



STATE OF ARKANSAS
**Department of Finance
and Administration**

OFFICE OF THE ARKANSAS LOTTERY

Post Office Box 3238
Little Rock, Arkansas 72203-3238
Phone: (501) 683-2000
Fax: (501) 683-1878
<http://myarkansaslottery.com>

March 9, 2018

The Honorable Asa Hutchinson
Governor of Arkansas
State Capitol
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Dear Governor Hutchinson:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of February 2018, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. DFA Office of the Arkansas Lottery Minority- and Female-owned Business Report
13. DFA Office of the Arkansas Lottery Vendor Minority- and Female-owned Business Report
14. DFA Office of the Arkansas Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.

Respectfully submitted,

A handwritten signature in black ink, appearing to read "Bishop Woosley".

Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration



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**Department of Finance
and Administration**

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March 9, 2018

The Honorable Keith Ingram, Chair
The Honorable Chris Richey, Chair
Arkansas Legislative Council Lottery Oversight Subcommittee
One Capitol Mall, Room R-501
Little Rock, AR 72201

RE: Monthly Disclosure Reports

Gentlemen:

On behalf of the Arkansas Department of Finance and Administration and the Office of the Arkansas Lottery, please accept the attached monthly disclosure reports for the month of February 2018, pursuant to A.C.A. §§ 23-115-206 and 23-115-302. The reports contain the following information:

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Bishop Woosley
Director

Enclosures

cc: Mr. Larry Walther, Director, Arkansas Department of Finance and Administration

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Term Contracts for Goods and Services
February 1 through February 28, 2018**

No term contracts were entered into by the Arkansas Department of Finance and Administration Office of the Arkansas Lottery during the month of February 2018.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Debt Set-Off and Retailer Losses
February 2018**

1. Debt Set-Off Collections:

a.	Arkansas Department of Finance and Administration	\$7,513.92
b.	Arkansas Office of Child Support Enforcement - Child Support	<u>\$38,967.42</u>
	Total Debt Set-Off:	\$46,481.34

2. Retailer losses for period February 1 through February 28, 2018: None.

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
February 1 through February 28, 2018

