January 10, 2013
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to $\S \S 23-115-206$ and 23-115-302 for the month of December 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.
Respectfully submitted,


Bishop Woosley Director

## Enclosures

cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

STATE OF ARKANSAS
ARKANSAS LOTTERY COMMISSION

January 10, 2013

The Honorable Johnny Key, Co-Chair<br>The Honorable Mark Perry, Co-Chair<br>Arkansas Lottery Commission Legislative Oversight Committee<br>One Capitol Mall, Room R-501<br>Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to $\S \S 23-115-206$ and 23-115-302 for the month of December 2012. The report contains the following information:

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Respectfully submitted,


Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services December 1 through December 31, 2012

No term contracts were entered into by the Arkansas Lottery Commission during the month of December 2012.

## Arkansas Lottery Commission <br> Debt Set-Off / Retailer Losses <br> December 2012

1. Debt Set-Off:
a. Department of Finance and Administration $\$ 7,712.18$
b. Office of Child Support Enforcement - Child Support $\quad \begin{gathered}\$ 6,458.00 \\ \\ \\ \text { Total Debt Set-Off: }\end{gathered}$
2. Retailer losses for period December 1 through December 31, 2012: None.

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## December 1 through December 31, 2012

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$125.00 | \$6,364.00 | \$7,250.50 | \$2,432.00 | \$3,377.00 | \$466,111.00 | \$8,323.00 | \$12,794.00 | \$21,622.00 | \$528,398.50 |
| ASHLEY | \$120.00 | \$9,870.50 | \$10,377.00 | \$1,172.00 | \$2,160.00 | \$120,900.00 | \$4,884.00 | \$2,529.00 | \$16,065.00 | \$168,077.50 |
| BAXTER | \$390.00 | \$2,754.00 | \$2,362.50 | \$5,034.00 | \$3,886.00 | \$313,790.00 | \$14,382.00 | \$15,616.00 | \$33,240.00 | \$391,454.50 |
| BENTON | \$1,420.00 | \$5,383.50 | \$2,913.00 | \$8,492.00 | \$4,328.00 | \$711,629.00 | \$40,011.00 | \$22,738.00 | \$109,407.00 | \$906,321.50 |
| BOONE | \$360.00 | \$3,031.50 | \$1,481.00 | \$1,962.00 | \$1,108.00 | \$351,599.00 | \$8,757.00 | \$9,221.00 | \$26,859.00 | \$404,378.50 |
| BRADLEY | \$60.00 | \$921.00 | \$563.00 | \$830.00 | \$606.00 | \$132,300.00 | \$2,582.00 | \$3,396.00 | \$7,006.00 | \$148,264.00 |
| CALHOUN | \$35.00 | \$956.00 | \$573.50 | \$562.00 | \$97.00 | \$38,700.00 | \$851.00 | \$710.00 | \$2,308.00 | \$44,792.50 |
| CARROLL | \$280.00 | \$801.50 | \$785.50 | \$1,298.00 | \$887.00 | \$226,187.00 | \$6,489.00 | \$4,404.00 | \$16,995.00 | \$258,127.00 |
| CHICOT | \$375.00 | \$6,702.50 | \$4,138.50 | \$2,450.00 | \$685.00 | \$168,601.00 | \$16,104.00 | \$5,414.00 | \$43,880.00 | \$248,350.00 |
| CLARK | \$245.00 | \$2,587.00 | \$1,424.00 | \$1,536.00 | \$1,631.00 | \$277,059.00 | \$5,917.00 | \$4,554.00 | \$17,900.00 | \$312,853.00 |
