June 10, 2014
The Honorable Mike Beebe
Governor of Arkansas
State Capitol
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Dear Governor Beebe:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to $\S \S 23-115-206$ and 23-115-302 for the month of May 2014. The report contains the following information:

1. Contracts Awarded
2. Debt Set-Off Collections
3. Retailer Losses
4. Breakdown of Lottery Sales per County
5. Total Number of Retailers
6. Total Lottery Revenue
7. Prize Disbursements
8. Operating Expenses
9. Net Assets
10. Administrative Expenses
11. Unclaimed Prize Report
12. Arkansas Lottery Commission Minority- and Female-owned Business Report
13. Arkansas Lottery Commission Vendor Minority- and Female-owned Business Report
14. Arkansas Lottery Commission Demographics
15. Internal Auditor Report
16. Instant Ticket Games Released

Please call me if you have any questions or need additional information.


## Enclosures

cc: John C. "Smokey" Campbell III, Chairman, Arkansas Lottery Commission

June 10, 2014
The Honorable Robert Thompson, Co-Chair
The Honorable Mark Perry, Co-Chair
Arkansas Lottery Commission Legislative Oversight Committee
One Capitol Mall, Room R-501
Little Rock, AR 72201

## RE: Monthly Disclosure Reports

## Gentlemen:

On behalf of our agency and the Commissioners of the Arkansas Lottery Commission, please accept the attached monthly disclosure reports pursuant to §§ 23-115-206 and 23-115-302 for the month of May 2014. The report contains the following information:

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Please call me if you have any questions or need additional information.
Respectfully submitted,


Enclosures
cc: John C. "Smokey" Campbell III, Chairman, Arkansas Lottery Commission

## Arkansas Lottery Commission Term Contracts for Goods and Services May 1 through May 31, 2014

No term contracts were entered into by the Arkansas Lottery Commission during the month of May 2014.

## Arkansas Lottery Commission Debt Set-Off / Retailer Losses <br> May 2014

1. Debt Set-Off:
a. Department of Finance and Administration $\$ 5,870.20$
b. Office of Child Support Enforcement - Child Support $\quad \$ 3,575.20$
2. Retailer losses for period May 1 through May 31, 2014: None.

ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

May 1 through May 31, 2014

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| ARKANSAS | \$20.00 | \$7,453.00 | \$7,737.50 | \$1,774.00 | \$14,608.00 | \$417,696.00 | \$11,395.00 | \$7,952.00 | \$17,030.00 | \$485,665.50 |
| ASHLEY | \$15.00 | \$8,446.50 | \$7,776.00 | \$1,160.00 | \$4,137.00 | \$85,277.00 | \$5,958.00 | \$2,020.00 | \$13,865.00 | \$128,654.50 |
| BAXTER | \$115.00 | \$3,115.50 | \$2,107.00 | \$4,338.00 | \$8,333.00 | \$307,618.00 | \$16,403.00 | \$10,368.00 | \$32,008.00 | \$384,405.50 |
| BENTON | \$235.00 | \$3,363.00 | \$2,104.50 | \$8,114.00 | \$19,686.00 | \$782,831.00 | \$65,850.00 | \$16,712.00 | \$117,762.00 | \$1,016,657.50 |
| BOONE | \$70.00 | \$2,421.00 | \$2,116.00 | \$1,244.00 | \$8,721.00 | \$376,336.00 | \$13,196.00 | \$4,575.00 | \$25,105.00 | \$433,784.00 |
| BRADLEY | \$20.00 | \$1,586.00 | \$1,148.50 | \$432.00 | \$2,141.00 | \$145,114.00 | \$2,899.00 | \$2,170.00 | \$4,560.00 | \$160,070.50 |
| CALHOUN | \$0.00 | \$1,906.50 | \$663.00 | \$282.00 | \$654.00 | \$47,700.00 | \$1,143.00 | \$844.00 | \$1,446.00 | \$54,638.50 |
| CARROLL | \$85.00 | \$1,031.50 | \$1,339.50 | \$2,116.00 | \$4,550.00 | \$197,596.00 | \$10,391.00 | \$3,523.00 | \$17,422.00 | \$238,054.00 |
| CHICOT | \$110.00 | \$7,268.50 | \$5,191.50 | \$2,094.00 | \$758.00 | \$141,818.00 | \$20,294.00 | \$6,183.00 | \$40,161.00 | \$223,878.00 |
| CLARK | \$40.00 | \$2,660.50 | \$1,805.50 | \$1,118.00 | \$9,249.00 | \$266,315.00 | \$8,893.00 | \$4,923.00 | \$15,991.00 | \$310,995.00 |
| CLAY | \$40.00 | \$312.00 | \$109.50 | \$558.00 | \$993.00 | \$89,316.00 | \$1,943.00 | \$983.00 | \$4,186.00 | \$98,440.50 |
| CLEBURNE | \$35.00 | \$1,020.00 | \$774.00 | \$2,532.00 | \$7,038.00 | \$246,711.00 | \$13,107.00 | \$10,206.00 | \$22,023.00 | \$303,446.00 |
| CLEVELAND | \$10.00 | \$400.50 | \$416.00 | \$176.00 | \$1,397.00 | \$35,814.00 | \$1,650.00 | \$741.00 | \$3,395.00 | \$43,999.50 |
| COLUMBIA | \$15.00 | \$9,984.00 | \$8,270.50 | \$1,018.00 | \$24,226.00 | \$187,577.00 | \$6,032.00 | \$3,059.00 | \$11,097.00 | \$251,278.50 |
| CONWAY | \$45.00 | \$5,978.00 | \$3,453.00 | \$1,732.00 | \$6,701.00 | \$431,072.00 | \$12,582.00 | \$7,780.00 | \$23,578.00 | \$492,921.00 |
| CRAIGHEAD | \$510.00 | \$7,982.50 | \$4,804.50 | \$4,458.00 | \$33,240.00 | \$1,031,272.00 | \$33,782.00 | \$14,746.00 | \$61,347.00 | \$1,192,142.00 |
| CRAWFORD | \$55.00 | \$2,091.00 | \$822.00 | \$2,852.00 | \$2,834.00 | \$297,565.00 | \$21,790.00 | \$9,044.00 | \$38,476.00 | \$375,529.00 |
| CRITTENDEN | \$155.00 | \$16,454.00 | \$14,075.00 | \$4,532.00 | \$8,270.00 | \$460,209.00 | \$31,641.00 | \$9,226.00 | \$61,571.00 | \$606,133.00 |
| CROSS | \$35.00 | \$2,065.00 | \$2,137.50 | \$480.00 | \$5,387.00 | \$196,849.00 | \$4,800.00 | \$3,474.00 | \$9,239.00 | \$224,466.50 |
| DALLAS | \$20.00 | \$1,689.50 | \$752.00 | \$454.00 | \$7,025.00 | \$101,961.00 | \$3,839.00 | \$2,331.00 | \$5,250.00 | \$123,321.50 |
| DESHA | \$25.00 | \$1,796.50 | \$756.00 | \$754.00 | \$3,201.00 | \$159,238.00 | \$5,566.00 | \$3,918.00 | \$10,532.00 | \$185,786.50 |
| DREW | \$15.00 | \$896.50 | \$774.50 | \$1,216.00 | \$5,567.00 | \$155,799.00 | \$6,373.00 | \$3,723.00 | \$12,185.00 | \$186,549.00 |
| FAULKNER | \$275.00 | \$9,049.00 | \$4,980.50 | \$6,086.00 | \$10,303.00 | \$999,469.00 | \$42,183.00 | \$23,142.00 | \$74,417.00 | \$1,169,904.50 |
| FRANKLIN | \$15.00 | \$534.50 | \$120.50 | \$898.00 | \$3,630.00 | \$130,601.00 | \$7,319.00 | \$2,804.00 | \$13,126.00 | \$159,048.00 |
| FULTON | \$20.00 | \$283.00 | \$156.00 | \$338.00 | \$578.00 | \$52,385.00 | \$2,592.00 | \$1,243.00 | \$4,429.00 | \$62,024.00 |
| GARLAND | \$250.00 | \$6,537.00 | \$8,131.50 | \$8,726.00 | \$25,793.00 | \$785,322.00 | \$52,086.00 | \$35,973.00 | \$89,196.00 | \$1,012,014.50 |
| GRANT | \$20.00 | \$240.00 | \$139.50 | \$784.00 | \$2,643.00 | \$111,511.00 | \$5,630.00 | \$3,499.00 | \$9,207.00 | \$133,673.50 |
| GREENE | \$60.00 | \$1,309.50 | \$677.50 | \$2,136.00 | \$4,932.00 | \$497,902.00 | \$14,805.00 | \$6,461.00 | \$26,239.00 | \$554,522.00 |
| HEMPSTEAD | \$35.00 | \$23,854.50 | \$8,230.50 | \$914.00 | \$3,815.00 | \$271,977.00 | \$8,311.00 | \$3,457.00 | \$12,091.00 | \$332,685.00 |
| HOT SPRING | \$45.00 | \$1,801.00 | \$630.00 | \$2,006.00 | \$4,995.00 | \$290,873.00 | \$11,621.00 | \$7,614.00 | \$19,433.00 | \$339,018.00 |

