00 |
| BRADLEY | \$70.00 | \$762.50 | \$691.00 | \$746.00 | \$4,951.00 | \$148,460.00 | \$4,827.00 | \$2,443.00 | \$20,493.00 | \$183,443.50 |
| CALHOUN | \$5.00 | \$1,129.00 | \$437.50 | \$368.00 | \$790.00 | \$42,900.00 | \$1,767.00 | \$885.00 | \$7,353.00 | \$55,634.50 |
| CARROLL | \$105.00 | \$542.00 | \$482.00 | \$1,280.00 | \$10,307.00 | \$233,147.00 | \$10,650.00 | \$3,333.00 | \$53,562.00 | \$313,408.00 |
| CHICOT | \$140.00 | \$6,260.50 | \$3,229.00 | \$2,200.00 | \$5,373.00 | \$178,440.00 | \$31,697.00 | \$5,594.00 | \$153,486.00 | \$386,419.50 |
| CLARK | \$110.00 | \$2,637.50 | \$1,350.00 | \$1,480.00 | \$9,396.00 | \$281,788.00 | \$13,508.00 | \$3,608.00 | \$61,472.00 | \$375,349.50 |
| CLAY | \$25.00 | \$367.00 | \$140.50 | \$588.00 | \$559.00 | \$81,778.00 | \$3,262.00 | \$966.00 | \$16,042.00 | \$103,727.50 |
| CLEBURNE | \$105.00 | \$1,264.00 | \$265.00 | \$2,558.00 | \$8,482.00 | \$312,470.00 | \$20,936.00 | \$9,811.00 | \$89,962.00 | \$445,853.00 |
| CLEVELAND | \$15.00 | \$323.50 | \$292.50 | \$306.00 | \$2,053.00 | \$47,925.00 | \$2,698.00 | \$887.00 | \$12,403.00 | \$66,903.00 |
| COLUMBIA | \$50.00 | \$10,329.50 | \$7,943.50 | \$1,720.00 | \$20,076.00 | \$230,528.00 | \$7,954.00 | \$3,675.00 | \$39,515.00 | \$321,791.00 |
| CONWAY | \$145.00 | \$7,082.50 | \$2,066.50 | \$2,674.00 | \$4,199.00 | \$396,106.00 | \$19,297.00 | \$8,760.00 | \$78,201.00 | \$518,531.00 |
| CRAIGHEAD | \$435.00 | \$9,976.00 | \$4,727.00 | \$5,006.00 | \$25,147.00 | \$1,111,481.00 | \$57,328.00 | \$16,026.00 | \$262,970.00 | \$1,493,096.00 |
| CRAWFORD | \$200.00 | \$3,253.50 | \$1,038.00 | \$3,300.00 | \$4,651.00 | \$306,971.00 | \$31,003.00 | \$10,808.00 | \$141,350.00 | \$502,574.50 |
| CRITTENDEN | \$265.00 | \$15,952.50 | \$12,805.00 | \$4,376.00 | \$24,541.00 | \$506,168.00 | \$47,083.00 | \$9,360.00 | \$209,475.00 | \$830,025.50 |
| CROSS | \$70.00 | \$1,580.00 | \$1,634.50 | \$1,178.00 | \$10,622.00 | \$190,037.00 | \$9,263.00 | \$3,593.00 | \$43,307.00 | \$261,284.50 |
| DALLAS | \$10.00 | \$1,108.50 | \$799.00 | \$528.00 | \$3,773.00 | \$127,989.00 | \$5,412.00 | \$2,158.00 | \$21,188.00 | \$162,965.50 |
| DESHA | \$70.00 | \$2,326.50 | \$1,023.50 | \$1,056.00 | \$976.00 | \$143,905.00 | \$9,125.00 | \$3,755.00 | \$42,161.00 | \$204,398.00 |
| DREW | \$40.00 | \$740.00 | \$868.50 | \$1,500.00 | \$6,299.00 | \$182,326.00 | \$9,469.00 | \$3,605.00 | \$46,568.00 | \$251,415.50 |
| FAULKNER | \$640.00 | \$8,897.50 | \$5,784.50 | \$8,874.00 | \$19,415.00 | \$1,119,406.00 | \$70,505.00 | \$22,028.00 | \$314,070.00 | \$1,569,620.00 |
| FRANKLIN | \$110.00 | \$788.00 | \$71.50 | \$1,180.00 | \$18,434.00 | \$143,966.00 | \$11,233.00 | \$3,386.00 | \$47,391.00 | \$226,559.50 |
| FULTON | \$20.00 | \$369.50 | \$277.00 | \$320.00 | \$4,389.00 | \$53,911.00 | \$3,044.00 | \$1,032.00 | \$13,842.00 | \$77,204.50 |
| GARLAND | \$785.00 | \$6,904.50 | \$4,243.50 | \$13,350.00 | \$29,414.00 | \$842,292.00 | \$81,967.00 | \$30,345.00 | \$353,430.00 | \$1,362,731.00 |
| GRANT | \$40.00 | \$377.00 | \$253.00 | \$1,100.00 | \$2,416.00 | \$142,167.00 | \$10,641.00 | \$3,766.00 | \$40,155.00 | \$200,915.00 |
| GREENE | \$330.00 | \$932.50 | \$567.50 | \$1,714.00 | \$7,218.00 | \$524,735.00 | \$23,525.00 | \$6,048.00 | \$109,224.00 | \$674,294.00 |
| HEMPSTEAD | \$60.00 | \$25,210.50 | \$8,682.50 | \$1,006.00 | \$5,513.00 | \$318,821.00 | \$12,023.00 | \$4,250.00 | \$46,510.00 | \$422,076.00 |
| HOT SPRING | \$85.00 | \$2,419.50 | \$654.00 | \$2,456.00 | \$7,579.00 | \$283,816.00 | \$16,242.00 | \$8,103.00 | \$69,008.00 | \$390,362.50 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## May 1 through May 31, 2013