| CLAY | \$60.00 | \$241.50 | \$26.00 | \$748.00 | \$444.00 | \$87,900.00 | \$1,461.00 | \$1,120.00 | \$4,423.00 | \$96,423.50 |
| CLEBURNE | \$195.00 | \$1,253.50 | \$480.50 | \$3,044.00 | \$2,263.00 | \$260,424.00 | \$11,957.00 | \$10,904.00 | \$25,952.00 | \$316,473.00 |
| CLEVELAND | \$55.00 | \$358.50 | \$612.50 | \$386.00 | \$164.00 | \$42,300.00 | \$1,425.00 | \$1,382.00 | \$4,577.00 | \$51,260.00 |
| COLUMBIA | \$135.00 | \$11,368.00 | \$7,990.50 | \$1,446.00 | \$3,088.00 | \$211,800.00 | \$4,243.00 | \$5,407.00 | \$13,579.00 | \$259,056.50 |
| CONWAY | \$330.00 | \$6,466.50 | \$1,950.00 | \$2,708.00 | \$2,321.00 | \$345,549.00 | \$9,571.00 | \$7,970.00 | \$23,637.00 | \$400,502.50 |
| CRAIGHEAD | \$895.00 | \$9,557.50 | \$6,358.50 | \$5,298.00 | \$4,796.00 | \$1,117,090.00 | \$23,205.00 | \$23,815.00 | \$67,001.00 | \$1,258,016.00 |
| CRAWFORD | \$535.00 | \$2,259.00 | \$911.50 | \$3,280.00 | \$2,856.00 | \$321,000.00 | \$15,727.00 | \$16,651.00 | \$43,438.00 | \$406,657.50 |
| CRITTENDEN | \$595.00 | \$13,630.00 | \$11,513.00 | \$4,600.00 | \$2,164.00 | \$504,890.00 | \$23,815.00 | \$12,262.00 | \$67,195.00 | \$640,664.00 |
| CROSS | \$265.00 | \$2,290.00 | \$1,629.00 | \$1,218.00 | \$2,692.00 | \$186,000.00 | \$4,405.00 | \$4,378.00 | \$12,598.00 | \$215,475.00 |
| DALLAS | \$60.00 | \$1,434.00 | \$1,249.00 | \$644.00 | \$1,380.00 | \$129,300.00 | \$3,054.00 | \$3,381.00 | \$7,439.00 | \$147,941.00 |
| DESHA | \$175.00 | \$1,599.50 | \$754.00 | \$954.00 | \$388.00 | \$159,900.00 | \$4,255.00 | \$5,128.00 | \$12,446.00 | \$185,599.50 |
| DREW | \$245.00 | \$1,062.50 | \$945.00 | \$1,578.00 | \$466.00 | \$155,354.00 | \$4,586.00 | \$4,567.00 | \$12,582.00 | \$181,385.50 |
| FAULKNER | \$1,520.00 | \$9,984.00 | \$5,064.50 | \$9,874.00 | \$4,986.00 | \$1,093,509.00 | \$36,552.00 | \$33,131.00 | \$84,464.00 | \$1,279,084.50 |
| FRANKLIN | \$195.00 | \$719.00 | \$320.50 | \$1,470.00 | \$2,544.00 | \$140,400.00 | \$5,536.00 | \$4,690.00 | \$15,268.00 | \$171,142.50 |
| FULTON | \$40.00 | \$349.50 | \$103.50 | \$358.00 | \$109.00 | \$51,300.00 | \$1,652.00 | \$1,329.00 | \$5,135.00 | \$60,376.00 |
| GARLAND | \$1,195.00 | \$7,356.00 | \$5,183.50 | \$13,732.00 | \$5,041.00 | \$750,497.00 | \$41,361.00 | \$41,588.00 | \$96,690.00 | \$962,643.50 |
| GRANT | \$125.00 | \$400.00 | \$232.00 | \$1,374.00 | \$405.00 | \$131,700.00 | \$5,580.00 | \$4,975.00 | \$12,101.00 | \$156,892.00 |
| GREENE | \$465.00 | \$2,079.50 | \$839.00 | \$1,850.00 | \$1,653.00 | \$516,300.00 | \$10,476.00 | \$9,558.00 | \$29,533.00 | \$572,753.50 |
| HEMPSTEAD | \$150.00 | \$25,309.50 | \$9,306.50 | \$768.00 | \$2,739.00 | \$308,528.00 | \$6,237.00 | \$4,608.00 | \$14,335.00 | \$371,981.00 |
| HOT SPRING | \$275.00 | \$1,824.00 | \$713.00 | \$2,270.00 | \$645.00 | \$255,610.00 | \$7,764.00 | \$9,225.00 | \$18,118.00 | \$296,444.00 |