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ARKANSAS LOTTERY COMMISSION

## RETAIL SALES BY COUNTY

## May 1 through May 31, 2014

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | $\begin{aligned} & \text { DECADES OF } \\ & \text { DOLLARS } \end{aligned}$ | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| HOWARD | \$25.00 | \$17,230.50 | \$6,179.50 | \$828.00 | \$3,934.00 | \$174,412.00 | \$5,492.00 | \$2,635.00 | \$7,721.00 | \$218,457.00 |
| INDEPENDENCE | \$115.00 | \$3,543.50 | \$877.50 | \$2,242.00 | \$16,333.00 | \$563,483.00 | \$13,974.00 | \$11,022.00 | \$26,392.00 | \$637,982.00 |
| IZARD | \$25.00 | \$224.50 | \$229.00 | \$676.00 | \$5,253.00 | \$58,749.00 | \$3,719.00 | \$2,170.00 | \$6,246.00 | \$77,291.50 |
| JACKSON | \$5.00 | \$8,136.50 | \$4,373.00 | \$1,458.00 | \$6,313.00 | \$245,810.00 | \$7,665.00 | \$5,985.00 | \$13,221.00 | \$292,966.50 |
| JEFFERSON | \$60.00 | \$33,440.00 | \$24,737.00 | \$7,896.00 | \$36,499.00 | \$1,291,942.00 | \$38,070.00 | \$33,592.00 | \$63,435.00 | \$1,529,671.00 |
| JOHNSON | \$40.00 | \$571.50 | \$455.50 | \$1,314.00 | \$4,429.00 | \$192,182.00 | \$8,740.00 | \$4,306.00 | \$15,226.00 | \$227,264.00 |
| LAFAYETTE | \$0.00 | \$2,679.00 | \$1,436.00 | \$412.00 | \$1,616.00 | \$53,700.00 | \$1,303.00 | \$1,020.00 | \$3,148.00 | \$65,314.00 |
| LAWRENCE | \$30.00 | \$812.00 | \$312.50 | \$558.00 | \$2,068.00 | \$212,640.00 | \$3,927.00 | \$1,889.00 | \$7,201.00 | \$229,437.50 |
| LEE | \$5.00 | \$2,126.50 | \$1,561.00 | \$158.00 | \$3,136.00 | \$69,900.00 | \$1,969.00 | \$829.00 | \$3,129.00 | \$82,813.50 |
| LINCOLN | \$15.00 | \$569.50 | \$195.00 | \$454.00 | \$1,431.00 | \$80,336.00 | \$2,666.00 | \$3,192.00 | \$4,665.00 | \$93,523.50 |
| LITTLE RIVER | \$20.00 | \$3,418.50 | \$3,138.50 | \$772.00 | \$3,389.00 | \$79,350.00 | \$3,056.00 | \$1,203.00 | \$4,952.00 | \$99,299.00 |
| LOGAN | \$45.00 | \$606.00 | \$215.50 | \$1,164.00 | \$5,252.00 | \$182,705.00 | \$7,702.00 | \$3,427.00 | \$14,287.00 | \$215,403.50 |
| LONOKE | \$145.00 | \$7,040.00 | \$4,188.00 | \$5,492.00 | \$22,253.00 | \$858,214.00 | \$33,380.00 | \$20,805.00 | \$58,994.00 | \$1,010,511.00 |
| MADISON | \$10.00 | \$68.00 | \$23.00 | \$278.00 | \$1,547.00 | \$53,569.00 | \$3,507.00 | \$989.00 | \$6,498.00 | \$66,489.00 |
| MARION | \$40.00 | \$2,171.50 | \$296.50 | \$1,738.00 | \$3,095.00 | \$132,276.00 | \$5,026.00 | \$3,536.00 | \$10,510.00 | \$158,689.00 |
| MILLER | \$40.00 | \$28,428.50 | \$8,110.50 | \$1,546.00 | \$6,771.00 | \$392,013.00 | \$13,322.00 | \$3,670.00 | \$19,537.00 | \$473,438.00 |
| MISSISSIPPI | \$20.00 | \$41,362.50 | \$16,929.00 | \$1,222.00 | \$5,109.00 | \$459,355.00 | \$14,291.00 | \$4,956.00 | \$25,208.00 | \$568,452.50 |
| MONROE | \$10.00 | \$2,272.00 | \$856.00 | \$452.00 | \$1,392.00 | \$141,650.00 | \$4,978.00 | \$2,785.00 | \$9,136.00 | \$163,531.00 |
| MONTGOMERY | \$0.00 | \$13.00 | \$20.00 | \$262.00 | \$7,456.00 | \$33,050.00 | \$2,060.00 | \$905.00 | \$3,548.00 | \$47,314.00 |
| NEVADA | \$35.00 | \$3,067.50 | \$792.50 | \$948.00 | \$4,438.00 | \$188,198.00 | \$4,207.00 | \$1,810.00 | \$6,920.00 | \$210,416.00 |
| NEWTON | \$15.00 | \$79.50 | \$15.00 | \$126.00 | \$2,857.00 | \$64,099.00 | \$1,649.00 | \$801.00 | \$2,625.00 | \$72,266.50 |
| OUACHITA | \$25.00 | \$9,633.50 | \$5,986.00 | \$1,622.00 | \$11,423.00 | \$391,352.00 | \$8,801.00 | \$6,355.00 | \$16,120.00 | \$451,317.50 |
| PERRY | \$5.00 | \$455.50 | \$296.00 | \$474.00 | \$468.00 | \$83,114.00 | \$4,250.00 | \$2,101.00 | \$6,174.00 | \$97,337.50 |
| PHILLIPS | \$50.00 | \$7,251.50 | \$3,618.00 | \$1,060.00 | \$2,184.00 | \$163,284.00 | \$12,493.00 | \$2,281.00 | \$23,041.00 | \$215,262.50 |
| PIKE | \$10.00 | \$246.50 | \$81.50 | \$488.00 | \$5,722.00 | \$73,200.00 | \$3,625.00 | \$2,685.00 | \$6,451.00 | \$92,509.00 |
| POINSETT | \$50.00 | \$5,146.50 | \$1,279.50 | \$814.00 | \$8,741.00 | \$334,436.00 | \$10,163.00 | \$6,175.00 | \$17,539.00 | \$384,344.00 |
| POLK | \$20.00 | \$385.00 | \$129.00 | \$708.00 | \$1,637.00 | \$116,261.00 | \$7,373.00 | \$2,477.00 | \$12,295.00 | \$141,285.00 |
| POPE | \$65.00 | \$5,198.00 | \$2,203.00 | \$3,912.00 | \$10,116.00 | \$749,864.00 | \$26,841.00 | \$12,965.00 | \$48,869.00 | \$860,033.00 |
| PRAIRIE | \$20.00 | \$2,930.50 | \$1,271.50 | \$468.00 | \$1,958.00 | \$152,256.00 | \$3,633.00 | \$1,717.00 | \$6,839.00 | \$171,093.00 |
| PULASKI | \$840.00 | \$100,431.00 | \$69,625.50 | \$38,872.00 | \$130,344.00 | \$5,297,685.00 | \$228,145.00 | \$140,459.00 | \$367,583.00 | \$6,373,984.50 |
| RANDOLPH | \$15.00 | \$122.00 | \$168.50 | \$1,004.00 | \$1,695.00 | \$126,300.00 | \$4,005.00 | \$2,024.00 | \$7,565.00 | \$142,898.50 |