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$35.00 | \$17,894.00 | \$4,438.00 | \$758.00 | \$2,893.00 | \$140,128.00 | \$7,492.00 | \$2,440.00 | \$28,450.00 | \$204,528.00 |
| INDEPENDENCE | \$200.00 | \$3,579.50 | \$1,229.00 | \$3,200.00 | \$20,665.00 | \$639,190.00 | \$24,600.00 | \$10,620.00 | \$105,971.00 | \$809,254.50 |
| IZARD | \$25.00 | \$310.00 | \$448.50 | \$720.00 | \$3,996.00 | \$71,407.00 | \$5,824.00 | \$2,069.00 | \$21,348.00 | \$106,147.50 |
| JACKSON | \$95.00 | \$8,109.50 | \$5,575.50 | \$2,230.00 | \$8,684.00 | \$328,497.00 | \$14,082.00 | \$6,174.00 | \$56,819.00 | \$430,266.00 |
| JEFFERSON | \$305.00 | \$34,691.00 | \$27,005.00 | \$9,118.00 | \$44,819.00 | \$1,232,111.00 | \$60,998.00 | \$31,331.00 | \$240,523.00 | \$1,680,901.00 |
| JOHNSON | \$210.00 | \$338.00 | \$521.00 | \$1,262.00 | \$4,154.00 | \$186,355.00 | \$12,374.00 | \$4,122.00 | \$48,837.00 | \$258,173.00 |
| LAFAYETTE | \$10.00 | \$2,863.50 | \$1,167.50 | \$362.00 | \$1,434.00 | \$71,700.00 | \$2,408.00 | \$851.00 | \$11,178.00 | \$91,974.00 |
| LAWRENCE | \$55.00 | \$1,293.00 | \$277.00 | \$904.00 | \$8,645.00 | \$213,969.00 | \$7,030.00 | \$1,720.00 | \$33,461.00 | \$267,354.00 |
| LEE | \$0.00 | \$3,645.50 | \$2,749.00 | \$202.00 | \$1,661.00 | \$81,924.00 | \$3,321.00 | \$872.00 | \$15,441.00 | \$109,815.50 |
| LINCOLN | \$20.00 | \$442.50 | \$114.50 | \$498.00 | \$948.00 | \$75,233.00 | \$5,083.00 | \$3,501.00 | \$21,462.00 | \$107,302.00 |
| LITTLE RIVER | \$30.00 | \$2,961.50 | \$2,065.00 | \$698.00 | \$1,315.00 | \$91,330.00 | \$4,637.00 | \$1,379.00 | \$19,002.00 | \$123,417.50 |
| LOGAN | \$100.00 | \$623.50 | \$140.00 | \$1,314.00 | \$7,196.00 | \$214,826.00 | \$9,924.00 | \$4,313.00 | \$46,262.00 | \$284,698.50 |
| LONOKE | \$225.00 | \$7,139.00 | \$3,007.00 | \$6,574.00 | \$19,634.00 | \$963,538.00 | \$52,661.00 | \$16,965.00 | \$231,362.00 | \$1,301,105.00 |
| MADISON | \$10.00 | \$94.00 | \$19.50 | \$410.00 | \$4,209.00 | \$47,957.00 | \$4,211.00 | \$1,070.00 | \$20,334.00 | \$78,314.50 |
| MARION | \$25.00 | \$1,072.50 | \$472.50 | \$2,182.00 | \$5,983.00 | \$148,006.00 | \$7,653.00 | \$3,936.00 | \$35,837.00 | \$205,167.00 |
| MILLER | \$120.00 | \$25,007.50 | \$8,351.50 | \$1,732.00 | \$2,311.00 | \$466,147.00 | \$18,469.00 | \$4,933.00 | \$78,244.00 | \$605,315.00 |