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## December 1 through December 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$645.00 | \$17,862.50 | \$6,464.00 | \$748.00 | \$1,388.00 | \$145,500.00 | \$3,149.00 | \$2,546.00 | \$7,442.00 | \$185,744.50 |
| INDEPENDENCE | \$710.00 | \$4,579.50 | \$1,702.00 | \$3,500.00 | \$3,288.00 | \$640,014.00 | \$12,931.00 | \$12,700.00 | \$32,083.00 | \$711,507.50 |
| IZARD | \$75.00 | \$352.00 | \$179.00 | \$844.00 | \$576.00 | \$71,100.00 | \$3,378.00 | \$2,430.00 | \$7,240.00 | \$86,174.00 |
| JACKSON | \$305.00 | \$9,276.50 | \$6,058.00 | \$2,502.00 | \$2,053.00 | \$286,500.00 | \$7,014.00 | \$10,849.00 | \$18,194.00 | \$342,751.50 |
| JEFFERSON | \$1,045.00 | \$38,629.50 | \$32,001.50 | \$9,996.00 | \$3,895.00 | \$1,160,100.00 | \$31,198.00 | \$48,857.00 | \$79,484.00 | \$1,405,206.00 |
| JOHNSON | \$405.00 | \$575.00 | \$1,074.50 | \$950.00 | \$813.00 | \$212,400.00 | \$6,693.00 | \$5,939.00 | \$16,995.00 | \$245,844.50 |
| LAFAYETTE | \$40.00 | \$3,197.00 | \$1,384.50 | \$452.00 | \$711.00 | \$61,500.00 | \$1,048.00 | \$787.00 | \$3,196.00 | \$72,315.50 |
| LAWRENCE | \$275.00 | \$1,460.00 | \$320.50 | \$762.00 | \$1,283.00 | \$230,700.00 | \$3,132.00 | \$2,730.00 | \$8,386.00 | \$249,048.50 |
| LEE | \$65.00 | \$2,455.50 | \$2,528.50 | \$160.00 | \$413.00 | \$107,700.00 | \$1,475.00 | \$1,054.00 | \$4,676.00 | \$120,527.00 |
| LINCOLN | \$55.00 | \$515.50 | \$267.00 | \$412.00 | \$280.00 | \$98,100.00 | \$2,179.00 | \$2,658.00 | \$5,578.00 | \$110,044.50 |
| LITTLE RIVER | \$35.00 | \$3,483.50 | \$1,989.00 | \$604.00 | \$173.00 | \$85,980.00 | \$2,113.00 | \$1,768.00 | \$4,636.00 | \$100,781.50 |
| LOGAN | \$285.00 | \$784.50 | \$322.00 | \$1,562.00 | \$1,344.00 | \$224,400.00 | \$6,644.00 | \$5,521.00 | \$16,082.00 | \$256,944.50 |
| LONOKE | \$810.00 | \$6,997.00 | \$2,936.50 | \$8,028.00 | \$4,960.00 | \$879,114.00 | \$26,839.00 | \$24,113.00 | \$63,970.00 | \$1,017,767.50 |
| MADISON | \$65.00 | \$178.00 | \$76.00 | \$582.00 | \$1,425.00 | \$49,800.00 | \$2,592.00 | \$1,952.00 | \$5,696.00 | \$62,366.00 |
| MARION | \$135.00 | \$1,424.00 | \$660.00 | \$2,406.00 | \$1,171.00 | \$150,363.00 | \$4,596.00 | \$5,090.00 | \$13,857.00 | \$179,702.00 |
| MILLER | \$240.00 | \$30,145.50 | \$8,729.50 | \$1,884.00 | \$1,858.00 | \$392,587.00 | \$9,063.00 | \$6,894.00 | \$19,278.00 | \$470,679.00 |
| MISSISSIPPI | \$545.00 | \$39,792.00 | \$16,956.50 | \$1,804.00 | \$2,333.00 | \$526,662.00 | \$9,772.00 | \$7,467.00 | \$28,457.00 | \$633,788.50 |
| MONROE | \$65.00 | \$3,316.50 | \$1,403.00 | \$614.00 | \$526.00 | \$116,712.00 | \$3,659.00 | \$2,495.00 | \$10,711.00 | \$139,501.50 |
| MONTGOMERY | \$5.00 | \$27.00 | \$7.00 | \$230.00 | \$1,297.00 | \$16,149.00 | \$1,053.00 | \$997.00 | \$3,089.00 | \$22,854.00 |
| NEVADA | \$85.00 | \$2,442.50 | \$522.00 | \$946.00 | \$1,127.00 | \$208,500.00 | \$3,001.00 | \$1,880.00 | \$7,778.00 | \$226,281.50 |
| NEWTON | \$90.00 | \$82.50 | \$66.00 | \$236.00 | \$744.00 | \$37,748.00 | \$1,105.00 | \$839.00 | \$2,753.00 | \$43,663.50 |
| OUACHITA | \$295.00 | \$10,246.50 | \$4,295.50 | \$1,962.00 | \$7,721.00 | \$427,200.00 | \$7,480.00 | \$9,832.00 | \$19,183.00 | \$488,215.00 |
| PERRY | \$30.00 | \$489.50 | \$305.00 | \$600.00 | \$323.00 | \$65,100.00 | \$2,846.00 | \$2,108.00 | \$6,814.00 | \$78,615.50 |
| PHILLIPS | \$185.00 | \$7,189.00 | \$4,710.50 | \$1,468.00 | \$1,349.00 | \$197,700.00 | \$9,092.00 | \$4,056.00 | \$25,257.00 | \$251,006.50 |
| PIKE | \$205.00 | \$134.50 | \$150.00 | \$598.00 | \$959.00 | \$79,500.00 | \$3,210.00 | \$3,868.00 | \$7,642.00 | \$96,266.50 |
| POINSETT | \$425.00 | \$5,248.00 | \$2,221.50 | \$922.00 | \$2,798.00 | \$419,100.00 | \$6,431.00 | \$7,754.00 | \$19,415.00 | \$464,314.50 |
| POLK | \$120.00 | \$429.00 | \$56.00 | \$1,442.00 | \$1,851.00 | \$112,200.00 | \$4,806.00 | \$5,151.00 | \$13,338.00 | \$139,393.00 |
| POPE | \$780.00 | \$5,242.00 | \$3,669.00 | \$5,626.00 | \$6,771.00 | \$739,500.00 | \$21,406.00 | \$23,023.00 | \$53,818.00 | \$859,835.00 |
| PRAIRIE | \$105.00 | \$2,568.00 | \$696.00 | \$936.00 | \$245.00 | \$144,380.00 | \$3,049.00 | \$2,734.00 | \$8,131.00 | \$162,844.00 |
| PULASKI | \$5,040.00 | \$93,524.00 | \$67,143.00 | \$52,904.00 | \$23,719.00 | \$4,991,166.00 | \$173,541.00 | \$174,587.00 | \$399,788.00 | \$5,981,412.00 |
| RANDOLPH | \$145.00 | \$47.00 | \$114.00 | \$1,180.00 | \$704.00 | \$147,941.00 | \$2,621.00 | \$4,811.00 | \$7,897.00 | \$165,460.00 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION <br> RETAIL SALES BY COUNTY