Page 2 of 3

ARKANSAS LOTTERY COMMISSION
RETAIL SALES BY COUNTY
May 1 through May 31, 2014

| COUNTY | $\begin{gathered} \hline \text { ARKANSAS } \\ 50 / 50 \\ \hline \end{gathered}$ | CASH 3 | CASH 4 | DECADES OF DOLLARS | FAST PLAY | INSTANT SETTLEMENTS | MEGA MILLIONS | NATURAL STATE JACKPOT | POWERBALL | TOTAL SALES FOR COUNTY |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SAINT FRANCIS | \$5.00 | \$8,475.50 | \$5,480.00 | \$1,048.00 | \$1,550.00 | \$217,861.00 | \$9,249.00 | \$2,853.00 | \$16,171.00 | \$262,692.50 |
| SALINE | \$225.00 | \$8,057.50 | \$3,928.00 | \$7,848.00 | \$34,060.00 | \$951,460.00 | \$44,961.00 | \$27,239.00 | \$78,379.00 | \$1,156,157.50 |
| SCOTT | \$5.00 | \$223.00 | \$47.00 | \$442.00 | \$830.00 | \$77,572.00 | \$3,320.00 | \$1,480.00 | \$6,807.00 | \$90,726.00 |
| SEARCY | \$0.00 | \$496.50 | \$501.00 | \$476.00 | \$700.00 | \$71,806.00 | \$2,235.00 | \$1,817.00 | \$4,239.00 | \$82,270.50 |
| SEBASTIAN | \$295.00 | \$13,521.00 | \$7,055.00 | \$6,676.00 | \$9,088.00 | \$692,385.00 | \$56,533.00 | \$22,453.00 | \$97,203.00 | \$905,209.00 |
| SEVIER | \$5.00 | \$3,297.00 | \$596.50 | \$490.00 | \$1,182.00 | \$100,354.00 | \$5,249.00 | \$1,616.00 | \$7,916.00 | \$120,705.50 |
| SHARP | \$70.00 | \$618.50 | \$205.50 | \$766.00 | \$9,653.00 | \$157,079.00 | \$5,538.00 | \$3,390.00 | \$10,941.00 | \$188,261.00 |
| STONE | \$25.00 | \$1,159.50 | \$381.00 | \$890.00 | \$6,038.00 | \$77,364.00 | \$3,838.00 | \$2,538.00 | \$6,167.00 | \$98,400.50 |
| UNION | \$65.00 | \$47,814.00 | \$23,682.50 | \$2,124.00 | \$8,964.00 | \$648,245.00 | \$19,228.00 | \$6,786.00 | \$33,238.00 | \$790,146.50 |
| VAN BUREN | \$20.00 | \$1,251.50 | \$291.00 | \$1,036.00 | \$2,915.00 | \$129,258.00 | \$5,834.00 | \$3,662.00 | \$10,513.00 | \$154,780.50 |
| WASHINGTON | \$390.00 | \$16,168.50 | \$5,225.50 | \$10,260.00 | \$26,309.00 | \$1,201,592.00 | \$80,138.00 | \$27,586.00 | \$134,698.00 | \$1,502,367.00 |
| WHITE | \$125.00 | \$4,953.00 | \$2,152.00 | \$3,832.00 | \$14,404.00 | \$995,126.00 | \$27,397.00 | \$17,298.00 | \$46,422.00 | \$1,111,709.00 |
| WOODRUFF | \$5.00 | \$2,438.50 | \$368.50 | \$384.00 | \$724.00 | \$99,449.00 | \$2,742.00 | \$1,709.00 | \$5,536.00 | \$113,356.00 |
| YELL | \$10.00 | \$629.50 | \$91.50 | \$652.00 | \$3,346.00 | \$159,778.00 | \$6,697.00 | \$3,790.00 | \$10,563.00 | \$185,557.00 |
| GRAND TOTALS | *Arkansas 50/50 \$5,435.00 | *Cash 3 <br> \$532,294.00 | *Cash 4 <br> \$301,803.50 | *Decades of Dollars \$181,664.00 | *Fast Play $\$ 674,027.00$ | *Instant <br> $\$ 27,896,438.00$ | *Mega Millions <br> \$1,207,065,00 | *Natural State Jackpot \$627,677.00 | *Powerball <br> \$2,090,235.00 | *Totals <br> $\$ 33,516,63850$ |
| *Estimates |  |  |  |  |  |  |  |  |  |  |

