STATE OF ARKANSAS ARKANSAS LOTTERY COMMISSION

June 11, 2012

The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of May 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Respectfully submitted,


Director
Enclosures
cc: Mr. Ben Pickard, Chair
Arkansas Lottery Commission

June 11, 2012

## The Honorable Johnny Key, Chair

Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201
RE: Monthly Disclosure Reports

## Dear Senator Key:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of June 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
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16. Instant Ticket Games Released

Respectfully submitted,


Director
Enclosures

cc: Mr. Ben Pickard, Chair<br>Arkansas Lottery Commission

June 11, 2012

The Honorable Mark Perry, Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201
RE: Monthly Disclosure Reports
Dear Representative Perry:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of May 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
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Respectfully submitted,


Enclosures

cc: Mr. Ben Pickard, Chair<br>Arkansas Lottery Commission

# Arkansas Lottery Commission Term Contracts for Goods and Services May 1 through May 31, 2012 

No term contracts were entered into by the Arkansas Lottery Commission during the month of May 2012.

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses <br> May 2012

1. Retailer losses for period May 1 through May 31, 2012: There were no retailer losses for the month of May 2012.
2. Debt Set-Off:
a. Department of Finance and Administration $\$ 25,549.24$
b. Office of Child Support Enforcement - Child Support $\begin{array}{r}\$ 3,579.00 \\ \\ \text { Total Debt Set-Off: }\end{array}$