## December 1 through December 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$385.00 | \$7,978.50 | \$5,216.00 | \$902.00 | \$795.00 | \$216,600.00 | \$7,440.00 | \$5,555.00 | \$20,521.00 | \$265,392.50 |
| SALINE | \$1,040.00 | \$9,019.50 | \$3,589.00 | \$11,212.00 | \$4,709.00 | \$992,913.00 | \$37,445.00 | \$32,195.00 | \$88,604.00 | \$1,180,726.50 |
| SCOTT | \$95.00 | \$229.00 | \$80.00 | \$302.00 | \$574.00 | \$127,200.00 | \$2,687.00 | \$2,474.00 | \$6,467.00 | \$140,108.00 |
| SEARCY | \$40.00 | \$1,656.50 | \$234.00 | \$712.00 | \$1,461.00 | \$98,857.00 | \$2,416.00 | \$1,682.00 | \$6,919.00 | \$113,977.50 |
| SEBASTIAN | \$1,730.00 | \$15,398.50 | \$3,896.50 | \$7,164.00 | \$5,253.00 | \$667,800.00 | \$39,545.00 | \$37,896.00 | \$104,814.00 | \$883,497.00 |
| SEVIER | \$140.00 | \$3,917.50 | \$622.00 | \$370.00 | \$810.00 | \$110,820.00 | \$3,029.00 | \$2,897.00 | \$7,626.00 | \$130,231.50 |
| SHARP | \$175.00 | \$542.00 | \$227.00 | \$1,354.00 | \$805.00 | \$177,300.00 | \$5,091.00 | \$3,733.00 | \$12,188.00 | \$201,415.00 |
| STONE | \$70.00 | \$831.00 | \$195.00 | \$1,078.00 | \$558.00 | \$77,400.00 | \$3,422.00 | \$3,017.00 | \$7,928.00 | \$94,499.00 |
| UNION | \$515.00 | \$41,257.00 | \$22,403.50 | \$2,658.00 | \$4,812.00 | \$563,003.00 | \$12,189.00 | \$8,233.00 | \$34,411.00 | \$689,481.50 |
| VAN BUREN | \$105.00 | \$1,400.00 | \$583.50 | \$1,444.00 | \$576.00 | \$139,800.00 | \$5,103.00 | \$4,512.00 | \$12,626.00 | \$166,149.50 |
| WASHINGTON | \$1,560.00 | \$11,572.50 | \$6,495.00 | \$10,946.00 | \$5,485.00 | \$1,270,599.00 | \$54,498.00 | \$32,865.00 | \$140,015.00 | \$1,534,035.50 |
| WHITE | \$665.00 | \$2,890.50 | \$2,332.00 | \$5,256.00 | \$3,511.00 | \$1,048,800.00 | \$20,347.00 | \$22,180.00 | \$50,190.00 | \$1,156,171.50 |
| WOODRUFF | \$30.00 | \$2,711.50 | \$421.00 | \$404.00 | \$65.00 | \$105,278.00 | \$2,349.00 | \$2,509.00 | \$6,639.00 | \$120,406.50 |
| YELL | \$165.00 | \$630.50 | \$170.50 | \$1,418.00 | \$1,756.00 | \$164,400.00 | \$5,607.00 | \$3,686.00 | \$12,522.00 | \$190,355.00 |