| MISSISSIPPI | \$270.00 | \$36,051.00 | \$16,808.50 | \$2,000.00 | \$4,009.00 | \$456,466.00 | \$20,211.00 | \$4,429.00 | \$99,273.00 | \$639,517.50 |
| MONROE | \$40.00 | \$3,863.50 | \$1,280.50 | \$1,026.00 | \$904.00 | \$115,837.00 | \$8,245.00 | \$1,885.00 | \$36,426.00 | \$169,507.00 |
| MONTGOMERY | \$0.00 | \$28.00 | \$22.00 | \$286.00 | \$1,212.00 | \$15,618.00 | \$2,449.00 | \$814.00 | \$12,814.00 | \$33,243.00 |
| NEVADA | \$70.00 | \$3,891.50 | \$622.00 | \$1,136.00 | \$7,362.00 | \$220,338.00 | \$7,327.00 | \$2,162.00 | \$29,687.00 | \$272,595.50 |
| NEWTON | \$30.00 | \$59.50 | \$21.50 | \$222.00 | \$1,490.00 | \$54,574.00 | \$1,591.00 | \$496.00 | \$8,535.00 | \$67,019.00 |
| OUACHITA | \$110.00 | \$7,620.00 | \$4,750.00 | \$1,762.00 | \$31,480.00 | \$470,440.00 | \$15,167.00 | \$6,964.00 | \$64,930.00 | \$603,223.00 |
| PERRY | \$25.00 | \$561.00 | \$304.00 | \$596.00 | \$829.00 | \$88,221.00 | \$5,403.00 | \$1,801.00 | \$24,290.00 | \$122,030.00 |
| PHILLIPS | \$85.00 | \$6,883.00 | \$3,965.50 | \$1,230.00 | \$5,314.00 | \$185,497.00 | \$17,745.00 | \$2,737.00 | \$82,036.00 | \$305,492.50 |
| PIKE | \$55.00 | \$71.50 | \$61.50 | \$618.00 | \$4,763.00 | \$65,742.00 | \$5,853.00 | \$2,752.00 | \$25,140.00 | \$105,056.00 |
| POINSETT | \$80.00 | \$3,968.50 | \$1,468.50 | \$920.00 | \$15,604.00 | \$368,749.00 | \$13,410.00 | \$6,127.00 | \$66,144.00 | \$476,471.00 |
| POLK | \$45.00 | \$531.00 | \$146.00 | \$1,234.00 | \$1,749.00 | \$115,319.00 | \$10,004.00 | \$3,133.00 | \$41,274.00 | \$173,435.00 |
| POPE | \$220.00 | \$9,057.50 | \$1,962.50 | \$5,026.00 | \$13,968.00 | \$793,839.00 | \$44,915.00 | \$15,979.00 | \$194,876.00 | \$1,079,843.00 |
| PRAIRIE | \$25.00 | \$2,410.50 | \$708.50 | \$850.00 | \$1,977.00 | \$172,176.00 | \$6,486.00 | \$2,205.00 | \$32,499.00 | \$219,337.00 |
| PULASKI | \$1,885.00 | \$102,297.00 | \$70,391.50 | \$47,940.00 | \$153,839.00 | \$5,520,126.00 | \$352,747.00 | \$129,743.00 | \$1,416,218.00 | \$7,795,186.50 |
| RANDOLPH | \$10.00 | \$84.00 | \$113.50 | \$1,138.00 | \$2,984.00 | \$143,079.00 | \$6,725.00 | \$2,320.00 | \$31,272.00 | \$187,725.50 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
May 1 through May 31, 2013