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

May 1 through May 31, 2012

| COUNTY | ARKANSAS 50/50 | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$255.00 | \$6,973.00 | \$7,555.00 | \$4,110.00 | \$4,771.00 | \$426,276.00 | \$13,353.00 | \$22,935.00 | \$486,228.00 |
| ASHLEY | \$245.00 | \$10,155.50 | \$9,906.00 | \$2,056.00 | \$1,100.00 | \$120,300.00 | \$7,325.00 | \$14,854.00 | \$165,941.50 |
| BAXTER | \$535.00 | \$1,966.50 | \$2,072.50 | \$5,524.00 | \$3,304.00 | \$324,731.00 | \$22,070.00 | \$36,081.00 | \$396,284.00 |
| BENTON | \$1,660.00 | \$4,841.50 | \$2,278.50 | \$11,944.00 | \$9,590.00 | \$890,990.00 | \$63,477.00 | \$122,106.00 | \$1,106,887.00 |
| BOONE | \$390.00 | \$1,974.50 | \$2,145.00 | \$2,652.00 | \$2,555.00 | \$384,879.00 | \$13,176.00 | \$27,132.00 | \$434,903.50 |
| BRADLEY | \$115.00 | \$1,143.50 | \$567.00 | \$1,370.00 | \$394.00 | \$126,268.00 | \$4,424.00 | \$6,948.00 | \$141,229.50 |
| CALHOUN | \$15.00 | \$547.00 | \$347.00 | \$762.00 | \$133.00 | \$56,894.00 | \$1,745.00 | \$2,799.00 | \$63,242.00 |
| CARROLL | \$155.00 | \$715.50 | \$767.00 | \$1,998.00 | \$1,147.00 | \$240,264.00 | \$8,382.00 | \$17,074.00 | \$270,502.50 |
| CHICOT | \$280.00 | \$6,679.50 | \$3,467.50 | \$2,734.00 | \$640.00 | \$190,500.00 | \$22,127.00 | \$43,014.00 | \$269,442.00 |
| CLARK | \$360.00 | \$3,620.50 | \$1,216.50 | \$2,398.00 | \$2,405.00 | \$319,200.00 | \$9,951.00 | \$20,511.00 | \$359,662.00 |
| CLAY | \$135.00 | \$554.50 | \$107.50 | \$668.00 | \$646.00 | \$95,308.00 | \$2,303.00 | \$5,057.00 | \$104,779.00 |
| CLEBURNE | \$360.00 | \$1,740.50 | \$403.00 | \$5,644.00 | \$2,153.00 | \$307,353.00 | \$18,955.00 | \$31,116.00 | \$367,724.50 |
| CLEVELAND | \$70.00 | \$803.00 | \$292.00 | \$614.00 | \$706.00 | \$60,600.00 | \$2,684.00 | \$5,385.00 | \$71,154.00 |
| COLUMBIA | \$260.00 | \$11,237.50 | \$5,717.50 | \$2,196.00 | \$1,934.00 | \$232,903.00 | \$6,943.00 | \$12,140.00 | \$273,331.00 |
| CONWAY | \$470.00 | \$6,513.50 | \$2,232.50 | \$3,766.00 | \$1,640.00 | \$421,394.00 | \$15,876.00 | \$28,402.00 | \$480,294.00 |
| CRAIGHEAD | \$1,485.00 | \$8,750.50 | \$6,145.00 | \$10,310.00 | \$5,674.00 | \$1,243,757.00 | \$42,802.00 | \$82,500.00 | \$1,401,423.50 |
| CRAWFORD | \$1,195.00 | \$2,993.50 | \$1,793.00 | \$4,708.00 | \$1,601.00 | \$331,200.00 | \$24,990.00 | \$49,036.00 | \$417,516.50 |
| CRITTENDEN | \$860.00 | \$15,820.00 | \$9,855.00 | \$5,856.00 | \$2,412.00 | \$536,738.00 | \$35,940.00 | \$72,414.00 | \$679,895.00 |
| CROSS | \$305.00 | \$2,508.00 | \$1,431.00 | \$1,602.00 | \$744.00 | \$209,700.00 | \$7,822.00 | \$14,184.00 | \$238,296.00 |
| DALLAS | \$130.00 | \$1,238.00 | \$778.50 | \$1,414.00 | \$1,760.00 | \$129,636.00 | \$5,105.00 | \$8,468.00 | \$148,529.50 |
| DESHA | \$225.00 | \$816.00 | \$401.50 | \$1,822.00 | \$664.00 | \$161,942.00 | \$7,418.00 | \$13,541.00 | \$186,829.50 |
| DREW | \$255.00 | \$1,041.50 | \$512.00 | \$2,016.00 | \$730.00 | \$194,587.00 | \$8,281.00 | \$15,408.00 | \$222,830.50 |
| FAULKNER | \$2,920.00 | \$9,898.00 | \$6,010.00 | \$15,584.00 | \$4,384.00 | \$1,142,152.00 | \$63,101.00 | \$108,213.00 | \$1,352,262.00 |
| FRANKLIN | \$290.00 | \$474.00 | \$132.50 | \$1,816.00 | \$2,530.00 | \$153,434.00 | \$7,964.00 | \$15,481.00 | \$182,121.50 |
| FULTON | \$55.00 | \$388.00 | \$47.00 | \$582.00 | \$243.00 | \$59,536.00 | \$2,706.00 | \$4,884.00 | \$68,441.00 |
| GARLAND | \$1,740.00 | \$6,792.00 | \$3,940.00 | \$19,768.00 | \$6,005.00 | \$848,389.00 | \$72,383.00 | \$123,573.00 | \$1,082,590.00 |
| GRANT | \$220.00 | \$544.00 | \$140.50 | \$2,164.00 | \$648.00 | \$169,200.00 | \$10,123.00 | \$16,633.00 | \$199,672.50 |
| GREENE | \$670.00 | \$2,522.50 | \$761.50 | \$3,290.00 | \$2,857.00 | \$530,714.00 | \$17,841.00 | \$33,237.00 | \$591,893.00 |
| HEMPSTEAD | \$220.00 | \$23,988.50 | \$6,971.50 | \$1,438.00 | \$1,919.00 | \$368,100.00 | \$9,340.00 | \$14,742.00 | \$426,719.00 |
| HOT SPRING | \$495.00 | \$2,130.00 | \$824.00 | \$4,290.00 | \$1,043.00 | \$331,513.00 | \$15,459.00 | \$26,154.00 | \$381,908.00 |

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## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