| GRAND TOTALS | *Arkansas <br> $\mathbf{5 0 / 5 0}$ | *Cash 3 | *Cash 4 |
| :---: | :---: | :---: | :---: |
|  | $\$ 30,945.00$ | $\$ 531,641.50$ | $\$ 303,523.00$ |


| *Decades of <br> Dollars | *Fast Play | *Instant | *Mega Millions |
| :---: | :---: | :---: | ---: |
| $\$ 235,448.00$ | $\$ 169,177.00$ | $\$ 28,362,413.00$ | $\$ 909,446.00$ |


| *Natural State | *Powerball | *Totals |
| :---: | :---: | :---: |
| Jackpot <br> $\$ 838,369.00$ | $\$ 2,298,127.00$ | $\$ 33,679,089.50$ |

## Arkansas Lottery Commission

Total Number of Active Retailers December 2012

There were 1,892 active retailers as of December 31, 2012.

# Arkansas Lottery Commission 

Statement of Net Position
December 31, 2012

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $784,772.83$ |
| :--- | :--- | ---: |
| Restricted Assets: |  | $52,356,172.41$ |
| Cash and cash equivalents | $11,836,847.34$ |  |
| Accounts receivable |  |  |

Prepaid items
2,300.44

Total current assets
64,980,093.02

## Noncurrent assets:

Restricted assets:

Cash and cash equivalents
Deposits with Multi-State Lottery Asso. 1,670,577.32
Capital assets:

| Equipment | $526,664.88$ |
| :--- | ---: |
| Leasehold Improvements | $498,416.68$ |
| Less accumulated depreciation | $(575,630.70)$ |

Total noncurrent assets

Total assets

## LIABILITIES

## Current liabilities:

Accounts payable
Prizes payable
Accrued and other liabilities
Due to other funds
Due to ADHE
Compensated absences

Total current liabilities
\$ 167,013.51
14,181,890.30
1,174,630.42
684,329.30
48,833,766.37
236,757.39

65,278,387.29

Long-Term liabilities:
Net OPEB Obligation
727,279.68

Total liabilities
66,005,666.97

## Deferred inflows:

Deferred revenue
401,845.95

## NET POSITION

Net position:

| Invested in capital assets |  | 449,450.86 |
| :---: | :---: | :---: |
| Restricted: |  |  |
| Scholarship shortfall fund |  | 20,000,000.00 |
| Retailer fidelity fund |  | 66,447.24 |
| Deposits with Multi-State Lottery Asso. |  | 1,670,577.32 |
| Unclaimed Prize Fund |  | 3,522,406.04 |
| Unrestricted |  | (4,949,825.94) |
| Total net position |  | 20,759,055.52 |
| Total liabilities, deferred inflows \& net position | \$ | 87,166,568.44 |

# Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Position <br> For the Six Months Ending December 31, 2012 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 28,730,841.00 | \$ | 165,148,734.00 |
| Online ticket sales |  | 5,474,078.50 |  | 40,749,282.50 |
| Retailer application, fidelity and service fees |  | 52,370.25 |  | 291,454.44 |
| Other revenue |  |  |  | 2,112.59 |
| Total operating revenues |  | 34,257,289.75 |  | 206,191,583.53 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 19,992,624.35 |  | 114,917,749.85 |
| Online game prizes |  | 2,851,673.71 |  | 20,026,836.39 |
| Retailer commissions |  | 1,930,595.24 |  | 11,510,525.88 |
| Gaming contract costs |  | 1,697,160.91 |  | 10,258,837.86 |
| Compensation and benefits |  | 452,785.12 |  | 2,757,249.46 |
| Marketing, advertising and promotions |  | 213,808.55 |  | 1,713,862.91 |
| General and administrative expenses |  | 96,939.99 |  | 703,501.04 |
| Services provided by ADHE |  | 110,000.00 |  | 660,000.00 |
| Services provided by Legislative Audit Agency |  | 13,880.00 |  | 138,880.00 |
| Legal and professional services |  | 461.60 |  | 7,632.28 |
| Depreciation |  | 15,179.89 |  | 91,079.34 |
| Total operating expenses |  | 27,375,109.36 |  | 162,786,155.01 |
| Operating income |  | 6,882,180.39 |  | 43,405,428.52 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 33,419.49 |  | 176,027.36 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 6,915,599.88 |  | 43,581,455.88 |
| Transfers to: |  |  |  |  |
| Trust Account for ADHE |  | (6,914,260.68) |  | $(40,521,806.50)$ |
| Arkansas Department of Human Services |  |  |  |  |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net position | \$ | 1,339.20 |  | 3,059,649.38 |
| Total net position - beginning |  |  |  | 17,699,406.14 |
| Total net position - ending |  |  |  | 20,759,055.52 |