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$55.00 | \$9,924.50 | \$5,835.50 | \$864.00 | \$3,950.00 | \$238,438.00 | \$14,461.00 | \$4,486.00 | \$66,132.00 | \$344,146.00 |
| SALINE | \$510.00 | \$15,086.00 | \$3,242.00 | \$9,414.00 | \$24,040.00 | \$1,068,632.00 | \$76,920.00 | \$22,660.00 | \$320,320.00 | \$1,540,824.00 |
| SCOTT | \$50.00 | \$265.50 | \$119.50 | \$404.00 | \$883.00 | \$92,975.00 | \$4,744.00 | \$1,651.00 | \$20,836.00 | \$121,928.00 |
| SEARCY | \$15.00 | \$2,153.00 | \$544.00 | \$612.00 | \$3,256.00 | \$100,376.00 | \$3,627.00 | \$1,459.00 | \$17,119.00 | \$129,161.00 |
| SEBASTIAN | \$575.00 | \$19,317.50 | \$4,320.50 | \$7,582.00 | \$14,530.00 | \$703,710.00 | \$74,585.00 | \$24,459.00 | \$336,909.00 | \$1,185,988.00 |
| SEVIER | \$45.00 | \$3,934.50 | \$1,063.50 | \$516.00 | \$1,661.00 | \$119,191.00 | \$6,891.00 | \$2,181.00 | \$29,469.00 | \$164,952.00 |
| SHARP | \$140.00 | \$917.50 | \$247.00 | \$1,592.00 | \$7,517.00 | \$207,947.00 | \$9,419.00 | \$3,278.00 | \$42,642.00 | \$273,699.50 |
| STONE | \$30.00 | \$1,455.00 | \$457.00 | \$1,096.00 | \$2,416.00 | \$89,160.00 | \$5,040.00 | \$2,525.00 | \$24,369.00 | \$126,548.00 |
| UNION | \$220.00 | \$37,271.00 | \$20,970.50 | \$4,446.00 | \$11,745.00 | \$629,174.00 | \$22,513.00 | \$6,973.00 | \$100,688.00 | \$834,000.50 |
| VAN BUREN | \$125.00 | \$1,700.50 | \$462.50 | \$1,192.00 | \$4,727.00 | \$158,796.00 | \$9,459.00 | \$3,656.00 | \$44,414.00 | \$224,532.00 |
| WASHINGTON | \$640.00 | \$12,192.00 | \$5,026.50 | \$11,576.00 | \$23,924.00 | \$1,297,882.00 | \$112,005.00 | \$25,329.00 | \$511,680.00 | \$2,000,254.50 |
| WHITE | \$315.00 | \$6,474.00 | \$3,425.00 | \$4,996.00 | \$18,037.00 | \$1,150,813.00 | \$41,376.00 | \$17,602.00 | \$189,360.00 | \$1,432,398.00 |
| WOODRUFF | \$110.00 | \$2,120.00 | \$546.00 | \$338.00 | \$5,049.00 | \$109,030.00 | \$4,782.00 | \$1,917.00 | \$22,658.00 | \$146,550.00 |
| YELL | \$40.00 | \$638.00 | \$123.50 | \$1,346.00 | \$8,459.00 | \$170,701.00 | \$10,999.00 | \$3,752.00 | \$43,465.00 | \$239,523.50 |
| GRAND TOTALS | $\begin{aligned} & \text { *Arkansas } \\ & \text { 50/50 } \end{aligned}$ | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Natural State Jackpot | *Powerball | *Totals |
|  | \$12,160.00 | \$536,919.50 | \$289,529.00 | \$224,460.00 | \$826,586.00 | \$29,977,394.00 | \$1,823,682.00 | \$610,342.00 | \$8,012,544.00 | \$42,313,616.50 |

