STATE OF ARKANSAS
ARKANSAS LOTTERY COMMISSION

September 10, 2012

The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201
RE: Monthly Disclosure Reports
Dear Governor Beebe:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of August 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Respectfully submitted,


Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

September 10, 2012

The Honorable Johnny Key, Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Dear Senator Key:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of August 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Respectfully submitted,


Bishop Wesley
Director
Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

September 10, 2012

The Honorable Mark Perry, Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

Dear Representative Perry:
On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of August 2012. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Scholarship Lottery Minority- and Female-owned Business Report
13. Arkansas Scholarship Lottery Vendor Minority- and Female-owned Business Report
14. Arkansas Scholarship Lottery Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Respectfully submitted,


Bishop Woostey
Director
Enclosures
cc: Mr. Ben Pickard, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services August 1 through August 31, 2012

No term contracts were entered into by the Arkansas Lottery Commission during the month of August 2012.

## Arkansas Lottery Commission <br> Debt Set-Off / Retailer Losses <br> August 2012

1. Retailer losses for period August 1 through August 31, 2012: There were no retailer losses for the month of August 2012.
2. Debt Set-Off:
a. Department of Finance and Administration \$19,542.36
b. Office of Child Support Enforcement - Child Support \$6,026.60

Total Debt Set-Off: $\$ 25,568.96$

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## August 1 through August 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | $\begin{aligned} & \text { DECADES OF } \\ & \text { DOLLARS } \end{aligned}$ | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$155.00 | \$5,228.00 | \$6,232.00 | \$3,470.00 | \$3,405.00 | \$377,171.00 | \$12,063.00 | \$2,870.00 | \$36,389.00 | \$446,983.00 |
| ASHLEY | \$110.00 | \$10,195.50 | \$8,645.50 | \$1,878.00 | \$1,424.00 | \$97,298.00 | \$7,242.00 | \$636.00 | \$22,441.00 | \$149,870.00 |
| BAXTER | \$390.00 | \$2,815.00 | \$2,120.50 | \$5,222.00 | \$1,758.00 | \$293,705.00 | \$19,254.00 | \$2,176.00 | \$56,564.00 | \$384,004.50 |
| BENTON | \$1,130.00 | \$3,720.50 | \$2,120.50 | \$11,310.00 | \$3,747.00 | \$673,076.00 | \$58,430.00 | \$3,361.00 | \$232,759.00 | \$989,654.00 |
| BOONE | \$240.00 | \$2,128.00 | \$2,408.00 | \$2,386.00 | \$1,424.00 | \$369,690.00 | \$12,116.00 | \$1,319.00 | \$41,777.00 | \$433,488.00 |
| BRADLEY | \$70.00 | \$1,045.00 | \$658.00 | \$958.00 | \$627.00 | \$114,194.00 | \$4,046.00 | \$978.00 | \$11,168.00 | \$133,744.00 |
| CALHOUN | \$10.00 | \$839.50 | \$463.00 | \$640.00 | \$413.00 | \$49,856.00 | \$1,597.00 | \$302.00 | \$4,608.00 | \$58,728.50 |
| CARROLL | \$145.00 | \$910.50 | \$825.50 | \$1,892.00 | \$354.00 | \$209,933.00 | \$7,775.00 | \$719.00 | \$27,868.00 | \$250,422.00 |