## Arkansas Lottery Commission

## Total Number of Active Retailers

 May 2014There were 1,879 active retailers as of May 31, 2014.

## Arkansas Lottery Commisssion

## Statement of Net Position

 May 31, 2014
## ASSETS

## Current assets:

Cash and Cash Equivalents
Restricted Assets:
Cash and cash equivalents
Accounts receivable
Prepaid items
Total current assets
Noncurrent assets:
Restricted assets:
Cash and cash equivalents 20,089,977.09
Deposits with Multi-State Lottery Association 1,794,079.20
Capital assets:
Equipment 630,187.95
Leasehold Improvements 498,416.68
Less accumulated depreciation $\quad(840,367.31)$
Total noncurrent assets
Total assets

## LIABILITIES

## Current liabilities:

Accounts payable
Prizes payable
Accrued and other liabilities
Due to other funds of the State
Payable to ADHE
Compensated absences
Unearned revenue
Total current liabilities
Long-Term liabilities:
Net OPEB obligation
Total long-term liabilities

Total liabilities

## NET POSITION

## Net position:

Invested in capital assets 288,237.32
Restricted for:
Scholarship shortfall fund
Retailer fidelity fund
Deposits with Multi-State Lottery Assn.
Unclaimed prize reserve
Unrestricted
Total net position
Total liabilities \& net position
\$ 4,291,667.70

21,387,182.42
10,852,795.90
41,360.14
$36,573,006.16$

$$
498,416.68
$$

22,172,293.61
$\xlongequal{\$ \quad 58,745,299.77}$

18,040,801.34
1,246,073.14
784,116.74
15,237,554.78
256,116.55
233,677.37
36,850,510.93

1,023,635.88
1,023,635.88

37,874,146.81

20,000,000.00
89,977.09
1,794,079.20
6,149,627.64
(7,450,768.29)
20,871,152.96
$\xlongequal{\$ \quad 58,745,299.77}$

# Arkansas Lottery Commission <br> Statement of Revenues, Expenses, and Changes in Net Position For the Eleven Months Ended May 31, 2014 

|  | Current month |  | Year to date |  |
| :---: | :---: | :---: | :---: | :---: |
| Operating revenues: |  |  |  |  |
| Instant ticket sales | \$ | 27,639,357.00 | \$ | 297,897,506.00 |
| Online ticket sales |  | 5,643,004.50 |  | 82,278,682.00 |
| Retailer application, fidelity and service fees |  | 40,405.99 |  | 504,896.30 |
| Other revenue |  | 550.85 |  | 9,785.25 |
| Total operating revenues |  | 33,323,318.34 |  | 380,690,869.55 |
| Operating expenses: |  |  |  |  |
| Instant game prizes |  | 19,476,512.57 |  | 211,757,437.11 |
| Online game prizes |  | 2,875,096.35 |  | 42,849,416.48 |
| Retailer commissions |  | 1,855,793.71 |  | 21,373,458.15 |
| Gaming contract costs |  | 1,761,782.85 |  | 18,981,808.68 |
| Compensation and benefits |  | 456,350.06 |  | 5,002,710.65 |
| Marketing, advertising and promotions |  | 461,509.81 |  | 4,087,600.71 |
| General and administrative expenses |  | 90,094.16 |  | 1,273,041.83 |
| Services provided by ADHE |  | 68,333.00 |  | 751,663.00 |
| Services provided by Legislative Audit Agency |  | 0.00 |  | 139,080.00 |
| Legal and professional services |  | (165.00) |  | 2,142.42 |
| Depreciation |  | 16,905.30 |  | 173,657.31 |
| Total operating expenses |  | 27,062,212.81 |  | 306,392,016.34 |
| Operating income |  | 6,261,105.53 |  | 74,298,853.21 |
| Nonoperating revenue (expense): |  |  |  |  |
| Interest income |  | 19,423.22 |  | 230,562.95 |
| Other Non Operating Income |  |  |  | 461,046.98 |
| Income before transfers |  | 6,280,528.75 |  | 74,990,463.14 |
| Transfers to / from: |  |  |  |  |
| Trust Account for ADHE |  | (6,513,245.39) |  | (69,530,341.24) |
| Arkansas Department of Human Services |  |  |  | $(200,000.00)$ |
| Change in net position | \$ | (232,716.64) |  | 5,260,121.90 |
| Total net position - beginning |  |  |  | 15,611,031.06 |
| Total net position - ending |  |  | \$ | 20,871,152.96 |