## Arkansas Lottery Commission

Total Number of Active Retailers May 2013

There were 1,893 active retailers as of May 31, 2013.

# Arkansas Lottery Commission <br> Statement of Net Position <br> May 31, 2013 

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $4,768,403.74$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $35,059,247.31$ |
| Cash and cash equivalents | $10,762,973.75$ |  |
| Accounts receivable | $36,549.01$ |  |
| Prepaid items |  |  |

Total current assets
50,627,173.81

## Noncurrent assets:

Restricted assets:
Cash and cash equivalents 20,070,188.16

Deposits with Multi-State Lottery Asso. 1,762,859.14
Capital assets:

| Equipment | $526,664.88$ |
| :--- | ---: |
| Leasehold Improvements | $498,416.68$ |
| Less accumulated depreciation | $(651,530.15)$ |

Total noncurrent assets

Total assets
$\$ \quad 72,833,772.52$

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$$ | $188,837.82$ |
| :--- | ---: | ---: |
| Prizes payable | $19,935,997.08$ |  |
| Accrued and other liabilities | $1,288,080.96$ |  |
| Due to other funds | $1,237,809.30$ |  |
| Due to ADHE | $29,632,926.24$ |  |
| Compensated absences | $266,313.76$ |  |

Total current liabilities
52,549,965.16

## Long-Term liabilities:

Net OPEB Obligation

Total liabilities

## Deferred inflows:

Unearned revenue

## NET POSITION

## Net position:

| Invested in capital assets |  | 373,551.41 |
| :---: | :---: | :---: |
| Restricted: |  |  |
| Scholarship shortfall fund |  | 20,000,000.00 |
| Retailer fidelity fund |  | 70,188.16 |
| Deposits with Multi-State Lottery Asso. |  | 1,762,859.14 |
| Unclaimed Prize Fund |  | 5,426,321.07 |
| Unrestricted |  | (8,479,647.65) |
| Total net position |  | 19,153,272.13 |
| Total liabilities, deferred inflows \& net position | \$ | 72,833,772.52 |