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
ARKANSAS	\$10,132.50	\$6,861.50	\$15,370.00	\$537,133.00	\$1,214.00	\$12,120.00	\$4,087.00	\$22,440.00	\$609,358.00
ASHLEY	\$12,220.00	\$12,731.50	\$9,819.00	\$153,270.00	\$900.00	\$7,147.00	\$1,296.00	\$15,108.00	\$212,491.50
BAXTER	\$2,422.50	\$1,797.00	\$9,766.00	\$402,074.00	\$4,988.00	\$19,357.00	\$8,169.00	\$34,155.00	\$482,728.50
BENTON	\$7,299.50	\$2,922.00	\$23,108.00	\$1,034,326.00	\$10,514.00	\$74,639.00	\$16,784.00	\$145,547.00	\$1,315,139.50
BOONE	\$3,493.00	\$2,367.00	\$11,446.00	\$483,269.00	\$2,034.00	\$14,442.00	\$3,380.00	\$27,822.00	\$548,253.00
BRADLEY	\$1,779.50	\$2,790.50	\$4,426.00	\$158,771.00	\$792.00	\$3,508.00	\$1,175.00	\$8,094.00	\$181,336.00
CALHOUN	\$4,094.50	\$795.00	\$2,260.00	\$48,182.00	\$386.00	\$1,612.00	\$639.00	\$2,510.00	\$60,478.50
CARROLL	\$153.00	\$702.00	\$4,959.00	\$231,300.00	\$1,376.00	\$8,221.00	\$2,099.00	\$16,304.00	\$265,114.00
CHICOT	\$8,670.00	\$7,347.50	\$3,220.00	\$172,842.00	\$3,014.00	\$24,465.00	\$4,902.00	\$49,732.00	\$274,192.50
CLARK	\$2,091.00	\$1,222.50	\$14,151.00	\$362,095.00	\$1,088.00	\$10,484.00	\$2,829.00	\$18,394.00	\$412,354.50
CLAY	\$105.50	\$26.50	\$1,508.00	\$104,100.00	\$446.00	\$3,047.00	\$1,246.00	\$5,974.00	\$116,453.00
CLEBURNE	\$2,188.50	\$247.50	\$14,016.00	\$270,408.00	\$2,142.00	\$13,254.00	\$5,849.00	\$23,186.00	\$331,291.00
CLEVELAND	\$223.50	\$181.00	\$1,123.00	\$47,946.00	\$220.00	\$1,301.00	\$715.00	\$2,162.00	\$53,871.50
COLUMBIA	\$16,374.00	\$7,022.00	\$8,358.00	\$321,167.00	\$1,750.00	\$7,000.00	\$2,373.00	\$13,666.00	\$377,710.00
CONWAY	\$5,293.50	\$1,644.00	\$9,062.00	\$422,433.00	\$1,284.00	\$13,079.00	\$4,425.00	\$22,314.00	\$479,534.50
CRAIGHEAD	\$12,861.50	\$6,111.00	\$33,497.00	\$1,454,245.00	\$4,760.00	\$42,563.00	\$11,568.00	\$76,951.00	\$1,642,556.50
CRAWFORD	\$1,306.50	\$1,354.50	\$9,079.00	\$375,215.00	\$3,432.00	\$22,196.00	\$8,857.00	\$40,250.00	\$461,690.00
CRITTENDEN	\$20,316.50	\$10,933.00	\$5,109.00	\$558,057.00	\$4,166.00	\$33,845.00	\$8,381.00	\$65,486.00	\$706,293.50
CROSS	\$3,205.00	\$1,589.00	\$5,851.00	\$249,105.00	\$876.00	\$6,802.00	\$1,998.00	\$12,041.00	\$281,467.00
DALLAS	\$1,388.50	\$847.00	\$3,215.00	\$145,313.00	\$476.00	\$3,869.00	\$1,102.00	\$6,199.00	\$162,409.50
DESHA	\$4,455.00	\$2,524.50	\$1,314.00	\$205,650.00	\$1,104.00	\$7,784.00	\$2,380.00	\$13,135.00	\$238,346.50
DREW	\$1,652.50	\$1,565.00	\$7,049.00	\$213,600.00	\$1,538.00	\$8,298.00	\$1,970.00	\$14,461.00	\$250,133.50
FAULKNER	\$10,279.50	\$4,870.00	\$45,017.00	\$1,217,207.00	\$7,304.00	\$53,249.00	\$20,266.00	\$89,409.00	\$1,447,601.50
FRANKLIN	\$522.00	\$155.50	\$10,477.00	\$184,797.00	\$950.00	\$8,050.00	\$2,050.00	\$15,078.00	\$222,079.50
FULTON	\$299.00	\$129.50	\$2,619.00	\$70,541.00	\$394.00	\$2,592.00	\$541.00	\$4,622.00	\$81,737.50
GARLAND	\$9,943.00	\$6,297.50	\$29,501.00	\$961,328.00	\$9,408.00	\$60,550.00	\$26,233.00	\$101,507.00	\$1,204,767.50
GRANT	\$864.00	\$186.50	\$7,133.00	\$134,288.00	\$1,008.00	\$7,373.00	\$2,250.00	\$11,741.00	\$164,843.50
GREENE	\$886.00	\$325.00	\$20,641.00	\$581,897.00	\$2,742.00	\$18,748.00	\$5,039.00	\$34,862.00	\$665,140.00
HEMPSTEAD	\$38,682.00	\$12,842.00	\$8,634.00	\$392,269.00	\$1,102.00	\$7,796.00	\$2,055.00	\$13,314.00	\$476,694.00
HOT SPRING	\$1,023.50	\$421.00	\$10,418.00	\$363,931.00	\$2,272.00	\$12,832.00	\$4,468.00	\$21,134.00	\$416,499.50

ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
February 1 through February 28, 2018