May 1 through May 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT | MEGA MILLIONS | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$120.00 | \$18,209.00 | \$4,507.00 | \$1,228.00 | \$422.00 | \$141,600.00 | \$5,520.00 | \$7,648.00 | \$179,254.00 |
| INDEPENDENCE | \$930.00 | \$7,343.50 | \$1,740.50 | \$6,098.00 | \$5,484.00 | \$636,062.00 | \$20,487.00 | \$37,313.00 | \$715,458.00 |
| IZARD | \$80.00 | \$497.00 | \$303.00 | \$758.00 | \$964.00 | \$81,734.00 | \$4,916.00 | \$7,258.00 | \$96,510.00 |
| JACKSON | \$330.00 | \$11,807.00 | \$6,077.50 | \$3,918.00 | \$2,234.00 | \$319,800.00 | \$12,368.00 | \$21,180.00 | \$377,714.50 |
| JEFFERSON | \$1,340.00 | \$37,965.50 | \$22,169.50 | \$15,868.00 | \$7,176.00 | \$1,167,939.00 | \$53,846.00 | \$87,855.00 | \$1,394,159.00 |
| JOHNSON | \$405.00 | \$665.50 | \$184.50 | \$2,320.00 | \$1,133.00 | \$243,300.00 | \$10,609.00 | \$19,763.00 | \$278,380.00 |
| LAFAYETTE | \$90.00 | \$3,453.50 | \$1,261.50 | \$312.00 | \$479.00 | \$75,300.00 | \$1,357.00 | \$2,847.00 | \$85,100.00 |
| LAWRENCE | \$175.00 | \$1,073.00 | \$354.00 | \$1,780.00 | \$758.00 | \$221,916.00 | \$5,412.00 | \$9,972.00 | \$241,440.00 |
| LEE | \$25.00 | \$1,905.00 | \$2,602.00 | \$340.00 | \$958.00 | \$106,500.00 | \$2,560.00 | \$4,635.00 | \$119,525.00 |
| LINCOLN | \$90.00 | \$538.50 | \$294.50 | \$966.00 | \$161.00 | \$95,454.00 | \$4,198.00 | \$7,121.00 | \$108,823.00 |
| LITTLE RIVER | \$55.00 | \$2,769.50 | \$989.00 | \$824.00 | \$893.00 | \$91,492.00 | \$4,066.00 | \$4,971.00 | \$106,059.50 |
| LOGAN | \$315.00 | \$934.00 | \$187.50 | \$2,204.00 | \$1,017.00 | \$232,327.00 | \$10,775.00 | \$19,072.00 | \$266,831.50 |
| LONOKE | \$1,305.00 | \$5,885.00 | \$2,704.00 | \$11,504.00 | \$3,653.00 | \$987,905.00 | \$42,340.00 | \$81,971.00 | \$1,137,267.00 |
| MADISON | \$85.00 | \$202.00 | \$209.00 | \$674.00 | \$322.00 | \$64,729.00 | \$3,708.00 | \$6,575.00 | \$76,504.00 |
| MARION | \$125.00 | \$1,349.50 | \$435.50 | \$2,742.00 | \$1,360.00 | \$159,192.00 | \$7,876.00 | \$14,465.00 | \$187,545.00 |
| MILLER | \$450.00 | \$25,078.50 | \$9,252.00 | \$3,042.00 | \$3,409.00 | \$439,915.00 | \$15,693.00 | \$24,198.00 | \$521,037.50 |
| MISSISSIPPI | \$710.00 | \$39,227.50 | \$14,238.00 | \$3,340.00 | \$3,667.00 | \$545,845.00 | \$17,555.00 | \$31,412.00 | \$655,994.50 |
| MONROE | \$100.00 | \$4,517.50 | \$1,541.00 | \$1,506.00 | \$959.00 | \$173,906.00 | \$6,962.00 | \$13,294.00 | \$202,785.50 |
| MONTGOMERY | \$40.00 | \$79.00 | \$40.00 | \$488.00 | \$966.00 | \$28,116.00 | \$2,726.00 | \$5,694.00 | \$38,149.00 |
| NEVADA | \$170.00 | \$2,756.00 | \$945.50 | \$1,816.00 | \$844.00 | \$255,900.00 | \$5,742.00 | \$8,675.00 | \$276,848.50 |
| NEWTON | \$55.00 | \$62.00 | \$56.00 | \$248.00 | \$252.00 | \$63,300.00 | \$1,565.00 | \$2,814.00 | \$68,352.00 |
| OUACHITA | \$495.00 | \$9,138.50 | \$5,255.50 | \$3,980.00 | \$3,884.00 | \$431,654.00 | \$13,439.00 | \$23,660.00 | \$491,506.00 |
| PERRY | \$85.00 | \$713.50 | \$209.00 | \$856.00 | \$98.00 | \$74,822.00 | \$5,061.00 | \$8,308.00 | \$90,152.50 |