| CHICOT | \$210.00 | \$6,485.00 | \$3,131.00 | \$3,552.00 | \$620.00 | \$132,000.00 | \$20,672.00 | \$1,007.00 | \$71,360.00 | \$239,037.00 |
| CLARK | \$180.00 | \$3,134.50 | \$1,369.00 | \$2,358.00 | \$1,405.00 | \$266,692.00 | \$10,156.00 | \$1,968.00 | \$34,056.00 | \$321,318.50 |
| CLAY | \$65.00 | \$385.50 | \$84.50 | \$796.00 | \$628.00 | \$77,400.00 | \$2,141.00 | \$149.00 | \$8,678.00 | \$90,327.00 |
| CLEBURNE | \$220.00 | \$1,283.50 | \$221.00 | \$4,682.00 | \$1,803.00 | \$280,992.00 | \$17,013.00 | \$3,381.00 | \$52,777.00 | \$362,372.50 |
| CLEVELAND | \$60.00 | \$418.00 | \$497.00 | \$590.00 | \$528.00 | \$49,528.00 | \$2,211.00 | \$566.00 | \$7,813.00 | \$62,211.00 |
| COLUMBIA | \$115.00 | \$11,533.00 | \$6,078.50 | \$2,438.00 | \$2,454.00 | \$215,813.00 | \$6,579.00 | \$1,057.00 | \$21,676.00 | \$267,743.50 |
| CONWAY | \$380.00 | \$6,952.50 | \$2,123.00 | \$4,194.00 | \$1,815.00 | \$359,284.00 | \$13,651.00 | \$2,987.00 | \$49,263.00 | \$440,649.50 |
| CRAIGHEAD | \$915.00 | \$7,999.50 | \$5,266.50 | \$8,842.00 | \$3,349.00 | \$1,095,180.00 | \$36,585.00 | \$4,703.00 | \$150,172.00 | \$1,313,012.00 |
| CRAWFORD | \$545.00 | \$2,544.00 | \$1,222.50 | \$4,322.00 | \$1,545.00 | \$319,022.00 | \$25,623.00 | \$3,406.00 | \$96,097.00 | \$454,326.50 |
| CRITTENDEN | \$400.00 | \$14,351.50 | \$12,263.50 | \$4,888.00 | \$1,819.00 | \$448,166.00 | \$31,638.00 | \$1,794.00 | \$120,745.00 | \$636,065.00 |
| CROSS | \$305.00 | \$2,140.50 | \$1,465.50 | \$1,284.00 | \$537.00 | \$180,958.00 | \$6,718.00 | \$862.00 | \$23,393.00 | \$217,663.00 |
| DALLAS | \$80.00 | \$1,144.00 | \$864.50 | \$1,140.00 | \$2,436.00 | \$118,213.00 | \$4,601.00 | \$1,013.00 | \$13,330.00 | \$142,821.50 |
| DESHA | \$95.00 | \$1,043.50 | \$380.50 | \$1,458.00 | \$461.00 | \$143,575.00 | \$6,551.00 | \$954.00 | \$22,350.00 | \$176,868.00 |
| DREW | \$155.00 | \$687.00 | \$483.00 | \$1,980.00 | \$467.00 | \$135,683.00 | \$6,749.00 | \$1,247.00 | \$23,291.00 | \$170,742.00 |
| FAULKNER | \$1,485.00 | \$8,327.00 | \$5,494.00 | \$13,788.00 | \$5,824.00 | \$1,001,214.00 | \$52,593.00 | \$9,797.00 | \$187,941.00 | \$1,286,463.00 |
| FRANKLIN | \$220.00 | \$512.00 | \$268.50 | \$1,198.00 | \$3,302.00 | \$133,495.00 | \$8,262.00 | \$1,051.00 | \$29,918.00 | \$178,226.50 |
| FULTON | \$40.00 | \$268.00 | \$77.00 | \$588.00 | \$143.00 | \$53,038.00 | \$2,414.00 | \$345.00 | \$8,077.00 | \$64,990.00 |
| GARLAND | \$1,445.00 | \$7,666.50 | \$4,156.50 | \$18,906.00 | \$4,254.00 | \$714,978.00 | \$66,217.00 | \$11,061.00 | \$213,240.00 | \$1,041,924.00 |
| GRANT | \$100.00 | \$539.00 | \$144.00 | \$2,006.00 | \$565.00 | \$131,098.00 | \$8,768.00 | \$1,635.00 | \$25,153.00 | \$170,008.00 |
| GREENE | \$495.00 | \$2,562.00 | \$489.50 | \$2,926.00 | \$2,090.00 | \$459,790.00 | \$16,199.00 | \$1,924.00 | \$59,166.00 | \$545,641.50 |
| HEMPSTEAD | \$100.00 | \$24,759.00 | \$6,542.50 | \$2,156.00 | \$1,972.00 | \$334,831.00 | \$8,106.00 | \$1,005.00 | \$25,548.00 | \$405,019.50 |
| HOT SPRING | \$185.00 | \$2,625.00 | \$882.50 | \$3,750.00 | \$422.00 | \$275,362.00 | \$13,206.00 | \$3,259.00 | \$40,746.00 | \$340,437.50 |