727,279.68

53,277,244.84

403,255.55

70,188.16
1,762,859.14
5,426,321.07

19,153,272.13

72,833,772.52

# Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Position For the Eleven Months Ended May 31, 2013 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 29,861,403.00 | \$ | 329,159,417.00 |
| Online ticket sales |  | 12,379,605.50 |  | 78,436,587.00 |
| Retailer application, fidelity and service fees |  | 40,925.65 |  | 506,439.08 |
| Other revenue |  | 50.00 |  | 3,311.09 |
| Total operating revenues |  | 42,281,984.15 |  | 408,105,754.17 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 21,556,413.62 |  | 232,021,653.61 |
| Online game prizes |  | 6,312,798.05 |  | 38,719,669.28 |
| Retailer commissions |  | 2,330,471.72 |  | 22,788,984.83 |
| Gaming contract costs |  | 1,979,278.46 |  | 20,299,538.64 |
| Compensation and benefits |  | 480,420.30 |  | 5,093,607.02 |
| Marketing, advertising and promotions |  | 543,727.35 |  | 3,837,251.47 |
| General and administrative expenses |  | 102,470.74 |  | 1,126,383.90 |
| Services provided by ADHE |  | 110,000.00 |  | 1,210,000.00 |
| Services provided by Legislative Audit Agency |  |  |  | 138,880.00 |
| Legal and professional services |  | 6,055.91 |  | 22,222.54 |
| Depreciation |  | 15,179.89 |  | 166,978.79 |
| Total operating expenses |  | 33,436,816.04 |  | 325,425,170.08 |
| Operating income |  | 8,845,168.11 |  | 82,680,584.09 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 24,971.91 |  | 294,248.27 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 8,870,140.02 |  | 82,974,832.36 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (9,894,347.85) |  | (81,320,966.37) |
| Arkansas Department of Human Services |  |  |  | (200,000.00) |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net position | \$ | (1,024,207.83) |  | 1,453,865.99 |
| Total net position - beginning |  |  |  | 17,699,406.14 |
| Total net position - ending |  |  | \$ | 19,153,272.13 |

## Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Position <br> For the Eleven Months Ended May 31, 2013

Operating Revenues
Instant Games
OnLine Games
Retailer application, fidelity Other Revenue

Total Operating Revenues

Operating Expenses Instant Game Prizes On-Line Game Prizes
Retailer Commissions
Gaming Contract Costs
Staff Compensation \& Benefits
Marketing, Advertising \& Promo
General and administrative ex
Services Provided by Other Age
Legal and Professional Service
Capital asset depreciation

## Total Operating Expenses

Operating Income
Non-Operating Revenue (Expense) Interest Income

Income before transfers

| CM Actual | $\%$ | CM Budget | \% | CM Variance |
| ---: | ---: | ---: | ---: | ---: |
|  |  |  |  |  |
| $\$ 29,861,403.00$ | 70.62 | $\$ 38,652,500.00$ | 85.98 | $\$(8,791,097.00)$ |
| $12,379,605.50$ | 29.28 | $6,258,700.00$ | 13.92 | $6,120,905.50$ |
| $40,925.65$ | 0.10 | $45,400.00$ | 0.10 | $(4,474.35)$ |
| 50.00 | 0.00 | 400.00 | 0.00 | $(350.00)$ |

$42,281,984.15 \quad 100.00 \quad 44,957,000.00 \quad 100.00 \quad(2,675,015.85)$

| YTD Actual | $\%$ | YTD Budget | $\%$ | YTD Variance |
| ---: | ---: | ---: | ---: | :---: |
|  |  |  |  |  |
| $\$ 329,159,417.00$ | $80.66 \$ 361,972,800.00$ | 82.27 | $\$(32,813,383.00)$ |  |
| $78,436,587.00$ | 19.22 | $77,537,100.00$ | 17.62 | $899,487.00$ |
| $506,439.08$ | 0.12 | $488,300.00$ | 0.11 | $18,139.08$ |
| $3,311.09$ | 0.00 | $4,500.00$ | 0.00 | $(1,188.91)$ |

$408,105,754.17 \quad 100.00 \quad 440,002,700.00 \quad 100.00$ $\qquad$

| $232,021,653.61$ |
| ---: |
| $38,719,669.28$ |
| $22,788,984.83$ |
| $20,299,538.64$ |
| $5,093,607.02$ |
| $3,837,251.47$ |
| $1,126,383.90$ |
| $1,348,880.00$ |
| $22,222.54$ |
| $166,978.79$ |