## Arkansas Lottery Commission <br> Statement of Revenue and Expenses For the Six Months Ending December 31, 2012

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$28,730,841.00 | 83.87 | \$33,757,300.00 | 80.93 | \$(5,026,459.00) | \$165,148,734.00 | 80.09 | \$ 184,990,100.00 | 82.40 | \$ (19,841,366.00) |
| OnLine Games | 5,474,078.50 | 15.98 | 7,900,900.00 | 18.94 | (2,426,821.50) | 40,749,282.50 | 19.76 | 39,252,800.00 | 17.48 | 1,496,482.50 |
| Retailer application, fidelity | 52,370.25 | 0.15 | 51,300.00 | 0.12 | 1,070.25 | 291,454.44 | 0.14 | 265,600.00 | 0.12 | 25,854.44 |
| Other Revenue | - | - | 500.00 | 0.00 | (500.00) | 2,112.59 | 0.00 | 2,500.00 | 0.00 | (387.41) |
| Total Operating Revenues | 34,257,289.75 | 100.00 | 41,710,000.00 | 100.00 | (7,452,710.25) | 206,191,583.53 | 100.00 | 224,511,000.00 | 100.00 | $(18,319,416.47)$ |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 19,992,624.35 | 58.36 | 23,381,917.72 | 56.06 | (3,389,293.37) | 114,917,749.85 | 55.73 | 128,140,117.55 | 57.08 | (13,222,367.70) |
| On-Line Game Prizes | 2,851,673.71 | 8.32 | 3,988,182.28 | 9.56 | $(1,136,508.57)$ | 20,026,836.39 | 9.71 | 19,763,682.45 | 8.80 | 263,153.94 |
| Retailer Commissions | 1,930,595.24 | 5.64 | 2,351,200.00 | 5.64 | $(420,604.76)$ | 11,510,525.88 | 5.58 | 12,668,100.00 | 5.64 | (1,157,574.12) |
| Gaming Contract Costs | 1,697,160.91 | 4.95 | 2,196,400.00 | 5.27 | $(499,239.09)$ | 10,258,837.86 | 4.98 | 11,473,900.00 | 5.11 | (1,215,062.14) |
| Staff Compensation \& Benefits | 452,785.12 | 1.32 | 470,788.00 | 1.13 | $(18,002.88)$ | 2,757,249.46 | 1.34 | 2,932,258.00 | 1.31 | $(175,008.54)$ |
| Marketing, Advertising \& Promo | 213,808.55 | 0.62 | 277,046.00 | 0.66 | $(63,237.45)$ | 1,713,862.91 | 0.83 | 2,041,290.00 | 0.91 | $(327,427.09)$ |
| General and administrative ex | 96,939.99 | 0.28 | 107,600.00 | 0.26 | $(10,660.01)$ | 703,501.04 | 0.34 | 657,000.00 | 0.29 | 46,501.04 |
| Services Provided by Other Age | 123,880.00 | 0.36 | 129,200.00 | 0.31 | $(5,320.00)$ | 798,880.00 | 0.39 | 775,000.00 | 0.35 | 23,880.00 |
| Legal and Professional Service | 461.60 | 0.00 | 7,950.00 | 0.02 | $(7,488.40)$ | 7,632.28 | 0.00 | 47,500.00 | 0.02 | (39,867.72) |
| Capital asset depreciation | 15,179.89 | 0.04 | 16,666.00 | 0.04 | $(1,486.11)$ | 91,079.34 | 0.04 | 100,000.00 | 0.04 | $(8,920.66)$ |
| Total Operating Expenses | 27,375,109.36 | 79.91 | 32,926,950.00 | 78.94 | (5,551,840.64) | 162,786,155.01 | 78.95 | 178,598,848.00 | 79.55 | (15,812,692.99) |
| Operating Income | 6,882,180.39 | 20.09 | 8,783,050.00 | 21.06 | (1,900,869.61) | 43,405,428.52 | 21.05 | 45,912,152.00 | 20.45 | (2,506,723.48) |
| Non-Operating Revenue (Expense) |  |  |  |  |  |  |  |  |  |  |
| Interest Income | 33,419.49 | 0.10 | 26,700.00 | 0.06 | 6,719.49 | 176,027.36 | 0.09 | 160,000.00 | 0.07 | 16,027.36 |
| Income before transfers | \$ 6,915,599.88 | 20.19 | \$ 8,809,750.00 | 21.12 | \$(1,894,150.12) | \$ 43,581,455.88 | 21.14 | \$46,072,152.00 | 20.52 | \$ (2,490,696.12) |

# Arkansas Scholarship Commission 

## Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis <br> For the Six Months Ending December 31, 2012

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
A/R write-offs
Retailer application, fidelity and service fees
Other revenue

Total operating revenues

## Operating expenses:

Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses

Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

## Totals

July 2011 funding - 8/12/11
ADHE Refund for excess funding $8 / 1 / 11$
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding 8/7/12
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12
September 2012 funding - 10/15/12
October 2012 funding - 11/15/12
November 2012 funding - 12/15/12
December 2012 funding - 1/15/13

Year to date

| \$ |
| ---: |
| $164,802,765.00$ |
| $40,749,282.50$ |
|  |
|  |
| $291,454.44$ |
| $2,112.59$ |

205,845,614.53

| $115,196,117.01$ |
| ---: |
| $20,026,836.39$ |
| $11,510,525.88$ |
| $10,258,837.86$ |
| $2,757,249.46$ |
| $1,713,862.91$ |
| $703,501.04$ |
| $660,000.00$ |
| $138,880.00$ |
| $7,632.28$ |
| 0.00 |
| $162,973,442.83$ |
| $42,872,171.70$ |
|  |
| $176,027.36$ |
|  |
| $(33,607,545.82)$ |
| $(2,522,406.04)$ |
| 0.00 |
| $(17,214.97)$ |
| $13,228.45$ |