Page 1 of 3

## ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## August 1 through August 31, 2012

| COUNTY | $\begin{gathered} \text { ARKANSAS } \\ 50 / 50 \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$105.00 | \$17,289.00 | \$5,027.00 | \$1,110.00 | \$201.00 | \$136,749.00 | \$4,665.00 | \$566.00 | \$12,921.00 | \$178,633.00 |
| INDEPENDENCE | \$835.00 | \$4,982.00 | \$1,619.50 | \$4,686.00 | \$3,759.00 | \$578,806.00 | \$18,653.00 | \$3,427.00 | \$61,607.00 | \$678,374.50 |
| IZARD | \$55.00 | \$470.00 | \$131.00 | \$1,046.00 | \$506.00 | \$80,672.00 | \$4,398.00 | \$585.00 | \$13,011.00 | \$100,874.00 |
| JACKSON | \$275.00 | \$10,584.50 | \$5,811.00 | \$3,328.00 | \$2,388.00 | \$282,300.00 | \$11,249.00 | \$2,431.00 | \$37,911.00 | \$356,277.50 |
| JEFFERSON | \$895.00 | \$36,025.50 | \$26,687.00 | \$14,284.00 | \$4,280.00 | \$999,166.00 | \$46,929.00 | \$10,859.00 | \$141,868.00 | \$1,280,993.50 |
| JOHNSON | \$410.00 | \$578.00 | \$692.50 | \$2,136.00 | \$788.00 | \$191,360.00 | \$10,493.00 | \$1,263.00 | \$32,070.00 | \$239,790.50 |
| LAFAYETTE | \$5.00 | \$1,973.00 | \$699.00 | \$418.00 | \$825.00 | \$57,606.00 | \$1,315.00 | \$151.00 | \$4,543.00 | \$67,535.00 |
| LAWRENCE | \$155.00 | \$1,546.00 | \$252.00 | \$1,298.00 | \$843.00 | \$203,054.00 | \$4,449.00 | \$685.00 | \$17,357.00 | \$229,639.00 |
| LEE | \$10.00 | \$2,275.00 | \$2,080.00 | \$440.00 | \$382.00 | \$93,900.00 | \$2,394.00 | \$370.00 | \$8,526.00 | \$110,377.00 |
| LINCOLN | \$20.00 | \$262.00 | \$90.50 | \$620.00 | \$446.00 | \$70,453.00 | \$3,449.00 | \$645.00 | \$10,184.00 | \$86,169.50 |
| LITTLE RIVER | \$25.00 | \$3,335.50 | \$1,675.50 | \$740.00 | \$100.00 | \$71,120.00 | \$2,801.00 | \$341.00 | \$9,191.00 | \$89,329.00 |
| LOGAN | \$265.00 | \$807.50 | \$312.00 | \$2,000.00 | \$884.00 | \$202,462.00 | \$9,081.00 | \$1,266.00 | \$30,334.00 | \$247,411.50 |
| LONOKE | \$815.00 | \$5,257.50 | \$2,320.00 | \$10,940.00 | \$3,378.00 | \$890,867.00 | \$39,892.00 | \$7,111.00 | \$145,661.00 | \$1,106,241.50 |
| MADISON | \$85.00 | \$101.00 | \$77.50 | \$658.00 | \$190.00 | \$48,489.00 | \$3,427.00 | \$311.00 | \$10,966.00 | \$64,304.50 |
| MARION | \$110.00 | \$1,344.00 | \$419.50 | \$2,348.00 | \$818.00 | \$140,072.00 | \$6,482.00 | \$830.00 | \$22,126.00 | \$174,549.50 |