| 56.85 | $250,729,773.99$ | 56.98 | $(18,708,120.38)$ |
| ---: | ---: | ---: | ---: |
| 9.49 | $39,061,326.01$ | 8.88 | $(341,656.73)$ |
| 5.58 | $24,842,600.00$ | 5.65 | $(2,053,615.17)$ |
| 4.97 | $22,598,500.00$ | 5.14 | $(2,298,961.36)$ |
| 1.25 | $5,350,717.00$ | 1.22 | $(257,109.98)$ |
| 0.94 | $4,138,002.00$ | 0.94 | $(300,750.53)$ |
| 0.28 | $1,192,380.00$ | 0.27 | $(65,996.10)$ |
| 0.33 | $1,420,800.00$ | 0.32 | $(71,920.00)$ |
| 0.01 | $87,050.00$ | 0.02 | $(64,827.46)$ |
| 0.04 | $183,334.00$ | 0.04 | $(16,355.21)$ |


| $325,425,170.08$ | $79.74 \quad 349,604,483.00$ | $79.46 \quad(24,179,312.92)$ |
| :--- | :--- | :--- | :--- |

$82,680,584.09 \quad 20.26 \quad 90,398,217.00 \quad 20.54 \quad(7,717,632.91)$

294,248.27
0.07 $\qquad$ 0.07 $\qquad$
\$ 82,974,832.36
20.33 \$90,691,517.00
$20.61 \xlongequal{\$(7,716,684.64)}$

Arkansas Scholarship Commission
Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis
For the Eleven Months Ended May 31, 2013

Operating revenues:
Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees
Other revenue

Total operating revenues
Year to date
\$ 329,230,005.00
$78,436,587.00$
$506,439.08$

408,176,342.17

Operating expenses:

| Instant game prizes SETTLEMENTS | $229,186,756.06$ |
| :--- | ---: |
| Online game prizes | $38,719,669.28$ |
| Retailer commissions | $22,788,984.83$ |
| Gaming contract costs | $20,299,538.64$ |
| Compensation and benefits | $5,093,607.02$ |
| Marketing, advertising and promotions | $3,837,251.47$ |
| General and administrative expenses | $1,126,383.90$ |
| Services provided by ADHE | $1,210,000.00$ |
| Services provided by Legislative Audit Agency | $138,880.00$ |
| Legal and professional services | $22,222.54$ |
| Current year Capital Asset cost | 0.00 |
| Total operating expenses | $322,423,293.74$ |

Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

NET PROCEEDS EARNED-Current Month

## Totals

July 2011 funding - $8 / 12 / 11$
ADHE Refund for excess funding 8/1/11
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding $8 / 7 / 12$
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12
September 2012 funding - 10/15/12
October 2012 funding - 11/15/12
November 2012 funding - 12/15/12
December 2012 funding - 1/15/13
January 2013 funding - 2/15/13
February transfer to ADHE 2/1/13
February transfer to ADHE 2/8/13
February 2013 funding - 3/15/13
March transfer to ADHE 3/22/13
March 2013 funding - 4/15/13
April 2013 funding - 5/15/13
May 2013 funding - 6/15/13

294,248.27
(71,426,618.52)
$(4,426,321.07)$
(200,000.00)
$(20,955.89)$ restricted fund
(79,053.37) see 23-115-103(17) and (19)(A)\&(B)