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
HOWARD	\$20,992.50	\$9,298.50	\$10,209.00	\$229,198.00	\$904.00	\$5,909.00	\$2,059.00	\$10,462.00	\$289,032.00
INDEPENDENCE	\$3,452.50	\$2,928.00	\$35,476.00	\$582,559.00	\$1,762.00	\$17,467.00	\$5,908.00	\$31,633.00	\$681,185.50
IZARD	\$245.00	\$35.50	\$5,907.00	\$85,020.00	\$612.00	\$4,413.00	\$2,099.00	\$7,155.00	\$105,486.50
JACKSON	\$12,936.50	\$7,909.00	\$15,535.00	\$318,900.00	\$1,800.00	\$8,662.00	\$3,553.00	\$15,660.00	\$384,955.50
JEFFERSON	\$42,120.50	\$30,560.00	\$40,193.00	\$1,441,281.00	\$7,230.00	\$39,982.00	\$17,065.00	\$64,105.00	\$1,682,536.50
JOHNSON	\$565.00	\$484.50	\$4,509.00	\$252,257.00	\$1,062.00	\$8,424.00	\$2,850.00	\$15,238.00	\$285,389.50
LAFAYETTE	\$6,656.50	\$1,589.50	\$3,494.00	\$81,370.00	\$574.00	\$2,134.00	\$540.00	\$3,054.00	\$99,412.00
LAWRENCE	\$1,403.50	\$327.00	\$5,957.00	\$201,000.00	\$612.00	\$5,762.00	\$1,940.00	\$10,090.00	\$227,091.50
LEE	\$3,137.50	\$5,354.00	\$1,021.00	\$66,000.00	\$300.00	\$2,551.00	\$349.00	\$4,196.00	\$82,908.50
LINCOLN	\$235.50	\$389.00	\$5,716.00	\$111,517.00	\$578.00	\$4,256.00	\$1,786.00	\$6,697.00	\$131,174.50
LITTLE RIVER	\$3,540.50	\$2,079.50	\$2,379.00	\$105,603.00	\$412.00	\$4,140.00	\$831.00	\$6,907.00	\$125,892.00
LOGAN	\$1,470.00	\$298.50	\$11,962.00	\$192,340.00	\$906.00	\$8,729.00	\$2,634.00	\$16,160.00	\$234,499.50
LONOKE	\$8,329.00	\$4,744.00	\$32,712.00	\$929,489.00	\$5,412.00	\$38,684.00	\$12,049.00	\$62,566.00	\$1,093,985.00
MADISON	\$151.50	\$25.00	\$409.00	\$87,530.00	\$718.00	\$4,133.00	\$1,031.00	\$7,921.00	\$101,918.50
MARION	\$2,700.50	\$1,019.50	\$4,544.00	\$200,395.00	\$1,922.00	\$7,105.00	\$3,260.00	\$12,243.00	\$233,189.00
MILLER	\$18,887.00	\$11,096.50	\$18,287.00	\$620,141.00	\$3,374.00	\$16,246.00	\$3,677.00	\$26,617.00	\$718,325.50
MISSISSIPPI	\$38,921.00	\$15,042.00	\$14,772.00	\$569,700.00	\$1,976.00	\$13,858.00	\$3,776.00	\$26,219.00	\$684,264.00
MONROE	\$5,657.50	\$1,513.50	\$2,835.00	\$162,903.00	\$410.00	\$6,165.00	\$1,725.00	\$10,632.00	\$191,841.00
MONTGOMERY	\$326.00	\$1.00	\$2,411.00	\$23,682.00	\$266.00	\$2,155.00	\$714.00	\$3,921.00	\$33,476.00
NEVADA	\$1,996.50	\$2,053.50	\$5,354.00	\$199,573.00	\$1,032.00	\$4,092.00	\$1,151.00	\$6,253.00	\$221,505.00
NEWTON	\$79.00	\$114.00	\$7,788.00	\$42,268.00	\$316.00	\$1,780.00	\$679.00	\$2,601.00	\$55,625.00
OUACHITA	\$13,943.50	\$5,702.50	\$13,613.00	\$568,186.00	\$1,684.00	\$10,846.00	\$4,513.00	\$19,638.00	\$638,126.00
PERRY	\$344.00	\$398.00	\$1,516.00	\$89,878.00	\$394.00	\$3,906.00	\$1,204.00	\$5,858.00	\$103,498.00
PHILLIPS	\$8,897.50	\$4,652.50	\$3,830.00	\$190,578.00	\$1,898.00	\$16,745.00	\$2,590.00	\$31,030.00	\$260,221.00
PIKE	\$395.00	\$40.50	\$12,742.00	\$110,276.00	\$672.00	\$4,674.00	\$1,608.00	\$7,530.00	\$137,937.50
POINSETT	\$7,052.50	\$1,082.00	\$9,677.00	\$479,100.00	\$1,180.00	\$10,522.00	\$3,268.00	\$18,783.00	\$530,664.50
POLK	\$626.00	\$81.00	\$8,854.00	\$114,321.00	\$824.00	\$8,403.00	\$3,423.00	\$14,749.00	\$151,281.00
POPE	\$4,443.50	\$1,467.50	\$16,510.00	\$790,602.00	\$4,554.00	\$32,773.00	\$10,626.00	\$56,253.00	\$917,229.00
PRAIRIE	\$2,425.00	\$1,726.50	\$4,617.00	\$209,836.00	\$470.00	\$4,078.00	\$1,145.00	\$7,814.00	\$232,111.50
PULASKI	\$105,365.50	\$82,851.50	\$212,058.00	\$6,281,767.00	\$42,702.00	\$244,902.00	\$93,890.00	\$393,036.00	\$7,456,572.00
RANDOLPH	\$393.50	\$374.50	\$5,537.00	\$173,700.00	\$1,496.00	\$5,428.00	\$1,818.00	\$10,225.00	\$198,972.00