| PHILLIPS | \$185.00 | \$5,453.50 | \$3,262.50 | \$1,122.00 | \$897.00 | \$233,383.00 | \$12,725.00 | \$23,004.00 | \$280,032.00 |
| PIKE | \$135.00 | \$248.00 | \$130.00 | \$1,256.00 | \$525.00 | \$86,400.00 | \$5,598.00 | \$8,765.00 | \$103,057.00 |
| POINSETT | \$490.00 | \$6,169.00 | \$1,889.00 | \$2,566.00 | \$1,715.00 | \$458,683.00 | \$10,557.00 | \$21,798.00 | \$503,867.00 |
| POLK | \$320.00 | \$525.00 | \$28.00 | \$2,124.00 | \$497.00 | \$123,600.00 | \$8,447.00 | \$15,420.00 | \$150,961.00 |
| POPE | \$1,715.00 | \$5,119.00 | \$2,071.00 | \$9,396.00 | \$4,071.00 | \$786,448.00 | \$37,664.00 | \$65,709.00 | \$912,193.00 |
| PRAIRIE | \$95.00 | \$3,281.00 | \$1,709.50 | \$1,018.00 | \$1,106.00 | \$143,025.00 | \$5,053.00 | \$9,571.00 | \$164,858.50 |
| PULASKI | \$8,005.00 | \$100,092.50 | \$59,708.00 | \$84,252.00 | \$23,109.00 | \$5,811,770.00 | \$306,970.00 | \$524,881.00 | \$6,918,787.50 |
| RANDOLPH | \$200.00 | \$160.50 | \$121.00 | \$1,838.00 | \$363.00 | \$147,000.00 | \$4,814.00 | \$9,165.00 | \$163,661.50 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY
May 1 through May 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT | MEGA MILLIONS | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$210.00 | \$8,379.50 | \$3,863.50 | \$1,898.00 | \$590.00 | \$233,178.00 | \$11,800.00 | \$21,562.00 | \$281,481.00 |
| SALINE | \$1,790.00 | \$6,843.00 | \$3,812.50 | \$17,442.00 | \$4,252.00 | \$1,202,397.00 | \$65,902.00 | \$115,262.00 | \$1,417,700.50 |
| SCOTT | \$105.00 | \$219.00 | \$62.50 | \$582.00 | \$438.00 | \$109,200.00 | \$4,109.00 | \$7,999.00 | \$122,714.50 |
| SEARCY | \$65.00 | \$2,529.50 | \$378.00 | \$876.00 | \$509.00 | \$90,900.00 | \$3,144.00 | \$6,023.00 | \$104,424.50 |
| SEBASTIAN | \$2,705.00 | \$11,562.50 | \$4,519.50 | \$13,028.00 | \$3,059.00 | \$772,397.00 | \$63,080.00 | \$119,145.00 | \$989,496.00 |
| SEVIER | \$55.00 | \$2,815.50 | \$568.50 | \$510.00 | \$947.00 | \$114,706.00 | \$3,849.00 | \$6,021.00 | \$129,472.00 |
| SHARP | \$265.00 | \$848.00 | \$292.00 | \$1,600.00 | \$1,691.00 | \$192,600.00 | \$6,850.00 | \$13,002.00 | \$217,148.00 |
| STONE | \$200.00 | \$997.50 | \$156.00 | \$1,314.00 | \$457.00 | \$80,998.00 | \$4,318.00 | \$9,653.00 | \$98,093.50 |
| UNION | \$695.00 | \$39,135.50 | \$19,758.00 | \$4,598.00 | \$2,652.00 | \$628,881.00 | \$21,380.00 | \$39,316.00 | \$756,415.50 |
| VAN BUREN | \$375.00 | \$738.50 | \$435.00 | \$2,192.00 | \$1,173.00 | \$142,875.00 | \$9,298.00 | \$14,691.00 | \$171,777.50 |
| WASHINGTON | \$2,900.00 | \$8,557.00 | \$4,621.50 | \$18,212.00 | \$5,131.00 | \$1,350,471.00 | \$85,007.00 | \$157,453.00 | \$1,632,352.50 |
| WHITE | \$1,150.00 | \$2,577.00 | \$2,434.00 | \$9,708.00 | \$3,001.00 | \$1,091,612.00 | \$35,341.00 | \$64,070.00 | \$1,209,893.00 |
| WOODRUFF | \$260.00 | \$2,289.50 | \$691.00 | \$876.00 | \$469.00 | \$120,170.00 | \$4,519.00 | \$8,490.00 | \$137,764.50 |
| YELL | \$230.00 | \$970.50 | \$200.00 | \$2,332.00 | \$1,374.00 | \$152,855.00 | \$8,232.00 | \$14,719.00 | \$180,912.50 |