| MILLER | \$360.00 | \$26,029.50 | \$8,920.50 | \$2,570.00 | \$1,627.00 | \$410,087.00 | \$13,663.00 | \$1,935.00 | \$40,717.00 | \$505,909.00 |
| MISSISSIPPI | \$360.00 | \$43,331.00 | \$13,329.50 | \$2,566.00 | \$1,541.00 | \$453,505.00 | \$14,559.00 | \$1,665.00 | \$58,041.00 | \$588,897.50 |
| MONROE | \$120.00 | \$4,580.50 | \$1,263.50 | \$1,318.00 | \$1,320.00 | \$168,618.00 | \$5,683.00 | \$1,367.00 | \$22,226.00 | \$206,496.00 |
| MONTGOMERY | \$45.00 | \$30.00 | \$66.00 | \$484.00 | \$498.00 | \$30,144.00 | \$2,988.00 | \$660.00 | \$9,779.00 | \$44,694.00 |
| NEVADA | \$100.00 | \$3,778.00 | \$1,179.50 | \$1,536.00 | \$487.00 | \$199,067.00 | \$5,056.00 | \$580.00 | \$14,485.00 | \$226,268.50 |
| NEWTON | \$20.00 | \$20.50 | \$54.00 | \$274.00 | \$782.00 | \$57,670.00 | \$1,755.00 | \$217.00 | \$4,548.00 | \$65,340.50 |
| OUACHITA | \$260.00 | \$8,914.50 | \$4,391.00 | \$3,334.00 | \$6,104.00 | \$401,371.00 | \$11,897.00 | \$3,111.00 | \$38,737.00 | \$478,119.50 |
| PERRY | \$110.00 | \$710.50 | \$321.50 | \$864.00 | \$107.00 | \$75,146.00 | \$5,193.00 | \$971.00 | \$15,969.00 | \$99,392.00 |
| PHILLIPS | \$160.00 | \$5,893.50 | \$4,396.00 | \$1,312.00 | \$560.00 | \$181,322.00 | \$11,373.00 | \$985.00 | \$37,749.00 | \$243,750.50 |
| PIKE | \$120.00 | \$119.00 | \$70.50 | \$892.00 | \$575.00 | \$72,900.00 | \$5,264.00 | \$948.00 | \$16,301.00 | \$97,189.50 |
| POINSETT | \$380.00 | \$6,131.50 | \$1,594.50 | \$1,894.00 | \$1,339.00 | \$350,794.00 | \$9,943.00 | \$1,647.00 | \$38,972.00 | \$412,695.00 |
| POLK | \$175.00 | \$368.50 | \$24.00 | \$2,096.00 | \$636.00 | \$118,602.00 | \$8,268.00 | \$1,048.00 | \$23,965.00 | \$155,182.50 |
| POPE | \$815.00 | \$4,881.50 | \$3,021.00 | \$8,662.00 | \$4,654.00 | \$749,554.00 | \$32,422.00 | \$6,092.00 | \$119,304.00 | \$929,405.50 |
| PRAIRIE | \$50.00 | \$2,922.00 | \$713.00 | \$1,012.00 | \$520.00 | \$142,248.00 | \$4,571.00 | \$1,208.00 | \$17,961.00 | \$171,205.00 |
| PULASKI | \$5,385.00 | \$99,750.00 | \$65,223.00 | \$75,492.00 | \$26,140.00 | \$4,937,057.00 | \$273,005.00 | \$49,759.00 | \$913,021.00 | \$6,444,832.00 |
| RANDOLPH | \$140.00 | \$112.00 | \$134.00 | \$1,360.00 | \$435.00 | \$142,562.00 | \$4,258.00 | \$717.00 | \$17,930.00 | \$167,648.00 |