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY
RETAIL SALES BY COUNTY
February 1 through February 28, 2018**

COUNTY	CASH 3	CASH 4	FAST PLAY	INSTANT SETTLEMENTS	LUCKY FOR LIFE	MEGA MILLIONS	NATURAL STATE JACKPOT	POWERBALL	TOTAL SALES FOR COUNTY
SAINT FRANCIS	\$10,560.50	\$6,979.00	\$5,022.00	\$310,692.00	\$2,152.00	\$11,099.00	\$1,829.00	\$20,572.00	\$368,905.50
SALINE	\$10,450.00	\$5,723.50	\$90,575.00	\$1,069,874.00	\$8,852.00	\$51,366.00	\$20,475.00	\$83,739.00	\$1,341,054.50
SCOTT	\$83.00	\$110.00	\$1,527.00	\$80,100.00	\$612.00	\$3,686.00	\$1,138.00	\$7,417.00	\$94,673.00
SEARCY	\$115.00	\$413.00	\$1,025.00	\$98,204.00	\$526.00	\$3,331.00	\$1,014.00	\$6,069.00	\$110,697.00
SEBASTIAN	\$13,211.00	\$5,173.50	\$19,223.00	\$754,390.00	\$7,936.00	\$59,696.00	\$19,545.00	\$109,662.00	\$988,836.50
SEVIER	\$1,040.00	\$721.50	\$2,065.00	\$113,090.00	\$708.00	\$5,174.00	\$947.00	\$8,329.00	\$132,074.50
SHARP	\$1,071.50	\$441.50	\$9,188.00	\$222,311.00	\$1,024.00	\$8,035.00	\$3,347.00	\$13,856.00	\$259,274.00
STONE	\$1,346.00	\$457.50	\$6,464.00	\$88,549.00	\$804.00	\$4,737.00	\$2,388.00	\$7,574.00	\$112,319.50
UNION	\$49,505.00	\$22,172.50	\$32,335.00	\$769,542.00	\$3,722.00	\$19,958.00	\$5,731.00	\$35,621.00	\$938,586.50
VAN BUREN	\$702.00	\$680.50	\$3,900.00	\$146,320.00	\$682.00	\$6,488.00	\$2,792.00	\$11,110.00	\$172,674.50
WASHINGTON	\$12,014.00	\$5,921.50	\$21,022.00	\$1,373,740.00	\$11,766.00	\$80,325.00	\$21,782.00	\$147,676.00	\$1,674,246.50
WHITE	\$4,923.00	\$3,481.50	\$54,199.00	\$1,038,050.00	\$4,322.00	\$34,298.00	\$11,616.00	\$55,842.00	\$1,206,731.50
WOODRUFF	\$2,653.50	\$1,637.00	\$2,235.00	\$85,753.00	\$364.00	\$3,205.00	\$987.00	\$5,202.00	\$102,036.50
YELL	\$2,371.00	\$175.50	\$27,696.00	\$267,281.00	\$1,012.00	\$8,906.00	\$2,800.00	\$15,119.00	\$325,360.50

GRAND TOTALS	*Cash 3	*Cash 4	*Fast Play	*Instant Settlements	*Lucky for Life	*Mega Millions	*Natural State Jackpot	*Powerball	*Total Sales
	\$611,960.00	\$348,135.00	\$1,129,046.00	\$33,785,625.00	\$206,214.00	\$1,359,451.00	\$449,278.00	\$2,370,632.00	\$40,260,341.00

*Estimates

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Total Number of Active Retailers
February 2018**

There were 1,936 active retailers as of February 28, 2018.