## \$ 6,914,260.68

| Transfer |  | Interest |  | Total |  |
| :--- | ---: | ---: | ---: | :--- | ---: |
| $\$$ | $48,115,703.22$ | $\$$ | $718,063.15$ | $\$$ | $48,833,766.37$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  |  | $\$$ | $(102,990.22)$ |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |
| $\$$ | $9,158,895.89$ | $\$$ | $20,328.76$ | $\$$ | $9,179,224.65$ |
| $\$$ | $4,727,442.68$ | $\$$ | $25,058.83$ | $\$$ | $4,752,501.51$ |
| $\$$ | $6,342,312.00$ |  |  | $\$$ | $6,342,312.00$ |
| $\$$ | $(55,000,000.00)$ |  |  | $\$$ | $(55,000,000.00)$ |
| $\$$ | $(72,247.92)$ |  |  | $\$$ | $(72,247.92)$ |
| $\$$ | $7,181,223.09$ | $\$$ | $12,062.84$ | $\$$ | $7,193,285.93$ |
| $\$$ | $6,576,892.46$ | $\$$ | $8,064.30$ | $\$$ | $6,584,956.76$ |
| $\$$ | $6,621,349.77$ | $\$$ | $11,516.26$ | $\$$ | $6,632,866.03$ |
| $\$$ | $8,429,441.15$ | $\$$ | $14,494.44$ | $\$$ | $8,443,935.59$ |
| $\$$ | $6,895,999.32$ | $\$$ | $18,261.36$ | $\$$ | $6,914,260.68$ |

## Arkansas Lottery Commission

## Unclaimed Prizes

## December 31, 2012

|  |  | Year <br> to Date |
| :--- | :---: | :---: | :---: |
|  |  |  |
| 1. Unclaimed lottery prize money: | $\$ 445,555.28$ | $\$ 2,680,791.04$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | $158,385.00$ |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 445555.28$ | $\$ 2,522,406.04$ |
| 4. Deposits to net lottery proceeds from unclaimed |  |  |
| lottery prize money: | $\$ 0.00$ | $\$ 0.00$ |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31, 2012

| Vendors | Goods or Services | Diversity Classification | December 2012 | FY 2013 Total |
| :---: | :---: | :---: | :---: | :---: |
| BSW Advertising | Advertising/Public Relations | Minority-owned |  | \$4,293.89 |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$540.24 | \$1,749.10 |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | \$325.50 | \$2,576.88 |
| Party Prints | Advertising/Public Relations | Minority-owned |  | \$2,547.58 |
| Ride N Shine Detail | Auto Detail \& Cosmetic Repair | Minority-owned |  | \$151.91 |
| SHI International Corporation | Computer Software | Female-owned | \$2,305.63 | \$7,236.60 |
| Trivia Marketing | Advertising/Public Relations | Female-owned |  | \$96.68 |
| Totals |  |  | \$3,171.37 | \$18,652.64 |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31, 2012

| Vendors | Goods or Services | Diversity Classification | December 2012 | FY 2013 Total |
| :--- | :--- | :--- | ---: | ---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned |  | $\$ 459.58$ |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | $\$ 13,504.89$ | $\$ 83,680.02$ |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
December 1 through December 31, 2012

| Vendors | Goods or Services | Diversity Classification | December 2012 | FY 2013 Total |
| :---: | :---: | :---: | :---: | :---: |
| Central Copiers | Office Supplies/Equipment | Female-owned |  | \$572.40 |
| Expedited Transportation Service | Transportation Services | Female-owned | \$7,709.84 | \$65,644.86 |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$596.60 | \$2,088.10 |
| Premier Staffing | Staffing Services | Female-owned |  | \$823.44 |
| Totals |  |  | \$8,306.44 $\quad \mathbf{\$ 6 9 , 1 2 8 . 8 0}$ |  |



Total Number of Employees as of December 31, 2012: 82

Gender:
Females - 40
Males - 42

Age:
Under 40-33
40 + - 49

Race:
Black/Non-Hispanic - 20 Hispanic - 3
Female-13
Male-7

Caucasian-54
Female-23
Male - 31

Other-5
Female-2
Male-3

# Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report January 10, 2013 

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on December 10, 2012.

# Arkansas Lottery Commission Instant \& Fast Play Games 

December 2012

Sales for the following instant games began December 4, 2012. No ending dates have been determined for these games.
\$1 Junior Jumbo Bucks
\$2 Fat Cat Tripler
\$3 Super Crossword
\$5 Blackjack

Sales for the following Fast Play game began December 17, 2012. No ending dates have been determined for this game.
\$1 Snowflake Melt

Sales for the following Fast Play games began December 31, 2012. No ending dates have been determined for these games.

## \$1 Bingo

\$2 Smokin Hot Dice