Page 2 of 3

## ARKANSAS LOTTERY COMMISSION

RETAIL SALES BY COUNTY

## August 1 through August 31, 2012



# Arkansas Lottery Commission <br> Statement of Net Position <br> August 31, 2012 

## ASSETS

## Current assets:

| Cash and Cash Equivalents | $\$$ | $3,617,735.11$ |
| :--- | ---: | ---: |
| Restricted Assets: |  | $22,072,743.73$ |
| $\quad$ Cash and cash equivalents | $11,381,238.51$ |  |
| Accounts receivable | $21,191.12$ |  |
| Prepaid items |  |  |

Total current assets
37,092,908.47

## Noncurrent assets:

Restricted assets:
Cash and cash equivalents 20,056,141.39
Deposits with Multi-State Lottery Asso. 1,734,707.08
Capital assets:

| Equipment | $526,664.88$ |
| :--- | ---: |
| Leasehold Improvements | $498,416.68$ |
| Less accumulated depreciation | $(514,911.14)$ |

Total noncurrent assets
22,301,018.89

Total assets
$\$ \quad 59,393,927.36$

## LIABILITIES

## Current liabilities:

| Accounts payable | $\$ 1213,831.85$ |
| :--- | ---: |
| Prizes payable | $14,205,095.06$ |
| Accrued and other liabilities | $1,351,079.77$ |
| Due to other funds | $1,139,237.96$ |
| Due to ADHE | $20,257,747.31$ |
| Compensated absences | $225,823.57$ |

Total current liabilities
37,392,815.52

Long-Term liabilities:
Net OPEB Obligation
821,303.24

Total liabilities
38,214,118.76

## Deferred inflows:

Deferred revenue
442,834.88

## NET ASSETS

## Net position:

| Invested in capital assets | $510,170.42$ |
| :--- | ---: |
| Restricted: | $20,000,000.00$ |
| Scholarship shortfall fund | $56,141.39$ |
| Retailer fidelity fund | $1,734,707.08$ |
| Deposits with MUSL | $1,814,996.42$ |
| Unclaimed Prize Fund | $(3,379,041.59)$ |
| Unrestricted |  |

\$ 59,393,927.36

# Arkansas Lottery Commission <br> Statement of Revenue, Expenses, and Changes in Net Assets <br> For the Two Months Ending August 31, 2012 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 27,334,244.00 | \$ | 55,912,410.00 |
| Online ticket sales |  | 7,640,561.00 |  | 12,812,392.50 |
| A/R write-offs |  |  |  |  |
| Retailer application, fidelity and service fees |  | 46,993.75 |  | 96,763.75 |
| Other revenue |  |  |  | 1.39 |
| Total operating revenues |  | 35,021,798.75 |  | 68,821,567.64 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 18,573,155.35 |  | 38,287,926.93 |
| Online game prizes |  | 3,838,000.47 |  | 6,417,427.36 |
| Retailer commissions |  | 1,944,674.20 |  | 3,847,826.18 |
| Gaming contract costs |  | 1,660,659.09 |  | 3,354,531.00 |
| Compensation and benefits |  | 411,077.81 |  | 875,604.62 |
| Marketing, advertising and promotions |  | 252,059.17 |  | 467,155.08 |
| General and administrative expenses |  | 133,116.99 |  | 255,033.63 |
| Services provided by ADHE |  | 110,000.00 |  | 220,000.00 |
| Services provided by Legislative Audit Agency |  | 50,000.00 |  | 50,000.00 |
| Legal and professional services |  | 1,673.09 |  | 4,235.28 |
| Depreciation |  | 15,179.89 |  | 30,359.78 |
| Total operating expenses |  | 26,989,596.06 |  | 53,810,099.86 |
| Operating income |  | 8,032,202.69 |  | 15,011,467.78 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 26,427.23 |  | 65,910.80 |
| Other Non Operating Income |  |  |  |  |
| Income before transfers |  | 8,058,629.92 |  | 15,077,378.58 |
| Transfers to: |  |  |  |  |
| Transfers to ADHE |  | (7,193,285.93) |  | (11,945,787.44) |
| Transfers to ADHS |  |  |  |  |
| Transfers from: |  |  |  |  |
| Transfers from ADHE |  |  |  | 0.00 |
| Change in net position | \$ | 865,343.99 |  | 3,131,591.14 |
| Total net position - beginning |  |  |  | 17,605,382.58 |
| Total net position - ending |  |  | \$ | 20,736,973.72 |

