

**ALC Responses to Questions Submitted by Camelot Global Services
Related to ALC-RFP-140001**

1. We appreciate the Lottery's desire for vendors to be flexible and modular when responding to the scope of this RFP. Please can the lottery provide an indication of the budget range assigned to the delivery of this audit so that we can ensure our response is aligned with this?

ALC Response: The ALC has only established a high-level expectation of the cost of services requested under the RFP and intends to evaluate proposals according to the criteria outlined in Section 6.2, which includes cost as a component of evaluation. As outlined in Section 3.4 and 4.0 of the RFP, the ALC may accept all or part of the proposed services, based on what is determined to be the most fiscally responsible option to achieve the desired goals outlined in the RFP.

2. Please can the Lottery provide the original data, in excel format, of the Marketing Research and data provided as attachment D?

ALC Response: All information included in Attachment D may be provided in Excel format as requested by the successful vendor.

3. The Lottery states it is anticipated work will begin within two (2) weeks of contract award and be completed by March 31, 2015. Is the Lottery able to provide any further indication on when it would like the audit to be concluded by and if there are any events/timings that are dependent on the audit or vice versa?

ALC Response: There are no dependencies that dictate specific timing of the requested services, but the ALC expects proposals to make the most effective and efficient use of time and provide results as timely as possible. The ALC is in the midst of several major initiatives and expects the period September 1, 2014 to March 31, 2015 to be active with the launch of several new instant and online games, events associated with the ALC's five-year anniversary, and the 2015 Legislative Session. While this will be an active period, the ALC will devote ample time to the successful vendor's requests as part of the services proposed in response to this RFP. ALC Management anticipates that the months of November and December 2014 will be the best time for activities related to the services requested under this RFP.

4. Please can the Lottery confirm that the successful vendor will have access to Lottery generated and held (3rd party) data in the lead up to and throughout the audit taking process?

ALC Response: All data necessary to complete the requested services will be made available to the successful vendor.