| GRAND TOTALS | $\begin{gathered} \text { *Arkansas } \\ 50 / 50 \end{gathered}$ | *Cash 3 | *Cash 4 | *Decades of Dollars | *Fast Play | *Instant | *Mega Millions | *Powerball | *Totals |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | \$46,095.00 | \$525,051.50 | \$265,084.50 | \$370,648.00 | \$165,451.00 | \$31,320,715.00 | \$1,521,504.00 | \$2,720,442.00 | \$36,934,991.00 |
| *Estimates |  |  |  |  |  |  |  |  |  |

## Arkansas Lottery Commission

Total Number of Active Retailers May 2012

There were 1,881 active retailers as of May 31, 2012.

# Arkansas Lottery Commission <br> Statement of Net Assets <br> May 31, 2012 

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $4,410,608.20$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $48,862,671.14$ |
| $\quad$ Cash and cash equivalents | $10,163,774.84$ |  |
| Accounts receivable | $35,696.13$ |  |
| Prepaid items |  |  |
| Total current assets |  |  |
|  |  |  |
|  |  |  |

## Noncurrent assets:

| Restricted assets: |  |  |
| :---: | :---: | :---: |
| Cash and cash equivalents |  | 20,051,750.37 |
| Deposits with Multi-State Lottery Asso. |  | 1,657,089.76 |
| Capital assets: |  |  |
| Equipment |  | 526,664.88 |
| Leasehold Improvements |  | 498,416.68 |
| Less accumulated depreciation |  | (469,371.50) |
| Total noncurrent assets |  | 22,264,550.19 |
| Total assets | \$ | 85,737,300.50 |

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$$ | $670,843.01$ |
| :--- | ---: | ---: |
| Prizes payable | $15,548,297.53$ |  |
| Accrued and other liabilities | $1,128,536.39$ |  |
| Due to other funds | $1,230,060.00$ |  |
| Due to ADHE | $47,862,671.14$ |  |
| Compensated absences | $226,228.14$ |  |
| Deferred revenue | $351,309.00$ |  |
| Total current liabilities |  | $67,017,945.21$ |

## Long-Term liabilities:

Net OPEB Obligation
457,989.97

Total liabilities
67,475,935.18

## NET ASSETS

Net assets:

| Invested in capital assets |  | 555,710.06 |
| :---: | :---: | :---: |
| Restricted for: |  |  |
| Scholarship shortfall fund |  | 20,000,000.00 |
| Retailer fidelity fund |  | 51,750.37 |
| Deposits with MUSL |  | 1,657,089.76 |
| Future prizes or special prize promotions |  | 1,000,000.00 |
| Unrestricted |  | $(5,003,184.87)$ |
| Total net assets |  | 18,261,365.32 |
| Total liabilities \& net assets | \$ | 85,737,300.50 |

# Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Assets <br> For the Eleven Months Ending May 31, 2012 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 31,133,757.00 | \$ | 362,838,167.58 |
| Online ticket sales |  | 5,711,982.50 |  | 75,737,194.50 |
| A/R write-offs |  | 0.00 |  | $(10,520.73)$ |
| Retailer application, fidelity and service fees |  | 40,820.00 |  | 541,278.06 |
| Other revenue |  | 598.50 |  | 15,037.75 |
| Total operating revenues |  | 36,887,158.00 |  | 439,121,157.16 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 22,057,347.97 |  | 254,097,590.18 |
| Online game prizes |  | 3,498,785.48 |  | 38,215,802.39 |
| Retailer commissions |  | 2,049,834.27 |  | 24,601,665.02 |
| Gaming contract costs |  | 1,873,633.42 |  | 22,535,560.56 |
| Compensation and benefits |  | 480,841.88 |  | 5,073,493.76 |
| Marketing, advertising and promotions |  | 475,321.20 |  | 3,850,365.21 |
| General and administrative expenses |  | 92,391.60 |  | 1,148,248.58 |
| Services provided by ADHE |  | 109,440.00 |  | 1,203,840.00 |
| Services provided by Legislative Audit Agency |  | 0.00 |  | 159,440.00 |
| Legal and professional services |  | 2,439.31 |  | 78,591.21 |
| Depreciation |  | 15,179.89 |  | 166,978.79 |
| Total operating expenses |  | 30,655,215.02 |  | 351,131,575.70 |
| Operating income |  | 6,231,942.98 |  | 87,989,581.46 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 31,965.22 |  | 318,152.73 |
| Income before transfers |  | 6,263,908.20 |  | 88,307,734.19 |
| Transfers to: |  |  |  |  |
| Transfers to ADHE |  | $(7,571,654.04)$ |  | (88,403,303.01) |
| Transfers to ADHS |  | 0.00 |  | $(200,000.00)$ |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net assets | \$ | (1,307,745.84) |  | $(295,568.82)$ |
| Total net assets -beginning |  |  |  | 18,556,934.14 |
| Total net assets - ending |  |  | \$ | 18,261,365.32 |