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Net Position
February 28, 2018**

ASSETS

Current assets:	
Cash and cash equivalents	\$ 2,382,571.46
Restricted assets:	
Cash and cash equivalents	43,084,801.36
Accounts receivable	14,824,471.59
Prepaid items	36,124.25
Total current assets	<u>60,327,968.66</u>
Non-current assets:	
Restricted assets:	
Cash and cash equivalents	20,613,043.62
Deposits with Multi-State Lottery Association	2,046,384.16
Capital assets (Net of accumulated depreciation)	351,496.00
Total non-current assets	<u>23,010,923.78</u>
 Total assets	 83,338,892.44
Deferred outflows of resources:	
Related to pension	<u>1,717,009.16</u>
 Total assets and deferred outflows of resources	 <u>\$ 85,055,901.60</u>

LIABILITIES

Current liabilities:	
Accounts payable	\$ 694,759.42
Prizes payable	18,945,604.54
Accrued and other liabilities	2,296,203.92
Due to other funds of the State	350,688.43
Due to Education Trust Account	18,188,434.13
Due to Workforce Challenge Trust Account	19,044,297.15
Compensated absences	327,628.24
Unearned revenue	264,205.06
Total current liabilities	<u>60,111,820.89</u>
Long-Term liabilities:	
Net other post employment benefits	2,332,180.34
Net pension liability	4,732,352.00
Total long-term liabilities	<u>7,064,532.34</u>
 Total liabilities	 67,176,353.23
Deferred inflows of resources:	
Related to pension	<u>703,066.00</u>
 Total liabilities and deferred inflows of resources	 <u>67,879,419.23</u>

NET POSITION

Net position:	
Invested in capital assets	351,496.00
Restricted for:	
Scholarship shortfall reserve	20,000,000.00
Retailer fidelity reserve	176,431.07
Retailer bond reserve	536,612.55
Deposits with Multi-State Lottery Association	2,046,384.16
Unclaimed prizes reserve	5,752,070.08
Unrestricted (deficit)	<u>(11,686,511.49)</u>
 Total net position	 <u>17,176,482.37</u>
 Total liabilities, deferred inflows of resources and net position	 <u>\$ 85,055,901.60</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues, Expenses and Change in Net Position
For Eight Months Ended February 28, 2018

	Current month	Year to date
Operating revenues:		
Instant ticket sales	\$ 32,866,135.00	\$ 262,863,501.00
Online ticket sales	6,468,360.50	63,351,389.00
Retailer application, fidelity, bond and service fees	54,452.07	549,467.79
Other revenue	<u>980.00</u>	<u>5,280.70</u>
Total operating revenues	<u>39,389,927.57</u>	<u>326,769,638.49</u>
Operating expenses:		
Instant game prizes	24,039,039.38	188,228,887.05
Online game prizes	3,228,836.64	33,887,468.79
Retailer commissions	2,233,125.22	18,403,286.37
Gaming contract costs	1,673,284.09	14,715,855.27
Compensation and benefits	395,752.30	3,296,289.11
Marketing, advertising and promotions	373,844.81	4,497,138.17
General and administrative expenses	377,948.88	3,220,146.22
Services provided by Arkansas Department of Higher Education	37,000.00	295,666.00
Services provided by Arkansas Legislative Audit	0.00	139,200.00
Legal and professional services	274.06	1,241.84
Depreciation	<u>8,730.61</u>	<u>69,088.70</u>
Total operating expenses	<u>32,367,835.99</u>	<u>266,754,267.52</u>
Operating income (1)	7,022,091.58	60,015,370.97
Non-operating revenue:		
Interest income	<u>95,977.16</u>	<u>790,801.91</u>
Income before transfers	7,118,068.74	60,806,172.88
Transfers to:		
Education Trust Account (2)	<u>(5,947,647.50)</u>	<u>(55,450,236.81)</u>
Change in net position	<u>\$ 1,170,421.24</u>	5,355,936.07
Total net position - beginning		11,820,546.30
Total net position - ending		<u>\$ 17,176,482.37</u>

1) Includes all GAAP related accounting items including unclaimed prizes.