Arkansas Lottery Commission
Statement of Revenue, Expenses, and Changes in Net Assets
For the Two Months Ending August 31, 2012
Operating Revenues
Instant Games
OnLine Games
A/R write-offs
Retailer application, fidelity
Other Revenue
Total Operating Revenues

Operating Expenses
Instant Game Prizes
On-Line Game Prizes
Retailer Commissions
Gaming Contract Costs
Staff Compensation \& Benefits
Marketing, Advertising \& Promo
General and administrative ex
Services Provided by Other Age
Legal and Professional Service
Capital asset depreciation

Total Operating Expenses

Operating Income
Non-Operating Revenue (Expense) Interest Income

Income before transfers

|  | Current Month |  | $\%$ |
| ---: | ---: | ---: | ---: |
|  |  | Year to Date |  |
| $\$$ | $27,334,244.00$ | $78.05 \$$ | $55,912,410.00$ |
| $7,640,561.00$ | 21.82 | $12,812,392.50$ |  |
|  | 0.00 | 0.00 | 0.00 |
|  | $46,993.75$ | 0.13 | $96,763.75$ |
| 0.00 | 0.00 | 1.39 |  |

100.00 $\qquad$

| \% | Budget YTD |
| :---: | ---: |
|  |  |
| $81.24 \$$ | $59,975,400.00$ |
| 18.62 | $12,325,000.00$ |
| 0.00 | 0.00 |
| 0.14 | $88,332.00$ |
| 0.00 | 832.00 |

100.00 $\qquad$ $100.00 \quad(3,567,996.36)$
$\qquad$
$100.00 \quad(3,567,996.36)$

| $\%$ | Variance YTD |
| ---: | ---: |
|  |  |
| 82.85 | $(4,062,990.00)$ |
| 17.03 | $487,392.50$ |
| 0.00 | 0.00 |
| 0.12 | $8,431.75$ |
| 0.00 | $(830.61)$ |


| $18,573,155.35$ | 53.03 | $38,287,926.93$ | 55.63 | $42,264,900.00$ | 58.39 | $(3,976,973.07)$ |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| $3,838,000.47$ | 10.96 | $6,417,427.36$ | 9.32 | $6,275,900.00$ | 8.67 | $141,527.36$ |
| $1,944,674.20$ | 5.55 | $3,847,826.18$ | 5.59 | $4,084,700.00$ | 5.64 | $(236,873.82)$ |
| $1,660,659.09$ | 4.74 | $3,354,531.00$ | 4.87 | $3,662,200.00$ | 5.06 | $(307,669.00)$ |
| $411,077.81$ | 1.17 | $875,604.62$ | 1.27 | $1,006,094.00$ | 1.39 | $(130,489.38)$ |
| $252,059.17$ | 0.72 | $467,155.08$ | 0.68 | $589,000.00$ | 0.81 | $(121,844.92)$ |
| $133,116.99$ | 0.38 | $255,033.63$ | 0.37 | $237,160.00$ | 0.33 | $17,873.63$ |
| $160,000.00$ | 0.46 | $270,000.00$ | 0.39 | $236,800.00$ | 0.33 | $33,200.00$ |
| $1,673.09$ | 0.00 | $4,235.28$ | 0.01 | $15,800.00$ | 0.02 | $(11,564.72)$ |
| $15,179.89$ | 0.04 | $30,359.78$ | 0.04 | $33,334.00$ | 0.05 | $(2,974.22)$ |
| $26,989,596.06$ |  |  |  |  |  |  |