## Arkansas Lottery Commission

## Statement of Revenues, Expenses, and Changes in Net Position

For the Eleven Months Ended May 31, 2014

|  | CM Actual | \% | CM Budget | \% | CM Variance | YTD Actual | \% | YTD Budget | \% | YTD Variance |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Operating Revenues |  |  |  |  |  |  |  |  |  |  |
| Instant Games | \$ 27,639,357.00 | 82.94 | \$ 31,521,208.00 | 82.96 | \$ (3,881,851.00) | \$ 297,897,506.00 | 78.25 | \$ 344,137,500.00 | 81.39 | \$ (46,239,994.00) |
| OnLine Games | 5,643,004.50 | 16.93 | 6,428,061.00 | 16.92 | $(785,056.50)$ | 82,278,682.00 | 21.61 | 78,216,537.00 | 18.50 | 4,062,145.00 |
| Retailer application, fidelity | 40,405.99 | 0.12 | 44,167.00 | 0.12 | (3,761.01) | 504,896.30 | 0.13 | 485,833.00 | 0.11 | 19,063.30 |
| Other Revenue | 550.85 | 0.00 | 833.00 | 0.00 | (282.15) | 9,785.25 | 0.00 | 9,167.00 | 0.00 | 618.25 |
| Total Operating Revenues | 33,323,318.34 | 100.00 | 37,994,269.00 | 100.00 | $(4,670,950.66)$ | 380,690,869.55 | 100.00 | 422,849,037.00 | 100.00 | $(42,158,167.45)$ |
| Operating Expenses |  |  |  |  |  |  |  |  |  |  |
| Instant Game Prizes | 19,476,512.57 | 58.45 | 22,189,505.05 | 58.40 | (2,712,992.48) | 211,757,437.11 | 55.62 | 242,375,036.74 | 57.32 | $(30,617,599.63)$ |
| On-Line Game Prizes | 2,875,096.35 | 8.63 | 3,254,389.95 | 8.57 | $(379,293.60)$ | 42,849,416.48 | 11.26 | 39,627,114.33 | 9.37 | 3,222,302.15 |
| Retailer Commissions | 1,855,793.71 | 5.57 | 2,145,941.00 | 5.65 | $(290,147.29)$ | 21,373,458.15 | 5.61 | 23,893,122.00 | 5.65 | (2,519,663.85) |
| Gaming Contract Costs | 1,761,782.85 | 5.29 | 1,955,450.00 | 5.15 | $(193,667.15)$ | 18,981,808.68 | 4.99 | 21,763,074.00 | 5.15 | (2,781,265.32) |
| Staff Compensation \& Benefits | 456,350.06 | 1.37 | 534,862.00 | 1.41 | $(78,511.94)$ | 5,002,710.65 | 1.31 | 5,837,927.00 | 1.38 | $(835,216.35)$ |
| Marketing, Advertising \& Promo | 461,509.81 | 1.38 | 375,000.00 | 0.99 | 86,509.81 | 4,087,600.71 | 1.07 | 4,125,000.00 | 0.98 | (37,399.29) |
| General and administrative ex | 90,094.16 | 0.27 | 114,167.00 | 0.30 | $(24,072.84)$ | 1,273,041.83 | 0.33 | 1,255,833.00 | 0.30 | 17,208.83 |
| Services Provided by Other Age | 68,333.00 | 0.21 | 129,166.00 | 0.34 | $(60,833.00)$ | 890,743.00 | 0.23 | 1,420,833.00 | 0.34 | $(530,090.00)$ |
| Legal and Professional Service | (165.00) | (0.00) | 2,083.00 | 0.01 | $(2,248.00)$ | 2,142.42 | 0.00 | 22,916.00 | 0.01 | (20,773.58) |
| Capital asset depreciation | 16,905.30 | 0.05 | 15,417.00 | 0.04 | 1,488.30 | 173,657.31 | 0.05 | 169,583.00 | 0.04 | 4,074.31 |
| Total Operating Expenses | 27,062,212.81 | 81.21 | 30,715,981.00 | 80.84 | $(3,653,768.19)$ | 306,392,016.34 | 80.48 | 340,490,439.07 | 80.52 | $(34,098,422.73)$ |
| Operating Income | 6,261,105.53 | 18.79 | 7,278,288.00 | 19.16 | $(1,017,182.47)$ | 74,298,853.21 | 19.52 | 82,358,597.93 | 19.48 | (8,059,744.72) |
| Interest Income | 19,423.22 | 0.06 | 20,000.00 | 0.05 | (576.78) | 230,562.95 | 0.06 | 220,000.00 | 0.05 | 10,562.95 |
| Non-Operating Revenue (Expen | - |  |  |  | - | 461,046.98 |  |  |  | 461,046.98 |
| Income before transfers | \$ 6,280,528.75 | 18.85 | \$ 7,298,288.00 | 19.21 | \$ (1,017,759.25) | \$ 74,990,463.14 | 19.70 | \$ 82,578,597.93 | 19.53 | \$ (7,588,134.79) |