## \$ 9,894,347.85

|  | Transfer |  | Interest |  | Total |
| :--- | :---: | :--- | :---: | :---: | :---: |
| $\$$ | $28,877,298.73$ | $\$$ | $755,627.51$ | $\$$ | $29,632,926.24$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  | $\$$ | $(102,990.22)$ |  |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |
| $\$$ | $9,158,895.89$ | $\$$ | $20,328.76$ | $\$$ | $9,179,224.65$ |
| $\$$ | $4,727,442.68$ | $\$$ | $25,058.83$ | $\$$ | $4,752,501.51$ |
| $\$$ | $6,342,312.00$ |  |  | $\$$ | $6,342,312.00$ |
| $\$$ | $(55,000,000.00)$ |  |  | $\$$ | $(55,000,000.00)$ |
| $\$$ | $(72,247.92)$ |  | $12,062.84$ | $\$$ | $7,123,247.92)$ |
| $\$$ | $7,181,223.09$ | $\$$ | 12,93 |  |  |
| $\$$ | $6,576,892.46$ | $\$$ | $8,064.30$ | $\$$ | $6,584,956.76$ |
| $\$$ | $6,621,349.77$ | $\$$ | $11,516.26$ | $\$$ | $6,632,866.03$ |
| $\$$ | $8,429,441.15$ | $\$$ | $14,494.44$ | $\$$ | $8,443,935.59$ |
| $\$$ | $6,895,999.32$ | $\$$ | $18,261.36$ | $\$$ | $6,914,260.68$ |
| $\$$ | $6,516,869.09$ | $\$$ | $22,084.00$ | $\$$ | $6,538,953.09$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $(10,000,000.00)$ |  | $1,278.08$ | $\$$ | $(10,000,000.00)$ |
| $\$$ | $6,445,840.69$ | $\$$ | $1,447,118.77$ |  |  |
| $\$$ | $(5,000,000.00)$ |  |  | $\$$ | $(5,000,000.00)$ |
| $\$$ | $9,773,520.45$ | $\$$ | $1,752.38$ | $\$$ | $9,775,272.83$ |
| $\$$ | $8,139,256.61$ | $\$$ | $4,210.72$ | $\$$ | $8,143,467.33$ |
| $\$$ | $9,886,108.67$ |  | $8,239.18$ | $\$$ | $9,894,347.85$ |
|  |  |  |  |  |  |

# Arkansas Lottery Commission <br> <br> Unclaimed Prizes <br> <br> Unclaimed Prizes <br> May 31, 2013 

|  |  | Year <br> to Date |
| :--- | :---: | :---: |
|  | Monthly |  |
| 1. Unclaimed lottery prize money: | $\$ 253,558.00$ | $\$ 4,584,706.07$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | $158,385.00$ |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 253,558.00$ | $\$ 4,426,321.07$ |
| 4. Deposits to net lottery proceeds from unclaimed |  | $\$ 0.00$ |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2013


INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2013

| Vendors | Goods or Services | Diversity Classification | May 2013 | FY 2013 Total |
| :--- | :--- | :--- | ---: | ---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned | $\$ 250.26$ | $\$ 1,248.86$ |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | $\$ 15,537.39$ | $\$ 144,465.40$ |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2013

| Vendors | Goods or Services | Diversity Classification | May 2013 | FY 2013 Total |
| :--- | :--- | :--- | ---: | ---: |
| Central Copiers | Office Supplies/Equipment | Female-owned |  | $\$ 980.60$ |
| Expedited Transportation Service | Transportation Services | Female-owned | $\$ 12,455.49$ | $\$ 166,436.91$ |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | $\$ 298.30$ | $\$ 4,014.60$ |
| Premier Staffing | Staffing Services | Female-owned | $\$ 823.44$ |  |

## Arkansas Lottery Commission

Demographics - May 2013


Total Number of Employees as of May 31, 2013: 80

Gender:
Females - 39
Males - 41

Age:
Under 40-31
40 + - 49

Race:
Black/Non-Hispanic - 19 Hispanic - 3
Female-13
Male - 6

Caucasian - 53
Female-22
Male - 31

Other - 5
Female-2
Male - 3

# Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report June 10, 2013 

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on May 10, 2013.

## Arkansas Lottery Commission <br> Instant \& Fast Play Games

May 2013

Sales for the following instant games began May 7, 2013. No ending dates have been determined for these games.
\$1 Scenic Arkansas
$\$ 2$ Monopoly ${ }^{\text {Tm }}{ }^{1}$
\$5 Aces and 8's
\$10 Money Money Money
${ }^{1}$ Monopoly ${ }^{\text {TM }}$ is a licensed property game. There are no additional costs for this game.

Sales for the following Fast Play games began May 6, 2013. No ending dates have been determined for these games.
\$1 In Between
\$3 Stars \& Stripes

