



July 22, 2009

Arkansas Lottery Commission
Attn: ALC Director
500 President Clinton Ave #215
Little Rock, AR 72201

RE: RFP – Comprehensive Banking Services

Director of the ALC:

BancorpSouth is very excited about this opportunity to submit a bid for services to the Arkansas Lottery Commission. While reviewing the RFP and going over our interpretation of the forms we would like to ask the ALC define what it considers a "Vendor" to be.

The purpose of this question would be to help banks respond to the RFP in a manner ALC prefers. When looking at the document it appears that areas such as 1.7, 1.8, 1.12, 1.13 – 1.17, 1.19, 1.24, 1.25 – Portions of Section 2 and Portions of Section 5.1 Vendor Profile lean towards a Retail Vendor rather than Banking Services.

We are asking the ALC to please clarify the sections that would apply to the Comprehensive Banking Services you desire. It appears most of the bank related service questions fall in Sections 3, 4 and most of 5.

Any help the Commission will provide would be very much appreciated. We understand your time is valuable.

Kind Regards,

Beth Harvey
Senior Vice President
2800 Cantrell Road
Little Rock, AR 72202
501-614-5017
501-614-5005 (Fax)
beth.harvey@bxs.com