## Arkansas Scholarship Commission

## Net Proceeds Transfer to Ed Trust Computation Modified Cash Basis

For the Eleven Months Ended May 31, 2014

Operating revenues:
Instant ticket SETTLEMENTS
Online ticket sales
Retailer application, fidelity and service fees Other revenue

Total operating revenues

## Operating expenses:

Instant game prizes SETTLEMENTS
Online game prizes
Retailer commissions
Gaming contract costs
Compensation and benefits
Marketing, advertising and promotions
General and administrative expenses
Services provided by ADHE
Services provided by Legislative Audit Agency
Legal and professional services
Current year Capital Asset cost
Total operating expenses
Change in net proceeds from operations
Nonoperating revenue (expense):
Interest Income
Other Non Operating Income
EDUCATION TRUST FUNDING-Current Year
Less Act 1180 Unclaimed Prizes
Less Transfer to ADHS
Less Current year Fidelity Fund fees
Less Current year MUSL Reserves additions

## NET PROCEEDS EARNED-Current Month

## Totals

ADHE Refund for excess funding 8/17/13
July 2013 funding - 8/15/13
August transfer to ADHE 8/29/13
August 2013 funding - 9/15/13
August transfer to ADHE 9/13/13
June 2013 Audit Adjustments funding - 10/15/13
September 2013 funding - 10/15/13
October 2013 funding - 11/15/13
November 2013 funding - 12/15/13
December 2013 funding - 1/15/14
January 2014 funding -2/15/14
February transfer to ADHE 2/3/14
February transfer to ADHE 2/12/14
Transfer from Shortfall Reserve 2/24/14
February transfer to ADHE 2/25/14
February 2014 funding - 3/15/14
February transfer to Shortfall Reserve 3/15/13
March 2014 funding - 4/15/14
March transfer to Shortfall Reserve 3/15/13
April 2014 funding - 5/15/14
May 2014 funding - 6/15/14

Year to date
\$ 297,752,586.00
82,278,682.00 504,896.30

9,785.25

380,545,949.55

211,753,296.00
42,849,416.48
21,373,458.15
18,981,808.68
5,002,710.65
4,087,600.71
1,273,041.83
751,663.00
139,080.00
2,142.42
103,523.07
306,317,740.99
74,228,208.56

230,562.95
461,046.98
(63,017,095.85)
(5,149,627.64)
$(200,000.00)$
$(19,390.40)$ restricted fund
$(20,459.21)$ see $23-115-103(17)$ and (19)(A)\&(B)
$\$ \quad 6,513,245.39$

|  | Transfer |  | Interest |  | Total |
| :--- | :---: | :---: | :---: | :---: | :---: |
| $\$$ | $14,399,071.07$ | $\$$ | $838,483.71$ | $\$$ | $15,237,554.78$ |
| $\$$ | $2,138,092.38$ |  |  | $\$$ | $2,138,092.38$ |
| $\$$ | $4,874,325.72$ | $\$$ | $17,045.97$ | $\$$ | $4,891,371.69$ |
| $\$$ | $(45,000,000.00)$ |  |  | $\$$ | $(45,000,000.00)$ |
| $\$$ | $6,383,238.35$ | $\$$ | $18,590.75$ | $\$$ | $6,401,829.10$ |
| $\$$ | $(5,000,000.00)$ |  | $\$$ | $(5,000,000.00)$ |  |
| $\$$ | $344,712.16$ |  |  | $\$$ | $3444,712.16$ |
| $\$$ | $6,022,883.01$ |  | 883.09 | $\$$ | $6,023,766.10$ |
| $\$$ | $6,771,052.05$ | $2,884.73$ | $\$$ | $6,773,936.78$ |  |
| $\$$ | $6,762,989.54$ |  | $5,363.18$ | $\$$ | $6,768,352.72$ |
| $\$$ | $5,822,163.54$ | $\$$ | $9,055.12$ | $\$$ | $5,831,218.66$ |
| $\$$ | $5,604,272.88$ | $\$$ | $12,008.52$ | $\$$ | $5,616,281.40$ |
| $\$$ | $(27,000,000.00)$ |  |  | $\$$ | $(27,000,000.00)$ |
| $\$$ | $(6,000,000.00)$ |  |  | $\$$ | $(6,000,000.00)$ |
| $\$$ | $12,000,000.00$ |  |  | $\$$ | $12,000,000.00$ |
| $\$$ | $(12,000,000.00)$ |  |  | $\$$ | $(12,000,000.00)$ |
| $\$$ | $5,908,720.60$ | $\$$ | $1,234.90$ | $\$$ | $5,909,955.50$ |
| $\$$ | $(5,923,925.49)$ |  |  | $\$$ | $(5,923,925.49)$ |
| $\$$ | $7,324,141.28$ | $\$$ | 91.78 | $\$$ | $7,324,233.06$ |
| $\$$ | $(6,076,074.51)$ |  |  | $\$$ | $(6,046,074.51)$ |
| $\$$ | $7,475,645.50$ | $\$$ | 505.34 | $\$$ | $7,476,150.84$ |
| $\$$ | $6,509,958.59$ | $\$$ | $3,286.80$ | $\$$ | $6,513,245.39$ |