Arkansas Lottery Commission
Statement of Revenue, Expenses, and Changes in Net Assets For the Eleven Months Ending May 31, 2012

## Operating Revenues

Instant Games
OnLine Games
A/R write-offs
Retailer application, fidelity
Other Revenue

Total Operating Revenues

Operating Expenses
Instant Game Prizes
On-Line Game Prizes
Retailer Commissions
Gaming Contract Costs
Staff Compensation \& Benefits
Marketing, Advertising \& Promotions General and administrative expenses Services Provided by Other Agencies
Legal and Professional Service
Capital asset depreciation

Total Operating Expenses

Operating Income

Non-Operating Revenue (Expense) Interest Income

Income before transfers

|  | Current Month | \% |  | Year to Date | \% |  | Budget YTD | \% |  | Variance YTD |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ | 31,133,757.00 | 84.40 | \$ | 362,838,167.58 | 82.63 |  | 341,708,383.09 | 81.19 |  | 21,129,784.49 |
| \$ | 5,711,982.50 | 15.49 |  | 75,737,194.50 | 17.25 |  | 78,639,897.58 | 18.69 |  | (2,902,703.08) |
|  | 0.00 | 0.00 |  | $(10,520.73)$ | (0.00) |  | 0.00 | 0.00 |  | $(10,520.73)$ |
|  | 40,820.00 | 0.11 |  | 541,278.06 | 0.12 |  | 516,488.27 | 0.12 |  | 24,789.79 |
|  | 598.50 | 0.00 |  | 15,037.75 | 0.00 |  | 3,672.15 | 0.00 |  | 11,365.60 |
|  | 36,887,158.00 | 100.00 |  | 439,121,157.16 | 100.00 |  | 420,868,441.09 | 100.00 |  | 18,252,716.07 |
|  | 22,057,347.97 | 59.80 |  | 254,097,590.18 | 57.87 |  | 230,653,158.59 | 54.80 |  | 23,444,431.59 |
|  | 3,498,785.48 | 9.49 |  | 38,215,802.39 | 8.70 |  | 40,956,448.29 | 9.73 |  | (2,740,645.90) |
|  | 2,049,834.27 | 5.56 |  | 24,601,665.02 | 5.60 |  | 23,539,982.35 | 5.59 |  | 1,061,682.67 |
|  | 1,873,633.42 | 5.08 |  | 22,535,560.56 | 5.13 |  | 21,438,198.76 | 5.09 |  | 1,097,361.80 |
|  | 480,841.88 | 1.30 |  | 5,073,493.76 | 1.16 |  | 6,233,821.74 | 1.48 |  | (1,160,327.98) |
|  | 475,321.20 | 1.29 |  | 3,850,365.21 | 0.88 |  | 4,125,000.00 | 0.98 |  | $(274,634.79)$ |
|  | 92,391.60 | 0.25 |  | 1,148,248.58 | 0.26 |  | 1,505,187.53 | 0.36 |  | $(356,938.95)$ |
|  | 109,440.00 | 0.30 |  | 1,363,280.00 | 0.31 |  | 1,618,173.33 | 0.38 |  | $(254,893.33)$ |
|  | 2,439.31 | 0.01 |  | 78,591.21 | 0.02 |  | 73,425.00 | 0.02 |  | 5,166.21 |
|  | 15,179.89 | 0.04 |  | 166,978.79 | 0.04 |  | 197,083.26 | 0.05 |  | $(30,104.47)$ |
|  | 30,655,215.02 | 83.11 |  | 351,131,575.70 | 79.96 |  | 330,340,478.85 | 78.49 |  | 20,791,096.85 |
|  | 6,231,942.98 | 16.89 |  | 87,989,581.46 | 20.04 |  | 90,527,962.24 | 21.51 |  | $(2,538,380.78)$ |
|  | 31,965.22 | 0.09 |  | 318,152.73 | 0.07 |  | 201,666.63 | 0.05 |  | 116,486.10 |
| \$ | 6,263,908.20 | 16.98 | \$ | 88,307,734.19 | 20.11 | \$ | 90,729,628.87 | 21.56 | \$ | (2,421,894.68) |