2) Reflects adjustment of sales and prizes expense to a modified cash basis and does not include unclaimed prizes.

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Statement of Revenues and Expenses Budget Comparisons
For Eight Months Ended February 28, 2018

	CM Actual	%	CM Budget	%	CM Variance	YTD Actual	%	YTD Budget	%	YTD Variance
Operating revenues:										
Instant games	\$ 32,866,135.00	83.44	\$ 35,247,000.00	82.98	\$ (2,380,865.00)	\$ 262,863,501.00	80.44	\$ 245,142,000.00	81.72	\$ 17,721,501.00
Online games	6,468,360.50	16.42	7,160,000.00	16.86	(691,639.50)	63,351,389.00	19.39	54,206,000.00	18.07	9,145,389.00
Retailer fees	54,452.07	0.14	67,000.00	0.16	(12,547.93)	549,467.79	0.17	621,000.00	0.21	(71,532.21)
Other revenue	<u>980.00</u>	0.00	<u>1,000.00</u>	0.00	<u>(20.00)</u>	<u>5,280.70</u>	0.00	<u>8,000.00</u>	0.00	<u>(2,719.30)</u>
				0.00%						
Total operating revenues	<u>39,389,927.57</u>	100.00	<u>42,475,000.00</u>	100.00	<u>(3,085,072.43)</u>	<u>326,769,638.49</u>	100.00	<u>299,977,000.00</u>	100.00	<u>26,792,638.49</u>
Operating expenses:										
Instant game prizes	24,039,039.38	61.03	25,030,000.00	58.93	(990,960.62)	188,228,887.05	57.60	176,334,421.00	58.78	11,894,466.05
Online game prizes	3,228,836.64	8.20	3,991,000.00	9.40	(762,163.36)	33,887,468.79	10.37	28,061,219.00	9.35	5,826,249.79
Retailer commissions	2,233,125.22	5.67	2,396,000.00	5.64	(162,874.78)	18,403,286.37	5.63	16,910,000.00	5.64	1,493,286.37
Gaming contract costs	1,673,284.09	4.25	1,856,000.00	4.37	(182,715.91)	14,715,855.27	4.50	13,598,100.00	4.53	1,117,755.27
Compensation & benefits	395,752.30	1.00	461,000.00	1.09	(65,247.70)	3,296,289.11	1.01	3,727,000.00	1.24	(430,710.89)
Marketing, advertising & promotions	373,844.81	0.95	542,000.00	1.28	(168,155.19)	4,497,138.17	1.38	4,384,000.00	1.46	113,138.17
General and administrative expenses	377,948.88	0.96	325,000.00	0.77	52,948.88	3,220,146.22	0.99	2,618,000.00	0.87	602,146.22
Services provided by other agencies	37,000.00	0.09	37,000.00	0.09	-	434,866.00	0.13	422,000.00	0.14	12,866.00
Legal and professional service	274.06	0.00	500.00	0.00	(225.94)	1,241.84	0.00	4,000.00	0.00	(2,758.16)
Depreciation	<u>8,730.61</u>	0.02	<u>7,500.00</u>	0.02	<u>1,230.61</u>	<u>69,088.70</u>	0.02	<u>72,000.00</u>	0.02	<u>(2,911.30)</u>
Total operating expenses	<u>32,367,835.99</u>	82.17	<u>34,646,000.00</u>	81.57	<u>(2,278,164.01)</u>	<u>266,754,267.52</u>	81.63	<u>246,130,740.00</u>	82.05	<u>20,623,527.52</u>
Operating income	7,022,091.58	17.83	7,829,000.00	18.43	(806,908.42)	60,015,370.97	18.37	53,846,260.00	17.95	6,169,110.97
Non-operating revenue:										
Interest income	<u>95,977.16</u>	0.24	<u>38,000.00</u>	0.09	<u>57,977.16</u>	<u>790,801.91</u>	0.24	<u>317,000.00</u>	0.11	<u>473,801.91</u>
Income before transfers	<u>\$ 7,118,068.74</u>	18.07	<u>\$ 7,867,000.00</u>	18.52	<u>\$ (748,931.26)</u>	<u>\$ 60,806,172.88</u>	18.61	<u>\$ 54,163,260.00</u>	18.06	<u>\$ 6,642,912.88</u>

Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Net Proceeds Transfer to Ed Trust Computation
Modified Cash Basis
For Eight Months Ended February 28, 2018

	Year to date																																																												
Operating revenues:																																																													
Instant ticket (Settlements)	\$ 263,242,553.00																																																												
Online ticket sales	63,351,389.00																																																												
Retailer application, fidelity and service fees	549,467.79																																																												
Other revenue	<u>5,280.70</u>																																																												
 Total operating revenues	 <u>327,148,690.49</u>																																																												
 Operating expenses:																																																													
Instant game prizes (Settlements)	189,114,250.63																																																												
Online game prizes	33,887,468.79																																																												
Retailer commissions	18,403,286.37																																																												
Gaming contract costs	14,715,855.27																																																												
Compensation and benefits	3,296,289.11																																																												
Marketing, advertising and promotions	4,497,138.17																																																												
General and administrative expenses	3,220,146.22																																																												
Services provided by ADHE	295,666.00																																																												
Services provided by Legislative Audit Agency	139,200.00																																																												
Legal and professional services	1,241.84																																																												
Current year capital asset cost	<u>36,296.55</u>																																																												
Total operating expenses	<u>267,606,838.95</u>																																																												
 Change in net proceeds from operations	 59,541,851.54																																																												
 Non-operating revenue:																																																													
Interest income	790,801.91																																																												
Other non-operating income	0.00																																																												
EDUCATION TRUST FUNDING-Current Year	(49,502,589.31)																																																												
Less Act 1180 Unclaimed Prizes	(4,752,070.08)																																																												
Less current year Fidelity Reserve Fees	(18,076.09) restricted reserves																																																												
Less current year Bond Reserve Fees	(163,300.00) restricted reserves																																																												
Less current year MUSL Reserves	(98,313.47) see 23-115-103(17) and (19)(A)&(B)																																																												
Add OPEB expense in Comp and Benefits	<u>149,343.00</u>																																																												
 NET PROCEEDS EARNED-Current Month	 <u>\$ 5,947,647.50</u>																																																												
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Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Unclaimed Prizes
February 28, 2018

	Monthly	Year to Date
Reserve Balance July 1, 2017		\$1,000,000.00
1. Unclaimed lottery prize money:	\$ 547,408.14	4,752,070.08
2. Expenditures from unclaimed lottery prize money:		
3. Reserved for future prizes, promotions or reserves:	\$ 547,408.14	4,752,070.08
4. Less Deposits to net lottery proceeds from unclaimed Lottery prize money:		
 Reserve Balance February 28, 2018		 \$5,752,070.08

**ARKANSAS DEPARTMENT OF FINANCE AND ADMINISTRATION
OFFICE OF THE ARKANSAS LOTTERY**

**OFFICE OF THE ARKANSAS LOTTERY MINORITY AND FEMALE OWNED DIVERSITY COMPLIANCE REPORT
February 1 through February 28, 2018**

Vendors	Goods or Services	Diversity Classification	February 2018	FY 2018 Total
Allegra Print & Imaging	Advertising/Public Relations	FOB		\$18,945.19
Goddess Products	Office Furniture/Supplies	CMBE	\$620.22	\$5,241.69
Government Supply Services	Office Furniture/Supplies	MBE		\$1,055.01
Party Prints	Advertising/Public Relations	CMBE		\$3,749.60
Trivia Marketing	Advertising/Public Relations	WBE		\$88,651.73
Totals			\$620.22	\$117,643.22