## Arkansas Lottery Commission

## Unclaimed Prizes

## May 31, 2014

|  |  | Year <br> to Date |
| :--- | ---: | ---: | :---: |
|  | Monthly |  |
| 1. Unclaimed lottery prize money: | $\$ 648,108.29$ | $\$ 5,149,627.64$ |
| 2. Expenditures from unclaimed lottery prize money: | 0.00 | 0.00 |
| 3. Reserved for future prizes, promotions or reserves: | $\$ 648,108.29$ | $\$ 5,149,627.64$ |
| Deposits to net lottery proceeds from unclaimed <br> Lottery prize money: | 0.00 | 0.00 |

ARKANSAS LOTTERY COMMISSION MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2014

| Vendors | Goods or Services | Diversity Classification | May 2014 | FY 2014 Total |
| :---: | :---: | :---: | :---: | :---: |
| BSW Advertising | Advertising/Public Relations | Female-owned |  | \$4,380.00 |
| Byrd Enterprises, Inc. | Lighting \& Service Co. | Minority-owned |  | \$379.50 |
| Goddess Products | Office Furniture/Supplies | Minority-owned | \$2,610.42 | \$6,268.23 |
| Government Supply Services, inc. | Office Products | Minority-owned | \$215.53 | \$1,848.31 |
| Northeast Arkansas Cleaning Service | Janitorial Services | Female-owned | \$479.60 | \$5,902.35 |
| Party Prints, Inc. | Advertising/Public Relations | Minority/Female-owned |  | \$16,182.50 |
| Ride N Shine Detail | Auto Servicing | Minority-owned |  | \$77.02 |
| SHI International Corporation | Computer Software | Female-owned |  | \$17,606.08 |
| Sign Express dba Archway Graphics | Advertising/Public Relations | Female-owned |  | \$6,540.00 |
| Trivia Marketing | Advertising/Public Relations | Female-owned | \$19.62 | \$470.07 |
| Totals |  |  | \$3,325.17 | \$59,654.06 |

INTRALOT MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT May 1 through May 31, 2014

| Vendors | Goods or Services | Diversity Classification | May 2014 | FY 2014 Total |
| :--- | :--- | :--- | ---: | ---: |
| Goddess Products | Office Furniture/Supplies | Minority-owned |  | $\$ 1,837.34$ |
| J Kelly Referrals and Information Services | Call Center/Information Services | Minority-owned | \$20,750.67 | $\$ 105,620.16$ |

SCIENTIFIC GAMES MINORITY- AND FEMALE-OWNED DIVERSITY COMPLIANCE REPORT
May 1 through May 31, 2014

| Vendors | Goods or Services | Diversity Classification | May 2014 | FY 2014 Total |
| :---: | :---: | :---: | :---: | :---: |
| Central Copiers | Office Equipment | Female-owned |  | \$896.40 |
| Expedited Transportation Service | Transportation Services | Female-owned | \$5,324.08 | \$125,755.07 |
| Laser Express, Inc. | Computer Printer Supply | Minority-owned |  | \$712.50 |
| Mr. Klean Carpet and Janitorial Service | Janitorial Services | Minority-owned | \$726.60 | \$3,606.30 |
| Premier Staffing | Staffing Services | Female-owned |  | \$4,563.82 |
|  |  | Totals \$6,050.68 |  | \$135,534.09 |

## Arkansas Lottery Commission

Demographics - May 2014


Total Number of Employees as of May 31, 2014: 80

Gender:
Females - 39
Males - 41

Age:
Under 40-27
$40+-53$

Race:
Black/Non-Hispanic - 19 Hispanic - 3
Female-13
Male - 6

Caucasian - 53
Female-22
Male - 31

Other - 5
Female-2
Male - 3

## Arkansas Lottery Commission - Internal Audit Arkansas Lottery Commission Legislative Oversight Committee Monthly Report June 10, 2014

No issues or problems have been reported to the Arkansas Lottery Commission since the previous report submitted to the Arkansas Lottery Commission Legislative Oversight Committee on May 9, 2014.

# Arkansas Lottery Commission Instant \& Fast Play Games <br> May 2014 

Sales for the following instant games began May 6, 2014. No ending dates have been determined for these games.
\$1 Buckaroo
\$2 Duck Dynasty ${ }^{\text {® }}$
\$5 \$100 Grand
\$10 Quarter Million Jackpot
${ }^{1}$ Duck Dynasty ${ }^{\circledR}$ is a licensed property game. There are no additional costs for this game.

Sales for the following Fast Play games began May 5, 2014. No ending dates have been determined for these games.
\$1 3 Times Lucky
\$3 Stars \& Stripes