# Arkansas Scholarship Commission 

## Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis <br> For the Eleven Months Ending May 31, 2012

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
A/R write-offs
Retailer application, fidelity and service fees
Other revenue

Total operating revenues

Operating expenses:
Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses

Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

Totals
July 2010 funding - 8/13/10
August 2010 funding - 9/14/10
September 2010 funding - 10/14/10
October transfer to ADHE 10/1/10
October 2010 funding - 11/12/10
November 2010 funding - 12/15/10
December 2010 funding - 1/14/11
January 2011 funding - 2/11/11
February transfer to ADHE 2/11/11
February 2011 funding - 3/14/11
March 2011 funding - 4/13/11
April 2011 funding - 5/13/11
May 2011 funding - 6/14/11
June 2011 funding - 7/15/11
July 2011 funding - 8/12/11
ADHE Refund for excess funding $8 / 1 / 11$
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12

Year to date
$\begin{array}{r}\text { \$ } \\ 363,772,207.58 \\ 75,737,194.50 \\ \\ \\ \\ \hline 1541,278.06 \\ 15,037.75 \\ \hline\end{array}$
440,065,717.89

| $254,374,538.00$ |
| ---: |
| $38,215,802.39$ |
| $24,601,665.02$ |
| $22,535,560.56$ |
| $5,073,493.76$ |
| $3,850,365.21$ |
| $1,148,248.58$ |
| $1,203,840.00$ |
| $159,440.00$ |
| $78,591.21$ |
| 0.00 |
| $351,241,544.73$ |

88,824,173.16
$318,152.73$
$(80,831,648.97)$
0.00
$(200,000.00)$
$(20,065.82)$ restricted fund
$(518,957.06)$ see $23-115-103(17)$ and $(19)(\mathrm{A}) \&(\mathrm{~B})$
$\$ \quad 7,571,654.04$

| Transfer |  | Interest |  | Total |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| $\$$ | $47,254,394.78$ | $\$$ | $608,276.36$ | $\$$ | $47,862,671.14$ |
| $\$$ | $8,503,421.96$ | $\$$ | $37,490.77$ | $\$$ | $8,540,912.73$ |
| $\$$ | $7,925,706.45$ | $\$$ | $41,129.77$ | $\$$ | $7,966,836.22$ |
| $\$$ | $7,361,418.43$ | $\$$ | $43,339.89$ | $\$$ | $7,404,758.32$ |
| $\$$ | $(65,000,000.00)$ |  |  | $\$$ | $(65,000,000.00)$ |
| $\$$ | $7,197,503.10$ | $\$$ | $18,042.76$ | $\$$ | $7,215,545.86$ |
| $\$$ | $8,235,343.71$ | $\$$ | $20,925.06$ | $\$$ | $8,256,268.77$ |
| $\$$ | $6,671,666.03$ | $\$$ | $25,098.81$ | $\$$ | $6,696,764.84$ |
| $\$$ | $9,005,241.74$ | $\$$ | $28,533.34$ | $\$$ | $9,033,775.08$ |
| $\$$ | $(50,000,000.00)$ |  |  | $\$$ | $(50,000,000.00)$ |
| $\$$ | $8,213,896.20$ | $\$$ | $15,845.40$ | $\$$ | $8,229,741.60$ |
| $\$$ | $10,279,304.63$ | $\$$ | $12,939.26$ | $\$$ | $10,292,243.89$ |
| $\$$ | $8,380,584.65$ | $\$$ | $16,872.92$ | $\$$ | $8,397,457.57$ |
| $\$$ | $8,500,021.38$ | $\$$ | $21,763.28$ | $\$$ | $8,521,784.66$ |
| $\$$ | $3,690,562.00$ | $\$$ | $24,714.99$ | $\$$ | $3,715,276.99$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  |  | $\$$ | $(102,990.22)$ |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |

## Arkansas Lottery Commission <br> Unclaimed Prizes <br> Year To Date May 31, 2012

1. Unclaimed lottery prize money: $\$ 4,787,912.16$
2. Expenditures from unclaimed lottery prize money: \$0
3. Reserved for future prizes or promotions: $\$ 0$
4. Deposits to net lottery proceeds from unclaimed lottery prize money: \$4,787,912.16

Arkansas Lottery Commission Minority- and Female-Owned Diversity Compliance Report

| VENDORS | Fiscal 2012 Total | May 2012 | Good or Service | Diversity Classification |
| :---: | :---: | :---: | :---: | :---: |
| AFRICAN AMERICAN PERSPECTIVES | \$3,750.00 |  | Advertising/Public Relations | Minority-Owned |
| GODDESS PRODUCTS | \$22,004.28 | \$380.54 | Office Furniture/Supplies | Minority-Owned |
| HOGWASH DETAIL DENT \& TINT | \$268.73 |  | Auto Detail \& Cosmetic Repair | Minority-Owned |
| TRIVIA MARKETING | \$112.10 |  | Advertising/Public Relations | Female-Owned |
| SHI INTERNATIONAL CORPORATION | \$13,971.58 |  | Computer Software | Female-Owned |
| HOLA! ARKANSAS | \$1,500.00 |  | Advertising/Public Relations | Minority-Owned |
| NORTHEAST ARKANSAS CLEANING SERVICE | \$5,180.89 | \$488.25 | Janitorial Svcs | Female-Owned |
| Totals $\quad \mathbf{\$ 4 6 , 7 8 7 . 5 8} \mathbf{\$ 8 6 8 .}$ |  |  |  |  |

Intralot Minority- and Female-Owned Diversity Compliance Report

| VENDORS | Fiscal 2012 Total | May 2012 | Good or Service | Diversity Classification |
| :---: | :---: | :---: | :---: | :---: |
| GODDESS PRODUCTS | \$718.57 | \$170.61 | Office Furniture/Supplies | Minority-Owned |
| J KELLY REFERRALS AND INFORMATION SVCS, INd | \$157,182.07 | \$20,684.72 | Call Center/Information Svcs | Minority-Owned |
| Totals | \$157,900.64 | \$20,855.33 |  |  |

Scientific Games Minority- and Female-Owned Diversity Compliance Report

| VENDORS | Fiscal 2012 Total | May 2012 | Good or Service | Diversity Classification |
| :---: | :---: | :---: | :---: | :---: |
| MR. KLEAN CARPET AND JANITORIAL SERVICE | \$3,757.90 | \$298.30 | Janitorial Svcs | Minority-Owned |
| PREMIER STAFFING | \$17,784.12 | \$15.00 | Staffing Svcs | Female-Owned |
| CENTRAL COPIERS | \$1,399.20 | \$572.40 | Office Supplier/Equipment | Female-Owned |
| EXPEDITED TRANSPORTATION SERVICE | \$173,546.33 | \$17,313.41 | Transportation Svcs | Female-Owned |
| Totals $\quad$ \$196,487.55 ${ }^{\text {\$18,199.11 }}$ |  |  |  |  |

## Arkansas Lottery Commission

Demographics - May 2012


Total Number of Employees as of May 31, 2012: 82

Gender:
Females - 41
Males-41

Age:
Under 40-34
$40+-48$

Race:
Black/Non-Hispanic-23 Hispanic-2
Female-15
Male - 8

Caucasian - 53
Female - 23
Male-30

Other-4
Female-1
Male-3

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on May 9, 2012.

## Arkansas Lottery Commission Instant \& Fast Play Games <br> May 2012

Sales for the following instant games began May 1, 2012. No ending dates have been determined for these games.
\$1 Great 8's
\$2 Sunny Money
\$5 Harley-Davidson ${ }^{\text {® }}$
\$20 Wild 10's
${ }^{1}$ Harley-Davidson ${ }^{\circledR}$ is a licensed property game. There is a total cost of $\$ 133,904$ for four (4) motorcycle prizes.

Sales for the following Fast Play game began May 14, 2012. The ending date has not been determined for this game.

## \$1 Jumbo Bucks