# Arkansas Scholarship Commission <br> Net Proceeds Transfer to Ed Trust Computation <br> Modified Cash Basis <br> For the Two Months Ending August 31, 2012 

## Operating revenues:

Instant ticket SETTLEMENTS
Online ticket sales
A/R write-offs
Retailer application, fidelity and service fees
Other revenue

Total operating revenues

## Operating expenses:

| Instant game prizes SETTLEMENTS | $39,905,857.00$ |
| :--- | ---: |
| Online game prizes | $6,417,427.36$ |
| Retailer commissions | $3,847,826.18$ |
| Gaming contract costs | $3,354,531.00$ |
| Compensation and benefits | $875,604.62$ |
| Marketing, advertising and promotions | $467,155.08$ |
| General and administrative expenses | $255,033.63$ |
| Services provided by ADHE | $220,000.00$ |
| Services provided by Legislative Audit Agency | $50,000.00$ |
| Legal and professional services | $4,235.28$ |
| Current year Capital Asset cost | 0.00 |
| Total operating expenses | $55,397,670.15$ |

Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

## Totals

July 2011 funding - 8/12/11
ADHE Refund for excess funding 8/1/11
June 2011 Audit Adjustments funding - 8/3/11
August transfer to ADHE 8/4/11
August 2011 funding - 9/14/11
September 2011 funding - 10/14/11
October transfer to ADHE 10/13/11
June 2011 Audit Adjustments funding - 11/15/11
October 2011 funding - 11/15/11
November 2011 funding - 12/15/11
December 2011 funding - 01/15/12
January 2012 funding - 02/15/12
February transfer to ADHE 2/2/12
February 2012 funding - 03/15/12
March 2012 funding - 04/15/12
April 2012 funding - 05/15/12
May 2012 funding - 06/15/12
June 2012 funding - 7/15/12
July 2012 funding - 8/15/12
ADHE Refund for excess funding 8/7/12
August transfer to ADHE 8/10/12
June 2012 Audit Adjustments funding - 9/15/12
August 2012 funding - 9/15/12

Year to date

| \$ |
| ---: |
| $55,241,196.00$ |
| $12,812,392.50$ |
| $96,763.75$ |
| 1.39 |

68,150,353.64

$$
12,752,683.49
$$

65,910.80
(4,752,501.51)
$(814,996.42)$
0.00
(6,909.12) restricted fund
( $50,901.31$ ) see 23-115-103(17) and (19)(A) \& (B)