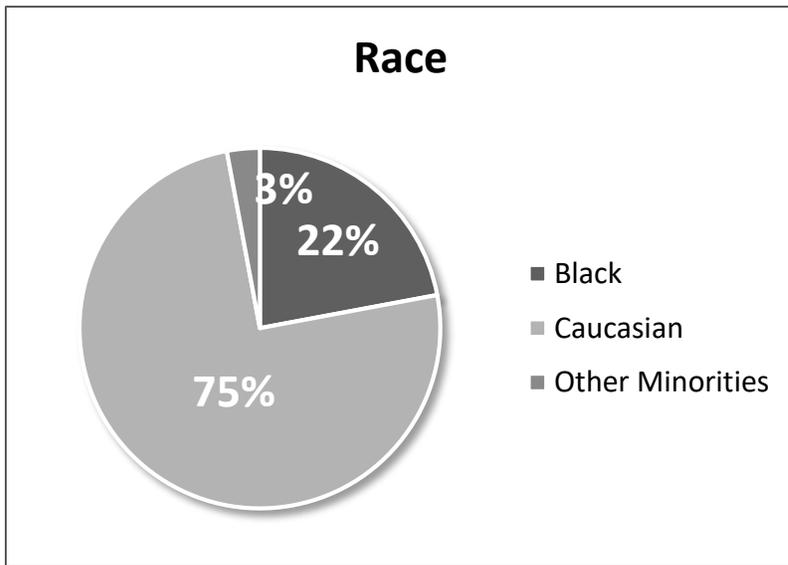
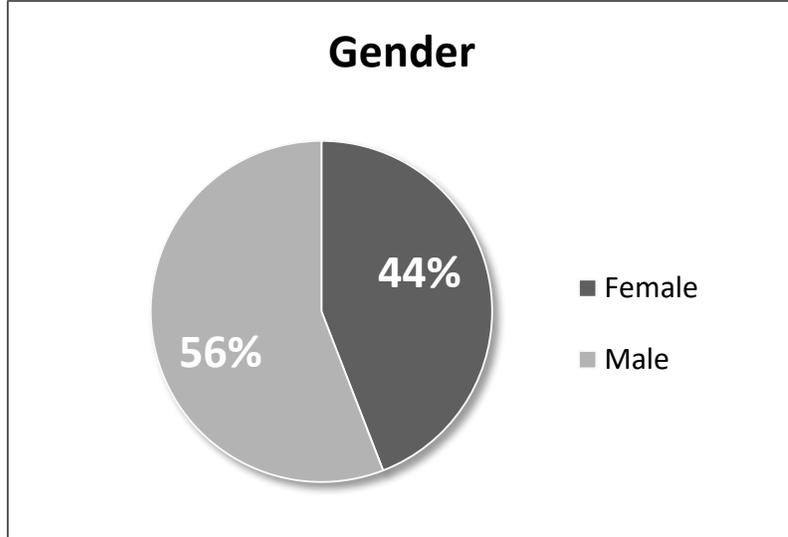
**INTRALOT MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
February 1 through February 28, 2018**

Vendors	Goods or Services	Diversity Classification	February 2018	FY 2018 Total
J Kelly Referrals and Information Services	Call Center/Information Services	CMBE	\$8,462.00	\$76,158.00
Totals			\$8,462.00	\$76,158.00

**SCIENTIFIC GAMES MINORITY AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
February 1 through February 28, 2018**

Vendors	Goods or Services	Diversity Classification	February 2018	FY 2018 Total
Central Copiers, Inc.	Office Products	FOB		\$780.87
Expedited Transportation Services	Transportation Services	DBE		\$20,274.38
Ingage, LLC	Fulfillment Services and Prizes	WBE	\$41,156.43	\$398,690.58
Mr. Klean's Carpet and Janitorial Service	Janitorial Services	MBE	\$396.00	\$2,772.00
Totals			\$41,552.43	\$422,517.83

**Arkansas Department of Finance and Administration
Office of the Arkansas Lottery
Demographics – February 2018**



Total Number of Employees as of February 2018: 68

Gender:

Females – 30
Males – 38

Race:

Black – 15
Caucasian – 51
Other – 2

Female -- 7	Male --8
Female -- 23	Male -- 28
Female -- 0	Male -- 2

**Department of Finance and Administration
Office of the Arkansas Lottery – Internal Audit
Arkansas Legislative Council – Lottery Oversight Subcommittee Monthly Report**

No issues or problems resulting from internal audits have been reported for the reporting period.

DFA/Office of the Arkansas Lottery
Instant & Fast Play Games
February 2018

There were no new Instant games that started sales in February, 2018.

Sales for the following Fast Play games began February 5, 2018. No ending dates have been determined for these game.

\$1 Beat the Dealer

\$2 Lucky Clover