## $\$ \quad 7,193,285.93$

| Transfer |  | Interest |  | Total |  |
| :---: | ---: | ---: | ---: | :--- | ---: |
| $\$$ | $19,592,020.52$ | $\$$ | $665,726.79$ | $\$$ | $20,257,747.31$ |
| $\$$ | $7,124,686.65$ | $\$$ | $28,216.33$ | $\$$ | $7,152,902.98$ |
| $\$$ | $12,430,211.12$ |  |  | $\$$ | $12,430,211.12$ |
| $\$$ | $60,972.09$ |  |  | $\$$ | $60,972.09$ |
| $\$$ | $(60,000,000.00)$ |  |  | $\$$ | $(60,000,000.00)$ |
| $\$$ | $7,531,880.34$ | $\$$ | $11,673.25$ | $\$$ | $7,543,553.59$ |
| $\$$ | $6,961,428.55$ | $\$$ | $11,751.16$ | $\$$ | $6,973,179.71$ |
| $\$$ | $(10,000,000.00)$ |  |  | $\$$ | $(10,000,000.00)$ |
| $\$$ | $(102,990.22)$ |  |  | $\$$ | $(102,990.22)$ |
| $\$$ | $8,121,007.71$ | $\$$ | $12,698.12$ | $\$$ | $8,133,705.83$ |
| $\$$ | $7,980,208.54$ | $\$$ | $13,917.97$ | $\$$ | $7,994,126.51$ |
| $\$$ | $7,870,103.23$ | $\$$ | $18,175.91$ | $\$$ | $7,888,279.14$ |
| $\$$ | $5,500,806.07$ | $\$$ | $21,940.75$ | $\$$ | $5,522,746.82$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $9,724,929.68$ | $\$$ | $4,663.90$ | $\$$ | $9,729,593.58$ |
| $\$$ | $12,820,077.29$ | $\$$ | $7,295.76$ | $\$$ | $12,827,373.05$ |
| $\$$ | $7,053,021.89$ | $\$$ | $13,165.87$ | $\$$ | $7,066,187.76$ |
| $\$$ | $7,553,944.47$ | $\$$ | $17,709.57$ | $\$$ | $7,571,654.04$ |
| $\$$ | $9,158,895.89$ | $\$$ | $20,328.76$ | $\$$ | $9,179,224.65$ |
| $\$$ | $4,727,442.68$ | $\$$ | $25,058.83$ | $\$$ | $4,752,501.51$ |
| $\$$ | $6,342,312.00$ |  |  | $\$$ | $6,342,312.00$ |
| $\$$ | $(55,000,000.00)$ |  |  | $\$$ | $(55,000,000.00)$ |
| $\$$ | $(72,247.92)$ |  | $12,062.84$ | $\$$ | $7,193,285.93$ |

## Arkansas Lottery Commission <br> Unclaimed Prizes <br> Year to Date August 31, 2012

1. Unclaimed lottery prize money: $\$ 973,381.42$
2. Expenditures from unclaimed lottery prize money: $\$ 158,385.00$
3. Reserved for future prizes, promotions or reserves: $\$ 814,996.42$
4. Deposits to net lottery proceeds from unclaimed lottery prize money: $\$ 0.00$

Arkansas Lottery Commission Minority- and Female-Owned Diversity Compliance Report
August 2012


Intralot Minority- and Female-Owned Diversity Compliance Report
August 2012


Scientific Games Minority- and Female-Owned Diversity Compliance Report
August 2012



Total Number of Employees as of August 31, 2012: 79

Gender:
Females - 38
Males - 41

Age:
Under 40-33
$40+-46$

Race:
Black/Non-Hispanic - 21 Hispanic - 2
Female-13
Male-8

Caucasian - 52
Female-22
Male - 30

Other-4
Female-1
Male-3

Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report September 10, 2012

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on August 10, 2012.

# Arkansas Lottery Commission Instant \& Fast Play Games 

August 2012

Sales for the following instant games began August 28, 2012. No ending dates have been determined for these games.
\$1 Shooting Stars
\$2 Pink Panther ${ }^{\text {Tm }}{ }^{1}$
\$3 Pink Diamond Bingo
\$5 Mardi Gras World ${ }^{\text {Tm }}{ }^{2}$
${ }^{1}$ Pink Panther ${ }^{T M}$ is a licensed property game. There are no additional costs for this game.
${ }^{2}$ Mardi Gras World ${ }^{\text {TM }}$ is a licensed property game. There is a total cost of thirty-seven thousand and five-hundred dollars $(\$ 37,500)$ for trip prizes.

Sales for the following Fast Play games began August 27, 2012. No ending dates have been determined for these games.
\$1 7's
\$2 Lucky Clover

